



Folsom City Council Staff Report

MEETING DATE:	2/22/2022
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10805 – A Resolution Authorizing the City Manager to Execute an Agreement with Capra Environmental Services Corp for Managed Grazing Services Within the City of Folsom
FROM:	Parks and Recreation Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends the City Council approve Resolution No. 10805 - A Resolution Authorizing the City Manager to Execute an Agreement with Capra Environmental Services Corp for Managed Grazing Services Within the City of Folsom.

BACKGROUND / ISSUE

Over the past 5 years the City of Folsom’s Parks and Recreation Department has been incorporating goat grazing as part of our annual weed abatement program. This year we are expanding the areas where goats will be used and will have them grazing property that has been historically controlled with mechanical removal (crews with weed eaters). In having these areas grazed as opposed to traditional methods the City saves on labor and fuel costs that are at an all-time high. Beyond the cost savings, grazing produces a better end-product by completely removing combustible materials rather than just cutting the weeds and leaving it in place.

POLICY / RULE

In accordance with Chapter 2.36.090 (A)(1) and 2.36.120 of the Folsom Municipal Code, professional services are not subject to competitive sealed bidding requirements, and those costing \$66,141 or greater shall be awarded by City Council.

ANALYSIS

On December 20, 2021, the Parks and Recreation Department advertised a Request for Proposal for managed grazing services. The RFP was posted on CIPList.com as well as the City of Folsom website with responses due back to the City by 4:00 pm January 28, 2022. An internal review team was assembled of Parks and Recreation Staff. The criteria for ranking the qualifications were based on the following areas: relevant experience and staff resources, project understanding, and ability to complete work in allocated time frame. In total three responses were received (Capra, Intergrazers, and Blue Tent Farms LLC) and after reviewing their responses, and compiling scores, staff concluded that Capra Environmental Services Corp demonstrated they were the most qualified based on their ability to complete the scope of work in the allotted timeframe and expertise.

FINANCIAL IMPACT

The cost of this contract will be funded through several different funding sources shown in the table below. Funds were budgeted and are currently available in the Fiscal Year 2021-22 budget. The initial term of the contract will be one year and funding for subsequent years beyond Fiscal Year 2021-22 will be addressed in each year’s budget process. The Fiscal Year 2021-22 contract amount is estimated to be approximately \$200,000.

Area	Acreage	Cost
Parks Maintenance (General Fund)	170.37	\$75,133.17
L&L’s and CFD’s		
American River Canyon North (Fund 253)	41.98	\$18,513.18
Los Cerros (Fund 204)	0.52	\$229.32
Prairie Oaks Ranch (Fund 236)	37.51	\$16,541.91
Willow Springs (Fund 262)	9.93	\$4,379.13
Broadstone 1/2,4 (Fund 282)	24.33	\$10,729.53
Broadstone 3 (Fund 266)	33.19	\$14,636.79
Folsom Heights (Fund 281)	13.07	\$5,763.87
Briggs Ranch (Fund 205)	5.81	\$2,562.21
Natoma Station (Fund 207)	4.40	\$1,940.40
Folsom Plan Area (Fund 288)	67.66	\$29,838.06
Grazing for invasive removal in FPA (Fund 288)	TBD	\$19,730.00
Total	408.77	\$199,997.57

ATTACHMENT

Resolution No. 10805 - A Resolution Authorizing the City Manager to Execute an Agreement with Capra Environmental Services Corp for Managed Grazing Services Within the City of Folsom

Submitted,

Lorraine Poggione,
Parks & Recreation Director

RESOLUTION NO. 10805

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH CAPRA ENVIRONMENTAL SERVICES CORP FOR MANAGED GRAZING SERVICES WITHIN THE CITY OF FOLSOM

WHEREAS, the City of Folsom desires to enter into an agreement for an initial period beginning April 1 ,2022 through March 31,2023, for managed grazing services; and

WHEREAS, the City of Folsom can, at its discretion based on successful completion of the initial agreement, extend the contract for up to three additional one-year extensions; and

WHEREAS, proposals were solicited in accordance with Folsom Municipal Code Section 2.36.100 and advertised on December 20, 2022; and

WHEREAS, Capra Environmental Services CORP was the most qualified contractor; and

WHEREAS, sufficient funds are available in the General Fund (Fund 0103801), Landscaping and Lighting Districts (Funds 253, 204, 236, 262, 282, 266, 281, 205, 207), and Community Facilities Districts (Fund 288) Fiscal Year 2021-22 budgets; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney; and

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute .an Agreement with Capra Environmental Services Corp for Managed Grazing Services within the City of Folsom for a not-to-exceed amount of \$200,000.

PASSED AND ADOPTED this 22nd day of February, 2022, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Kerri M. Howell, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK