



Folsom City Council Staff Report

MEETING DATE:	March 22, 2022
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10826 - A Resolution Authorizing the City Manager to Execute an Agreement with Westnet, Inc. for Fire Station No. 37 First-In Fire Station Alerting System Upgrades
FROM:	Fire Department

RECOMMENDATION / CITY COUNCIL ACTION

The Fire Department recommends that the City Council pass and adopt Resolution No. 10826 – A Resolution authorizing the City Manager to execute an agreement with Westnet, Inc. for Fire Station No. 37 First-In Fire Station Alerting System upgrades.

BACKGROUND / ISSUE

A key component of fire and medical emergency services dispatching is fire station alerting. Once the information required for an emergency response is gathered and the closest resources are determined, the fire station audio and visual alerts are activated. An interface between the Computer Aided Dispatch (CAD) system and the fire station alert system provides the most efficient method of dispatching emergency resources. Without a fully functioning alerting system, dispatchers must use back up “manual alerting” which takes longer and results in delays in overall response times.

Using the CAD system, the dispatcher enters a dispatch command. The CAD and fire station alert systems are connected to the stations via data connection circuits. The station alert signal activates relays at the stations to ring the station bell, turn on lights at night and open an audio path from the station radio to the station public address system. The dispatcher then proceeds with a voice dispatch with the details of the emergency response.

All Folsom Fire Stations are equipped with Westnet Alerting Systems along with the entire regional area. Westnet, Inc. has installed a dedicated server at the Sacramento Regional Fire/EMS Communications Center (SRFECC) as part of a region wide purchase to greatly enhance the capabilities and speed that emergency incidents are dispatched.

POLICY / RULE

Section 2.36.080, Award of Contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$66,141 or greater shall be awarded by City Council.

ANALYSIS

Fire Department staff did not solicit bids from fire station alerting companies due to Westnet, Inc. being the sole source provider for emergency alerting in the Sacramento region. Department staff received quotes for Fire Stations 35, 36 and 37 from Westnet, Inc. to include installation, one year of technical support, and on-site warranty. Fire Department staff has determined that Station 37 is the priority for Westnet alerting system upgrades in the amount of \$91,435.31.

The Fire Department has found the quote to be in order and recommends that the contract be awarded to Westnet, Inc. Staff will use the City’s standard agreement in a form acceptable to the City Attorney.

FINANCIAL IMPACT

The contract with Westnet, Inc. would be authorized for \$91,435.31.

Project	Amount
Station 37 Westnet Alerting System Upgrades	\$91,435.31
Project Funding	
FY 2021-22 Proposed Level of Service Approval	\$ 44,000.00
ARPA Approved Funding	\$ 47,435.31

The Fiscal Year 2021-22 General Fund Operating Budget included alerting system upgrades at \$44,000. Staff is requesting to utilize approved American Rescue Plan Act (ARPA) funds of \$47,435.31 to fully fund the project.

ENVIRONMENTAL REVIEW

This action is not considered a project under Section 15061(b)(3) of the California Environmental Quality Act Guidelines, and as such is exempt from environmental review.

ATTACHMENT

1. Resolution No. 10826 – A Resolution authorizing the City Manager to execute an agreement with Westnet, Inc. for Fire Station No. 37 First-In Fire Station Alerting System upgrades.

Submitted,

Ken Cusano, Fire Chief

RESOLUTION NO. 10826

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH WESTNET, INC. FOR FIRE STATION NO. 37 FIRST-IN FIRE STATION ALERTING SYSTEM UPGRADES

WHEREAS, the City of Folsom desires to contract for Fire Station alerting for Fire Station No. 37; and

WHEREAS, this project was sole sourced for a bid quote with Westnet, Inc. in the amount of \$91,435.31; and

WHEREAS, funds in the amount of \$44,000 were included in the Fire Department Operating Budget in Fiscal Year 2021-22, for this purpose; and

WHEREAS, an additional appropriation in the amount of \$47,435.31 was approved with ARPA funding; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Westnet, Inc. for Fire Station No. 37 First-In Fire Station Alerting System upgrades.

PASSED AND ADOPTED this 22 day of March 2022, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Kerri M. Howell, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK