



Folsom City Council Staff Report

MEETING DATE:	12/13/2022
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10955– A Resolution Authorizing the City Manager to Execute a Contract with The Permanente Medical Group, Inc. (TPMG) to Provide the Folsom Fire Department a Medical Director
FROM:	Fire Department

RECOMMENDATION / CITY COUNCIL ACTION

The Fire Department recommends that the City Council adopt Resolution No. 10955 – A Resolution Authorizing the City Manager to Execute a Contract with The Permanente Medical Group, Inc. (TPMG) to provide Folsom Fire Department a Medical Director.

BACKGROUND / ISSUE

The Folsom Fire Department provides a paramedicine based level of pre-hospital emergency care for sick and injured persons throughout all areas of the City. The Fire Department provides this level of service by having paramedics on all fire apparatus including fire engines, fire trucks, and ambulances. To provide this advanced level of service, some medications, such as narcotics, require a physician to order (California Code of Regulations, Title 22, 100168). A physician also provides general medical oversight, directs EMS training direction to field personnel, provides input and direction for county EMS protocols, and provides medical expertise coordinated with the Fire Department EMS Chief.

The previous Medical Director contract expired the month of June 2022 and services were shared with four other agencies (Sacramento Metropolitan Fire District, Cosumnes Fire Department, Sacramento City Fire Department, and Sacramento Regional Fire Emergency Communications Center). The cost of the Medical Director’s contract was built into the annual cost for each agency to the Sacramento Regional Fire Emergency Communication Center. The

five-way split of services was no longer viable as demand for services dramatically increased. An assessment was done and a need for each agency to have its own Medical Director was identified.

Staff is recommending that the City approve an agreement with The Permanente Medical Group, Inc. naming Bryan Sloane, MD as the Folsom Fire Department Medical Director. The total three-year contract price is \$115,200 (\$38,400 per year).

POLICY / RULE

Section 2.36.080, Award of Contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$66,141 or greater shall be awarded by City Council.

Section 2.36.120 Contracting for designated professional services of the Folsom Municipal Code does not require a competitive bid process.

ANALYSIS

The previous Fire Service Medical Director contract expired in June of 2022. That contract provided one physician to be shared between five agencies (Sacramento Metropolitan Fire District, Cosumnes Fire Department, Sacramento City Fire Department, Sacramento Regional Fire Emergency Communication Center, and Folsom Fire Department). As demand for the Fire Service Medical Director began to increase between the five agencies, and with individualized needs of each department, one Medical Director was no longer efficient. Individual agencies were not receiving the guidance, oversight, training, or medical direction required.

The Medical Director is an advocate for the Fire Services agency they represent at the Sacramento County Emergency Medical Services Agency (SCEMSA). The Medical Director has direct input in discussion of paramedic scope of practice, training, and steering the region to modern and advanced medical care. The Medical Director not only assists in creating new protocols but is also instrumental in providing department specific training to the paramedics on these new protocols.

With a dedicated Medical Director to the Folsom Fire Department, training can be specialized to meet the needs of Folsom Fire Department. Folsom Fire Department specific EMS data can be analyzed to determine areas where improvement can be made. Additional training can be made available such as cadaver labs sponsored by the Medical Director. This allows for hands-on training of actual high-risk, low frequency procedures in real time on real “patients”. This type of training is highly valuable and was not possible under the previous medical director system.

The Folsom Fire Medical Director will provide medical oversight and expertise to continuous quality improvement (CQI) programs by reviewing and analyzing EMS effectiveness, system trends and needs to ensure EMS system excellence. In addition, the Folsom Fire Medical Director develops and assists in the formulation of policies and procedures; participates in call reviews with firefighter/paramedics, and firefighter/EMTs; assists in problem solving in field clinical decision making; and participates in investigations/disciplinary actions of EMS personnel.

The Folsom Fire Medical Director would also oversee all EMS exposure and post exposure prophylaxis programs for infectious diseases.

FINANCIAL IMPACT

The cost for the Medical Director services was included in the Fiscal Year 2022-23 Operating Budget of the Fire Department as the combined cost to the Sacramento Regional Fire Emergency Communications Center. The contract for the Medical Director services will be for a three-year period in the amount of \$115,200 or \$38,400 per year. The contract amount will cover Medical Director services exclusively for the Folsom Fire Department.

ENVIRONMENTAL REVIEW

This action is not considered a project under Section 15061(b)(3) of the California Environmental Quality Act Guidelines, and as such is exempt from environmental review.

ATTACHMENTS

1. Resolution No. 10955 – A Resolution Authorizing the City Manager to Execute a Contract with The Permanente Medical Group, Inc. (TPMG) to Provide Folsom Fire Department a Medical Director.

Submitted,

Ken Cusano, Fire Chief

RESOLUTION NO. 10955

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH THE PERMANENTE MEDICAL GROUP, INC. (TPMG) TO PROVIDE THE FOLSOM FIRE DEPARTMENT A MEDICAL DIRECTOR

WHEREAS, City of Folsom desires to engage a licensed physician to provide Medical Director services to the Fire Department; and,

WHEREAS, the Fire Department staff has completed extensive research and validated through an interviews process to determine a qualified Medical Director; and,

WHEREAS, the agreement will be for the amount of \$38,400 annually for a three year period for a total of \$115,200; and,

WHEREAS, the three-year agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Folsom that the City Manager is authorized to execute a three-year agreement with The Permanente Medical Group, Inc. representing Bryan Sloane, MD, for a total amount not to exceed \$115,200.

PASSED AND ADOPTED on this 13th day of December 2022, by the following roll-call vote:

AYES:	Councilmembers:
NOES:	Councilmembers:
ABSTAIN:	Councilmembers:
ABSENT:	Councilmembers:

MAYOR

ATTEST:

Christa Freemantle, CITY CLERK