



CITY OF  
**FOLSOM**  
COURTESY BY NATURE

# Folsom City Council Staff Report

<b>MEETING DATE:</b>	11/12/2024
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11280 – A Resolution Authorizing the City Manager to Execute Agreements for the Purchase of One Ford Vehicle for the Wastewater Collections Division and One Ford Vehicle for the Water Meters Division and Appropriation of Funds
<b>FROM:</b>	Environmental and Water Resources Department

## RECOMMENDATION / CITY COUNCIL ACTION

The Environmental and Water Resources Department recommends the City Council pass and adopt Resolution No. 11280 – A Resolution Authorizing the City Manager to Execute Agreements for the Purchase of One Ford Vehicle for the Wastewater Collections Division and One Ford Vehicle for the Water Meters Division and Appropriation of Funds.

## BACKGROUND / ISSUE

The Environmental and Water Resources Department (EWR) recognizes the need to maintain a fleet of vehicles that will be able to provide reliable, efficient and responsive service. In coordination with the City of Folsom Fleet Manager, current department vehicles are reviewed to assess expected service life and associated maintenance costs. This review identified two vehicles that have exceeded their expected service life in terms of age, mileage and ongoing maintenance costs, and are thus high priority for replacement

This resolution will authorize the City Manager to execute agreements for replacement of these vehicles and appropriation of funds.

## POLICY / RULE

In accordance with Chapter 2.36 of the Folsom Municipal Code, supplies, equipment, services, and construction with a value of \$73,209 or greater shall be awarded by City Council. The City

will dispose of surplus property in accordance with Section 2.36.220 of the Folsom Municipal Code.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service, or construction with one or more public procurement units in accordance with an agreement entered into or between the participants.

### **ANALYSIS**

EWR staff coordinate with the City of Folsom Fleet Manager to review current department vehicles, to help identify priority vehicles for replacement based on service life, mileage and purpose. Based on this review, it was concluded that two high priority vehicles for replacement are the Wastewater Division's truck #950, which was purchased in 2006 and has completed almost 92,000 miles, and the Water Meter Division's truck #503, which was purchased in 2000 and has completed more than 130,000 miles. EWR staff coordinated with the Fleet staff to obtain quotes for replacements for these two vehicles.

For replacement of Wastewater Division's truck #950, quotes for a Ford F250 chassis were requested from Downtown Ford, National Auto Fleet Group, and Folsom Lake Ford. Only Folsom Lake Ford responded, providing a quote for \$51,721.88 for the chassis. Downtown Ford and National Auto Fleet Group were non-responsive. Separate quotes were requested for the utility bed to be fitted to the F250 chassis. The winning bid of \$30,345.11 was submitted by Knapheide, by virtue of Sourcewell negotiated contract pricing. The combined cost of chassis and utility bed is \$82,066.99.

In response to State Advanced Clean Fleet Regulations, EWR has reviewed current department vehicles to identify those that may be replaced by zero emission vehicles (ZEV). As it was concluded that ZEVs could meet the requirements of the Water Meter Division, Fleet staff requested quotes for a 2025 Ford Lightning to replace the Water Meter Division's truck #503. The winning bid of \$61,441.34 was submitted by Downtown Ford, by virtue of the California State purchasing contract.

The Environmental and Water Resources Department recommends that the City Council authorize the City Manager to execute agreements for the purchase of one Ford vehicle for the Wastewater Collections Division and one Ford vehicle for the Water Meters Division.

### **FINANCIAL IMPACT**

The combined cost of chassis and utility bed to replace Wastewater Division's truck #950 is \$82,066.99. An additional appropriation in the amount of \$82,000 will be required to purchase this vehicle in the Sewer Operating Fund (Fund 530). Staff is requesting an appropriation in the amount of \$82,000 in the Sewer Operating Fund (Fund 530) for the purchase of the Ford F250 and utility bed installation. Sufficient funds are available in the Sewer Operating Fund (Fund 530) for this appropriation.

Downtown Ford has agreed to provide the Ford Lightning for \$61,441.34. There is a remaining total of \$56,900 available to replace water vehicles in the FY 2024-25 budget. An additional appropriation in the amount of \$5,000 is required to purchase this vehicle. Staff is requesting an appropriation in the amount of \$5,000 in the Water Operating Fund (Fund 520) for the purchase of the Ford Lightning. Sufficient funds are available in the Water Operating Fund (Fund 520) for this appropriation.

### **ENVIRONMENTAL REVIEW**

This action is exempt from environmental review under the California Environmental Quality Act. (CEQA).

### **ATTACHMENT**

Resolution No. 11280 — A Resolution Authorizing the City Manager to Execute Agreements for the Purchase of One Ford Vehicle for the Wastewater Collections Division and One Ford Vehicle for the Water Meters Division and Appropriation of Funds

Submitted,

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Marcus Yasutake, Director  
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

**RESOLUTION NO. 11280**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AGREEMENTS FOR THE PURCHASE OF ONE FORD VEHICLE FOR THE WASTEWATER COLLECTIONS DIVISION AND ONE FORD VEHICLE FOR THE WATER METERS DIVISION AND APPROPRIATION OF FUNDS**

**WHEREAS**, Environmental and Water Resources Department staff has validated the need to purchase a Ford F250 for the Wastewater Division based on an approved replacement schedule; and

**WHEREAS**, Folsom Lake Ford submitted the winning bid for the F250 chassis by virtue of being the only responsive bidder; and

**WHEREAS**, the winning bid for utility bed installation on the F250 was submitted by Knapheide by virtue of Sourcewell negotiated contract pricing; and

**WHEREAS**, an additional appropriation will be required in the Sewer Operating Fund (Fund 530) for this purchase; and

**WHEREAS**, staff is requesting an appropriation in the Sewer Operating Fund (Fund 530), in the amount of \$82,000; and

**WHEREAS**, Environmental and Water Resources Department staff has validated the need to purchase a Ford Lightning for the Water Meters Division based on an approved replacement schedule and the need to comply with State Advanced Clean Fleet Regulations; and

**WHEREAS**, the winning bid for the Ford Lightning was submitted by Downtown Ford by virtue of the California State purchasing contract; and

**WHEREAS**, an additional appropriation will be required in the Water Operating Fund (Fund 520) for this purchase; and

**WHEREAS**, staff is requesting an appropriation in the Water Operating Fund (Fund 520), in the amount of \$5,000; and

**WHEREAS**, the City will dispose of surplus property in accordance with Section 2.36.220 of the Folsom Municipal Code; and

**WHEREAS**, the agreements will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute Agreements for the purchase of one Ford Vehicle for the Wastewater Collections Division and One Ford Vehicle for the Water Meters Division for a combined not-to exceed total amount of \$143,509; and

**BE IT FURTHER RESOLVED** that the Finance Director is authorized to appropriate \$82,000 in the Sewer Operating Fund (Fund 530) and \$5,000 in the Water Operating Fund (Fund 520).

**PASSED AND ADOPTED** this 12<sup>th</sup> day of November 2024, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

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Michael D. Kozlowski, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK

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to facilitate double-sided printing  
and minimize paper use.*



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