



# Folsom City Council Staff Report

<b>MEETING DATE:</b>	6/11/2024
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11213 - A Resolution Authorizing the City Manager to Execute the Assignment and Assumption Agreement with Terry Gold, dba Golden Spike Entertainment, and Truson Buegel, Consenting to the Assignment of the Folsom Valley Railway Concession Agreement at City Lions Park
<b>FROM:</b>	Parks and Recreation Department

## **RECOMMENDATION / CITY COUNCIL ACTION**

Staff recommends the City Council approve Resolution No. 11213 - A Resolution Authorizing the City Manager to Execute the Assignment and Assumption Agreement with Terry Gold, dba Golden Spike Entertainment, and Truson Buegel, Consenting to the Assignment of the Folsom Valley Railway Concession Agreement at City Lions Park.

## **BACKGROUND / ISSUE**

Folsom City Lions Park, located at 403 Stafford Street, has served as the site for the scale live-steam train railway since 1970. Terry and Geri Gold, dba Folsom Valley Railway, aka Golden Spike Entertainment, acquired the train concession from the previous owner in the early 1990s and have operated as the concessionaire since then. Golden Spike Entertainment owns and operates the complete railway, equipment, and structures apart from the boarding platform that is owned by the City.

In February 2008, staff conducted a Request for Proposals (RFP) for the Scale Live-Steam Train and Snack Bar Concessions. Terry and Geri Gold, dba Golden Spike Entertainment, submitted a proposal for both the Scale Live-Steam Train and Snack Bar Concessions, while the City of Folsom Zoo Sanctuary submitted a proposal for the Snack Bar Concession operations only.

Subsequently, at the October 27, 2009, City Council Meeting, Council passed Resolution No. 8572 (Attachment 2), authorizing the City Manager to Execute a Train Concession Agreement

with Golden Spike Entertainment at Folsom City Lions Park. The Snack Bar Concessions were awarded to the City of Folsom Zoo Sanctuary. The current agreement with Golden Spike Entertainment for the train operations is set to continue through December 31, 2024 (Attachment 3).

In February 2024, staff requested direction from the City Council on the future of the steam train operations at Folsom City Lions Park. During the meeting, Terry Gold presented the City Council with information regarding potential buyers for the operation. During the discussion, the City Council expressed unanimous support for the continuation of train operations under new ownership.

Subsequently, Terry and Geri Gold met with all prospective buyers and identified Truson V. Buegel and Stephanie Bea Roy as the chosen buyers. Mr. Buegel's selection was based on his extensive expertise in steam train operations and maintenance and for his tenure operating trains at Disneyland Park. Mr. Buegel intends to maintain the existing hours of operation, thereby ensuring minimal disruption to visitors.

### **POLICY / RULE**

All powers of the City shall be vested in the City Council except as otherwise provided by the City Charter. Section 2.02 of the City Charter.

### **ANALYSIS**

In response to the City Council's direction, Terry and Geri Gold began further discussions with various prospective buyers. While the final decision rested with Terry and Geri Gold and his chosen buyer, the selection process was characterized by an evaluation of candidates' qualifications and alignment with the City Council's direction. Truson Buegel emerged as the preferred candidate due to his recent relocation to Folsom, extensive ties to the railroad community, and notable expertise in steam train operations and maintenance.

This selection supports a strategic decision to ensure continuity of service and excellence in the operation of the railway at City Lions Park. Mr. Buegel's background not only aligns with the established standards set by Mr. Gold but also positions him as a capable steward who can effectively navigate the complexities of managing a community asset. By assuming the existing concession agreement and committing to maintaining operational consistency, Mr. Buegel's appointment signifies a seamless transition.

### **FINANCIAL IMPACT**

There will be no change in the financial impact on the City of Folsom.

### **ENVIRONMENTAL REVIEW**

The recommended action of the City Council is not a project as defined by the California Environmental Quality Act (CEQA) and therefore does not require environmental review.

**ATTACHMENTS**

1. Resolution No. 11213 - A Resolution Authorizing the City Manager to Execute the Assignment and Assumption Agreement with Terry Gold, dba Golden Spike Entertainment, and Truson Buegel, Consenting to the Assignment of the Folsom Valley Railway Concession Agreement at City Lions Park.
2. Resolution No. 8572 – A Resolution Authorizing the City Manager to Execute a Train Concession Agreement with Golden Spike Entertainment at Folsom City Lions Park.

