

Folsom City Council Staff Report

MEETING DATE:	9/28/2021
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10711 - A Resolution Authorizing the City Manager to Execute an Agreement with Caldwell Country Chevrolet for the Purchase of Three Chevrolet Police Vehicles
FROM:	Police Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends that the City Council pass and adopt Resolution No. 10711 - A Resolution Authorizing the City Manager to Execute an Agreement with Caldwell Country Chevrolet for the Purchase of Three Chevrolet Police Vehicles.

BACKGROUND / ISSUE

The City of Folsom strives to provide police officers with mechanically sound and safe marked patrol vehicles capable of emergency responses. The Service Delivery Plan adopted by the City Council calls for the replacement of marked police cars at 75,000 miles. The Police Department is currently utilizing 17 vehicles with mileage exceeding 75,000 miles; eleven of them are marked patrol vehicles. 8 vehicles have been ordered but finding vehicles available immediately has been challenging.

Nationwide, the supply of vehicles is limited. This is disproportionately affecting SUV's, including vehicles for police service. We have been incredibly fortunate to find three 2021 Chevrolet Tahoe Police package vehicles, available for upfitting and delivery right away.

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code requires that contracts in excess of \$62,657 be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service or construction with one or more public procurement units in accordance with an agreement entered into or between the participants. Such cooperative purchasing may include, but is not limited to, joint or multiparty contracts between public procurement units and open-ended state public procurement unit contracts which are made available to the city.

ANALYSIS

Sport Utility Vehicles (SUVs) have become an industry standard for law enforcement use since their introduction in 2013. This purchase of three Chevrolet Tahoe police vehicles will reduce the number of marked patrol vehicles exceeding 75,000 miles to eight, with 8 more on order for next year from prior authorized purchases.

ANALYSIS

The last vendor for Chevrolet Tahoes was Folsom Lake Chevrolet, who was initially unable to provide the vehicle this year, but then offered Tahoe's at a significantly increased price versus the last purchase. After an extensive search, we finally found a dealer with a small stock of these vehicles.

The cost of these vehicles is \$55,864.67 each, fully equipped. The base price of the vehicle is \$38,5000. The last offer from Folsom Lake Chevrolet for a similar vehicle was \$51,446.215, prior to the addition of emergency equipment.

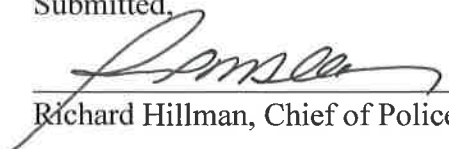
FINANCIAL IMPACT

The Fiscal Year 2021-22 Budget was recently amended to include an additional \$497,000 of American Rescue Plan Act funding for the purchase of police vehicles. The cost to purchase three Chevrolet police vehicles is \$167,594.01. Once these new vehicles are placed in service, three police vehicles will be disposed of in accordance with City Policy.

ATTACHMENT

Resolution No. 10711 - A Resolution Authorizing the City Manager to Execute an Agreement with Caldwell Country Chevrolet for the Purchase of Three Chevrolet Police Vehicles.

Submitted,



Richard Hillman, Chief of Police

RESOLUTION NO. 10711

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH CALDWELL COUNTRY CHEVROLET FOR THE PURCHASE OF THREE CHEVROLET POLICE VEHICLES

WHEREAS, the City has elected to purchase three Chevrolet police vehicles for the Folsom Police Department; and

WHEREAS, sufficient funds are budgeted and available in the Fiscal Year 2021-22 General Fund (Fund 010) Budget for the purchase of these vehicles; and

WHEREAS, this purchase is through Caldwell County Chevrolet, the only vendor currently able to supply these vehicles at fleet pricing.

WHEREAS, the agreement will be in a format acceptable to the City Attorney.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom hereby authorizes the City Manager to execute a purchase agreement with Caldwell County Chevrolet for the purchase of three Chevrolet police vehicles in the amount of \$167,594.01.

APPROVED AND ADOPTED this 28th day of September 2021, by the following roll call vote:

AYES: Councilmembers(s)

NOES: Councilmembers(s)

ABSENT: Councilmembers(s)

ABSTAIN: Councilmembers (s)

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

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