



CITY OF  
**FOLSOM**  
QUALITY OF LIFE BY NATURE

# Folsom City Council Staff Report

<b>MEETING DATE:</b>	11/12/2024
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11274 – A Resolution Authorizing the City Manager to Execute an Agreement with U-Rock Utility Equipment Inc. for the Purchase of a Truck Mounted Hydro Excavator and Appropriation of Funds
<b>FROM:</b>	Environmental and Water Resources Department

## RECOMMENDATION / CITY COUNCIL ACTION

The Environmental and Water Resources Department recommends the City Council pass and adopt Resolution No. 11274 – A Resolution Authorizing the City Manager to Execute an Agreement with U-Rock Utility Equipment Inc. for the Purchase of a Truck Mounted Hydro Excavator and Appropriation of Funds.

## BACKGROUND / ISSUE

The Environmental and Water Resources Department (EWR) recognizes the need to maintain a fleet of vehicles that will be able to provide reliable, efficient and responsive service. In coordination with the City of Folsom Fleet Manager, current department vehicles are reviewed to assess expected service life and associated maintenance costs. This agreement will facilitate replacement of equipment that, based on this review, has exceeded its expected service life in terms of age, mileage and ongoing maintenance costs.

The Utility Maintenance Division uses hydro excavation to locate and expose underground utilities to perform pipe and sewer rehabilitation work. Hydro excavation is the process of removing or moving soil with pressurized water, with debris then vacuumed into a debris tank. It is the preferred method of digging because of its efficient and accurate results, with better damage and safety control compared to mechanical methods. Hydro excavation allows for a non-destructive and more accurate way to excavate soil and locate underground utilities, thereby limiting accidents and injuries, and avoiding damage to underground pipes, lines and cables.

The Utility Maintenance Division currently uses a sewer cleaning truck to perform hydro excavation work, which is less efficient and not directly manufactured for the purpose of locating and exposing underground utilities. This equipment was originally purchased in 2013 by the Wastewater Division for maintenance of sewer lines and to respond to sewer spills. In 2020, the vehicle was transferred to the Utility Maintenance Division to be utilized for hydro excavation work.

The sewer cleaning truck's engine has now recorded nearly 2,800 hours of use. Over recent months, this equipment has failed regularly and has become very expensive to maintain. Faults have resulted in the equipment being out of service for extended periods on multiple occasions. To complete crucial work during these times, the Division has had to loan equipment from other departments, putting strain on other's resources, or incurred additional expense by renting equipment from outside agencies.

The Utility Maintenance Division wishes to purchase a Truck Mounted Hydro Excavator to perform maintenance and repair work on water and wastewater infrastructure throughout the City. This equipment is essential for providing effective and reliable service to city residents and businesses, thereby protecting public health.

This resolution authorizes the City Manager to execute an agreement with U-Rock Utility Equipment Inc. for the purchase of a Truck Mounted Hydro Excavator and appropriation of funds.

### **POLICY / RULE**

In accordance with Chapter 2.36 of the Folsom Municipal Code, supplies, equipment, services, and construction with a value of \$73,209 or greater shall be awarded by City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service, or construction with one or more public procurement units in accordance with an agreement entered into or between the participants.

### **ANALYSIS**

EWR staff coordinated with the Fleet staff to obtain a quote from Sourcewell, previously known as the National Joint Powers Agency, for the required vehicle. Sourcewell is a national cooperative purchasing entity of which the City of Folsom is a member. The City has purchased numerous items and vehicles through Sourcewell.

U-Rock Utility Equipment Inc. has a current contract with Sourcewell and provided a quote for the requested Truck Mounted Hydro Excavator for a total of \$615,304.31.

The Environmental and Water Resources Department recommends that the City Council authorize the City Manager to execute an agreement with U-Rock Utility Equipment Inc. for the purchase of a Truck Mounted Hydro Excavator for a total amount of \$615,304.31.

### **FINANCIAL IMPACT**

U-Rock Utility Equipment Inc. has agreed to provide the Truck Mounted Hydro Excavator for a total amount of \$615,304.31. The cost to purchase the Truck Mounted Hydro Excavator will be equally shared between the Water Operating Fund (Fund 520) and the Sewer Operating Fund (Fund 530).

Sufficient funds are budgeted and available in FY2024-25 in the Water Operating Fund (Fund 520) in the amount of \$308,000. An additional appropriation in the amount of \$308,000 will be required to purchase this vehicle in the Sewer Operating Fund (Fund 530). Staff is requesting an appropriation in the amount of \$308,000 in the Sewer Operating Fund (Fund 530) for the purchase of the Truck Mounted Hydro Excavator.

**ENVIRONMENTAL REVIEW**

This action is exempt from environmental review under the California Environmental Quality Act. (CEQA).

**ATTACHMENT**

Resolution No. 11274 – A Resolution Authorizing the City Manager to Execute an Agreement with U-Rock Utility Equipment Inc. for the Purchase of a Truck Mounted Hydro Excavator and Appropriation of Funds

Submitted,

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Marcus Yasutake, Director  
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

**RESOLUTION NO. 11274**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH U-ROCK UTILITY EQUIPMENT INC. FOR THE PURCHASE A TRUCK MOUNTED HYDRO EXCAVATOR AND APPROPRIATION OF FUNDS**

**WHEREAS**, Environmental and Water Resources Department staff has validated the need to purchase a Truck Mounted Hydro Excavator based on an approved replacement schedule; and

**WHEREAS**, this purchase will be made through Sourcewell, which used its recognized cooperative purchasing agreement to award a contract to U-Rock Utility Equipment Inc. in an amount not to exceed \$615,034.31; and

**WHEREAS**, the cost to purchase the Truck Mounted Hydro Excavator will be equally shared between the Water Operating Fund (Fund 520) and the Sewer Operating Fund (Fund 530); and

**WHEREAS**, sufficient funds are budgeted and available in the Water Operating Fund (Fund 520) for this purchase; and

**WHEREAS**, an additional appropriation will be required in the Sewer Operating Fund (Fund 530) for this purchase; and

**WHEREAS**, staff is requesting an appropriation in the Sewer Operating Fund (Fund 530), in the amount of \$308,000; and

**WHEREAS**, sufficient funds are available in the Sewer Operating Fund (Fund 530) for the requested appropriation; and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute an Agreement with U-Rock Utility Equipment Inc. for the purchase of a Truck Mounted Hydro Excavator for a not-to exceed amount of \$615,034.31; and

**BE IT FURTHER RESOLVED** that the Finance Director is authorized to appropriate \$308,000 in the Sewer Operating Fund (Fund 530).

**PASSED AND ADOPTED** this 12<sup>th</sup> day of November, 2024, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

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Michael D. Kozlowski, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK

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and minimize paper use.*



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