Submitted,

Kelly Gonzalez, Parks & Recreation Director

**Attachment 1**

Resolution No. 11213 -A Resolution Authorizing the City Manager to Execute the Assignment and Assumption Agreement with Terry Gold, dba Golden Spike Entertainment, and Truson Buegel, Consenting to the Assignment of the Folsom Valley Railway Concession Agreement at City Lions Park

**RESOLUTION NO. 11213**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE THE ASSIGNMENT AND ASSUMPTION AGREEMENT WITH TERRY GOLD, DBA GOLDEN SPIKE ENTERTAINMENT, AND TRUSON BUEGEL, CONSENTING TO THE ASSIGNMENT OF THE FOLSOM VALLEY RAILWAY CONCESSION AGREEMENT AT CITY LIONS PARK**

**WHEREAS**, Folsom City Lions Park, located at 403 Stafford Street, has hosted the scale live-steam train railway since 1970, with Terry and Geri Gold, operating as Folsom Valley Railway, dba Golden Spike Entertainment, acquiring the train concession in the early 1990s and overseeing operations since, excluding the boarding platform owned by the City; and

**WHEREAS**, in February 2008, city staff issued a Request for Proposals (RFP) for the Scale Live-Steam Train and Snack Bar Concessions, resulting in Terry and Geri Gold, dba Golden Spike Entertainment, submitting a proposal for both concessions, while the City of Folsom Zoo Sanctuary submitted a proposal solely for the Snack Bar Concession; and

**WHEREAS**, on October 27, 2009, City Council passed Resolution No. 8572, authorizing the City Manager to execute a Train Concession Agreement with Golden Spike Entertainment, with the Snack Bar Concessions awarded to the Folsom City Zoo Sanctuary, and the current agreement with Golden Spike Entertainment set to expire on December 31, 2024; and

**WHEREAS**, in February 2024, city staff sought City Council guidance regarding the future of the steam train operations at Folsom City Lions Park, leading to unanimous Council support for continuing operations under new ownership; and

**WHEREAS**, Terry and Geri Gold identified Truson V. Buegel and Stephanie Bea Roy as the selected buyers, based on his expertise in steam train operations and maintenance, including experience at Disneyland Park, with Mr. Buegel intending to maintain existing hours of operation to minimize visitor disruption; and

**WHEREAS**, the sale of the Folsom Valley Railway was finalized on May 13, 2024,

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute the assignment and assumption of the Folsom Valley Railway concession agreement at Folsom City Lions Park to Truson V. Buegel and Stephanie Bea Roy.

**PASSED AND ADOPTED** this 11 day of June, 2024, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):

**ABSTAIN:** Councilmember(s):

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Michael D. Kozlowski, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK

**Attachment 2**

Resolution No. 8572 – A Resolution Authorizing the City Manager to Execute a Train Concession Agreement with Golden Spike Entertainment at Folsom City Lions Park

**RESOLUTION NO. 8572**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A TRAIN CONCESSION AGREEMENT WITH GOLDEN SPIKE ENTERTAINMENT AT FOLSOM CITY LIONS PARK**

**WHEREAS**, Folsom Valley Railway/Golden Spike Entertainment has been successfully operating the Train Concession at Folsom City Lions Park since the early 1990's; and

**WHEREAS**, staff conducted a Request for Proposals (RFP) for the Scale Live-Steam Train and/or Snack Bar Concessions; and

**WHEREAS**, Golden Spike Entertainment was the sole Train Concession proposal; and

**WHEREAS**, the Parks and Recreation Commission recommended extending the Folsom Valley Railway/Golden Spike Entertainment Train Concession Agreement for a five-year base term with the city's sole discretion to renew for another five-years; and

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom hereby authorizes the City Manager to execute a Train Concession Agreement with Golden Spike Entertainment at Folsom City Lions Park.

**PASSED AND ADOPTED** this 27<sup>th</sup> day of October 2009, by the following roll-call vote:

**AYES:** Council Member(s): Howell, Morin, Sheldon, Starsky, Miklos

**NOES:** Council Member(s): None

**ABSENT:** Council Member(s): None

**ABSTAIN:** Council Member(s): None

  
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Stephen E. Miklos, MAYOR

**ATTEST:**

  
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Christa Schmidt, CITY CLERK