



Folsom City Council Staff Report

MEETING DATE:	9/12/2023
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11098 – A Resolution Authorizing the City Manager to Execute an Agreement with Ferguson Enterprises, LLC for the City of Folsom Compound Water Meter Replacement Program
FROM:	Environmental and Water Resources Department

RECOMMENDATION / CITY COUNCIL ACTION

The Environmental and Water Resources Departments recommends that the City Council pass and adopt Resolution No. 11098 – A Resolution Authorizing the City Manager to Execute an Agreement with Ferguson Enterprises, LLC for the City of Folsom Compound Water Meter Replacement Program.

BACKGROUND / ISSUE

The Environmental and Water Resources Department has identified the need to purchase water meters for installation and to replace older water meters that may be reaching the end of their serviceable life. As required by State Law, water meters have been installed on all new homes since 1992, with metered rate billing for all the City’s water customers beginning in 2013. Water meters are used for water metering, water conservation and are an integral part of the water billing process. This authorization for the purchase of water meters will meet the anticipated demands for meter replacements.

The City currently has approximately 200 installed compound water meters, which range in size from 2-inch to 8-inch. Due to the age and condition of the current inventory, it is anticipated that approximately 30 meters will need to be replaced annually during each of the next three years. To satisfy this need staff issued a request for bids for the supply of 5 different sizes of Compound Water Meters for a three-year period.

This resolution authorizes the City Manager to execute an agreement with Ferguson Enterprises, LLC for the City of Folsom Compound Water Meter Replacement Program.

POLICY / RULE

Section 2.36.120 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$70,952 or greater shall be awarded by the City Council.

ANALYSIS

The City completed the Request for Bids for the City of Folsom Compound Water Meter Replacement Program and publicly advertised for bids in the January 4th, 2023 edition of the Sacramento Bee. In addition, the City provided these documents to www.ciplist.com which is picked up by several area builders' exchanges. The documents were also posted to the City's website. The Environmental and Water Resources Department received the following bids on February 2, 2023 for the City of Folsom Compound Water Meter Replacement Program.

Vendor	Bid Amount
Aqua Metric*	\$227,730.91
Ferguson Enterprises, LLC	\$277,461.00
Zenner USA**	\$64,184.95

* Bid considered non-responsive due to potential price increases

** Bid considered non-responsive due to inability to provide all requested meter sizes

On review of the submitted bids it was determined that Aqua Metric and Zenner USA were non-responsive bidders. Aqua Metric stated in the bid that if selected, pricing would be held firm until October 31, 2023, after which pricing may be subject to adjustment(s) based upon inflation rates within the current market and supply chain constraints. Zenner USA provided pricing for only 3 of the 5 different meter sizes requested.

Staff therefore determined that Ferguson Enterprises, LLC was the only responsive bidder to meet the requirements and specifications set forth in the invitation for bids.

FINANCIAL IMPACT

Sufficient funds have been budgeted and are available in the Water Operating Fund (Fund 520) in FY 2023-24 to provide for this agreement. This agreement will also be included as part of the FY 2024-25 budget.

ENVIRONMENTAL REVIEW

This project is replacement and/or improvement of existing infrastructure with negligible or no expansion of use and therefore is categorically exempt from environmental review under

the California Environmental Quality Act as noted in Title 14 – California Code of Regulations, Chapter 3 – Guidelines for Implementation of the California Environmental Quality Act, Article 19 – Categorical Exemptions, Sections 15301 (Existing Facilities), 15302 (Replacement or Reconstruction), and/or 15304 (Minor Alterations to Land).

ATTACHMENT

Resolution No. 11098 – A Resolution Authorizing the City Manager to Execute an Agreement with Ferguson Enterprises, LLC for the City of Folsom Compound Water Meter Replacement Program.

Submitted,

Marcus Yasutake, Director
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

RESOLUTION NO. 11098

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH FERGUSON ENTERPRISES, LLC FOR THE CITY OF FOLSOM COMPOUND WATER METER REPLACEMENT PROGRAM

WHEREAS, staff has identified the need to purchase water meters as required by State Law to replace older water meters that may be reaching the end of their serviceable life; and

WHEREAS, a Request for Bids for compound water meters of various sizes was issued on January 4th, 2023; and

WHEREAS, Ferguson Enterprises, LLC submitted the only bid that met the required specifications as outlined in the Bid Manual; and

WHEREAS, the project is categorically exempt from environmental review under the California Environmental Quality Act; and

WHEREAS, sufficient funds are budgeted and available in the Water Operating Fund (Fund 520), for this agreement in the amount of \$277,461.00; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an Agreement with Ferguson Enterprises, LLC for the City of Folsom Compound Water Meter Replacement Program in the amount of \$277,461.00.

PASSED AND ADOPTED this 12th day of September, 2023, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Rosario Rodriguez, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK