



Folsom City Council Staff Report

MEETING DATE:	12/8/2020
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10565 – A Resolution Authorizing the City Manager to Execute an Agreement with H.B. Restoration Inc. for On-call Painting Services
FROM:	Parks and Recreation Department

RECOMMENDATION / CITY COUNCIL ACTION

Move to approve Resolution No. 10565 - A Resolution Authorizing the City Manager to Execute an Agreement with H.B. Restoration Inc. for On-call Painting Services.

BACKGROUND / ISSUE

The City does not currently have an agreement with a painting contractor and has a current and future need for painting services beyond what can be completed with existing City staff. The Parks and Recreation Department advertised on CIPList.com and the City of Folsom website on October 22, 2020 the availability of an on-call painting contract. The City issued a Request for Qualifications (RFQ) and a labor rate sheet of contractors interested in providing the described exterior painting services.

POLICY / RULE

In accordance with Chapter 2.36.80 of the Folsom Municipal Code, contracts for supplies, equipment, services, and construction with an estimated value of \$62,014 or greater shall be awarded by City Council.

ANALYSIS

The City recently advertised for on-call painting services on both CIPList.com and the City of Folsom website. The responding contractors were ranked based on their responses to following areas: experience with similar kinds of work, quality of staff for work to be done, demonstrated technical ability, and ability to respond. The overall bid process consisted of the following steps:

- RFQs available on October 22, 2020
- Advertised on October 22, 2020
- RFQs due to City on November 13, 2020
- Internal Evaluation of RFQ submittals on Wednesday/Friday October 18-20, 2020
- Notice of Qualification Ranking November 23, 2020

The City received responses to the RFQ package from six contractors. All were responsive with the exception of one that did not hold the requested painting license. The City evaluated each contractor's submitted qualifications and ranked them accordingly based on their qualifications and responsiveness to the request. In addition, the labor rate sheet was also considered during the process and is shown below as well. The ranking of the five qualifying contractors are shown below:

Ranking	Contractor	Labor Rate per Hour Comparison for Painter
1	H.B. Restoration Inc.	\$81.46/Hour
2	River City Painting	\$83.90/Hour
3	Paine Construction	\$87.50/Hour
4	D&H Painting	\$105.59/Hour
5	MPG Painting	\$87.09/Hour

FINANCIAL IMPACT

The most pressing need for painting is currently in the Broadstone 3 Community Facilities District (CFD) and there is funding available in this CFD in the Fiscal Year 2020-21 budget. Adequate funding will be verified prior to request for work in any other of the City's Landscaping and Lighting Districts and Community Facilities Districts during Fiscal Year 2020-21. Funding for the balance of the contract will be budgeted in Fiscal Year 2021-22 during the budget process.

ATTACHMENT

Resolution No. 10565 - A Resolution Authorizing the City Manager to Execute an Agreement with H.B. Restoration Inc. for on-call painting services

Submitted,

Lorraine Poggione,
Parks & Recreation Director

RESOLUTION NO. 10565

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH H.B RESTORATION INC. FOR ON-CALL PAINTING SERVICES

WHEREAS, the City of Folsom desires to award a service contract for an initial period beginning January 1, 2021 through December 31, 2021, for an on-call painting services contract; and

WHEREAS, the City of Folsom can at its discretion based on successful completion of the initial agreement extend the contract for up to three additional one year extensions; and

WHEREAS, bids were solicited in accordance with Folsom Municipal Code Section 2.36.100 and advertised on October 22, 2020; and

WHEREAS, H.B Restoration Inc. was the most qualified contractor; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney and includes provisions for canceling the contract if necessary and without cause; and

WHEREAS, adequate funds are available in the Fiscal Year 2020-21 Landscaping and Lighting Districts and Community Facilities Districts budgets for the remainder of the fiscal year, and continuation of the contract will require annual allocation in future fiscal years; and

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with H.B. Restoration Inc. for on-call painting services for up to \$200,000 in the following one-year period to begin January 1, 2021.

PASSED AND ADOPTED this 8th day of December 2020 by the following roll call vote:

AYES: Council Member(s)

NOES: Council Member(s)

ABSENT: Council Member(s)

ABSTAIN: Council Member(s)

MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

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