

Folsom City Council Staff Report

MEETING DATE:	9/28/2021
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10703 - A Resolution Authorizing the City Manager to Execute an Agreement with Superior Automotive Group for the Purchase of Three Ford Police Vehicles
FROM:	Police Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends that the City Council pass and adopt Resolution No. 10703 - A Resolution Authorizing the City Manager to Execute an Agreement with Superior Automotive Group for the Purchase of Three Ford Police Vehicles.

BACKGROUND / ISSUE

The City of Folsom strives to provide police officers with mechanically sound and safe marked patrol vehicles capable of emergency responses. The Service Delivery Plan adopted by the City Council calls for the replacement of marked police cars at 75,000 miles. The Police Department is currently utilizing 17 vehicles with mileage exceeding 75,000 miles; eleven of them are marked patrol vehicles. 8 vehicles have been ordered, but the 2021 Ford, ordered months ago, has been converted to a 2022 order by the Ford Motor Corporation, because they were not able to begin building it this year.

Nationwide, the supply of vehicles is limited. This is disproportionately affecting SUV's, including vehicles for police service. We have been incredibly fortunate to find three 2021 Ford Explorer Police package vehicles, available for upfitting and delivery right away.

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code requires that contracts in excess of \$62,657 be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service or construction with one or more public procurement units in accordance with an agreement entered into or between the participants. Such cooperative purchasing may include, but is not limited to, joint or multiparty contracts between public procurement units and open-ended state public procurement unit contracts which are made available to the City.

ANALYSIS

Sport Utility Vehicles (SUVs) have become an industry standard for law enforcement use since their introduction in 2013. Ford Explorers use hybrid technology to reduce fuel consumption, especially during idling during traffic stops and fixed post assignments where the use of emergency lighting required constant engine use.

This purchase of three Ford Explorer police vehicles will reduce the number of marked patrol vehicles exceeding 75,000 miles to eight, with 7 more on order for next year from prior authorized purchases.

SOLE SOURCE

The last vendor for Ford Explorers was Folsom Lake Ford, who was unable to provide the vehicle this year because of delays by the factory. We have tried to find vehicles from prior vendors to no avail. We also utilized City Fleet Manager Scotty Borrer, who reached out to manufacturing representatives and was unable to locate any 2021 Ford Explorers available for purchase. These three vehicles are the last Ford Explorers in Superior Automotive Group's available inventory.

The cost of these vehicles is \$54,745.53 each. Our currently open purchase order from Folsom Lake Ford for a similar vehicle (But not equipped with an overhead light bar or rear seat cage) was \$54,102.49. When the price comparison is adjusted for the additional equipment, the Vehicles from Superior Automotive group are priced below the state bid obtained for the prior vehicle purchase (resolution 10676.)

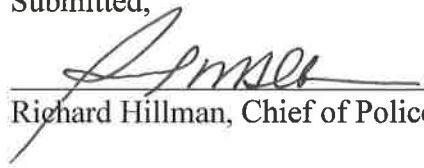
FINANCIAL IMPACT

The Fiscal Year 2021-22 Budget was recently amended to include an additional \$497,000 of American Rescue Plan Act (ARPA) funding for the purchase of police vehicles. The cost to purchase three Ford police vehicles is \$164,236.59. Once these new vehicles are placed in service, three police vehicles will be disposed of in accordance with City Policy.

ATTACHMENT

Resolution No. 10703 - A Resolution Authorizing the City Manager to Execute an Agreement with Superior Automotive Group for the Purchase of Three Ford Police Vehicles

Submitted,



Richard Hillman, Chief of Police

RESOLUTION NO. 10703

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH SUPERIOR AUTOMOTIVE GROUP FOR THE PURCHASE OF THREE FORD POLICE VEHICLES

WHEREAS, the City has elected to purchase three Ford police vehicles for the Folsom Police Department; and

WHEREAS, funding for the purchase of police vehicles will come from the American Rescue Plan Act of 2021; and

WHEREAS, this purchase is through Superior Automotive Group, the only vendor able to supply these vehicles.

WHEREAS, the agreement will be in a format acceptable to the City Attorney.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom hereby authorizes the City Manager to execute a purchase agreement with Superior Automotive Group for the purchase of three Ford police vehicles in the amount of \$164,236.59.

APPROVED AND ADOPTED this 28th day of September 2021, by the following roll call vote:

AYES: Councilmembers(s)

NOES: Councilmembers(s)

ABSENT: Councilmembers(s)

ABSTAIN: Councilmembers (s)

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK