



# Folsom City Council Staff Report

<b>MEETING DATE:</b>	9/26/2023
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11105 - A Resolution Authorizing the City Manager to Execute a Construction Agreement with Sierra Traffic Markings, Inc. for the Annual Pavement Striping Project FY 2023-24
<b>FROM:</b>	Public Works Department

## **RECOMMENDATION / CITY COUNCIL ACTION**

The Public Works Department recommends that the City Council pass and adopt Resolution No. 11105 - A Resolution Authorizing the City Manager to Execute a Construction Agreement with Sierra Traffic Markings, Inc. for the Annual Pavement Striping Project FY 2023-24.

## **BACKGROUND / ISSUE**

The Public Works Department has an annual program to upgrade existing street striping and pavement markings, as well as to install new striping and markings. This program ensures that roadway striping has adequate reflectivity and brightness to maintain safe driving and pedestrian conditions. City staff conducted striping inspections to determine which roadways would most benefit from new striping.

The roadway locations scheduled for long line striping improvements are as follows:

- Iron Point Road (Cavitt Drive to City Limit)
- Cavitt Drive (Iron Point Road to Costco Parking Lot)
- Sibley Street (Levy Road to Glenn Drive)
- Serpa Court (Healthy Way to Costco Parking Lot)
- Oak Avenue Parkway (Folsom-Auburn Road to North Grant Lane)

In addition to the long line striping locations listed above, there are various locations where

crosswalks, stop limit lines, and miscellaneous markings will be upgraded. In total, the project will enhance over 7,400 linear feet of crosswalks, many near elementary and high schools, 395 linear feet of stop limit lines, and 2,875 square feet of miscellaneous markings such as stop, stop ahead, arrows, and bike lane markings.

**POLICY / RULE**

Section 2.36.080 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$70,952 or greater shall be awarded by the City Council.

**ANALYSIS**

Public Works staff prepared the bid package, and the project was publicly advertised on August 28, 2023. On September 12, 2023, the Public Works Department received the following bids:

1. Sierra Traffic Markings, Inc.	\$315,882
2. Central Striping Service, Inc.	\$363,867
3. Chrisp Company	\$394,120

The Engineer’s Estimate for this project was \$171,387. Staff estimated the project utilizing bid prices from similar work that occurred in 2022. Staff has analyzed the discrepancy between the engineer’s estimate and bids received and concluded that the difference in pricing is likely due to increasing raw material and labor costs combined with the large number of project locations covered in this year’s work. The scale of this project requires the contractor to establish operations at a far wider range of locations than previous striping projects. Furthermore, the process of setting up equipment at each location before moving to the next has driven up the price compared to previous years. The Public Works Department has found the bids to be in order and recommends that the contract be awarded to the low bidder, Sierra Traffic Markings, Inc. Staff will use the City’s standard agreement in a form acceptable to the City Attorney.

**FINANCIAL IMPACT**

The contract with Sierra Traffic Markings, Inc. would be authorized for \$315,882 with the project budgeted for a total of \$347,471, which includes a ten percent contingency amount of \$31,589 for potential change orders.

Funds in the amount of \$50,000 are budgeted and available in the Street Striping Project No. 8016, and \$297,471 is budgeted and available in the Street Overlay/Pavement Management Project No. 8017, both of which utilize Measure A funds, for Fiscal Year 2023-24.

**ENVIRONMENTAL REVIEW**

This project has been deemed categorically exempt from environmental review due to the following exemption: Class 1: Existing Facilities (c) Existing Street Maintenance.

**ATTACHMENT**

Resolution No. 11105 – A Resolution Authorizing the City Manager to Execute a Construction Agreement with Sierra Traffic Markings, Inc. for the Annual Pavement Striping Project FY 2023-24

Submitted,

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Mark Rackovan, PUBLIC WORKS DIRECTOR

**RESOLUTION NO. 11105**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A CONSTRUCTION AGREEMENT WITH SIERRA TRAFFIC MARKINGS, INC. FOR THE PAVEMENT STRIPING PROJECT FY 2023-24**

**WHEREAS**, the Public Works Department has an annual program to inspect and upgrade existing street striping and pavement markings, as well as to install new striping and markings. This program ensures that roadway striping has adequate reflectivity and brightness to maintain safe driving and pedestrian conditions; and

**WHEREAS**, the bid package was publicly advertised on August 28, 2023 and on September 12, 2023 bids were received from Sierra Traffic Markings, Inc., Central Striping Service, Inc., and Chrisp Company; and

**WHEREAS**, Sierra Traffic Markings, Inc. submitted the lowest responsive and responsible bid in the amount of \$315,882; and

**WHEREAS**, the total budget will include a 10% contingency in the amount of \$31,589 for a total project budget of \$347,471; and

**WHEREAS**, funds in the amount \$50,000 are budgeted and available in the Street Striping Project, Project No. 8016, utilizing Measure A funds (Fund 276); and

**WHEREAS**, funds in the amount \$297,471 are budgeted and available in the Street Overlay/Pavement Management Project, Project No. 8017, utilizing Measure A funds (Fund 276); and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute a construction agreement with Sierra Traffic Markings, Inc. for the Pavement Striping Project FY 2023-24 in the amount of \$315,882, with the budgeted amount to include a ten percent contingency for a total not-to-exceed amount of \$347,471; and

**PASSED AND ADOPTED** this 26<sup>th</sup> day of September, 2023, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

\_\_\_\_\_  
Rosario Rodriguez, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK