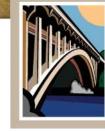
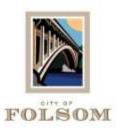
Folsom Plan Area Quarterly Update Q3 2020

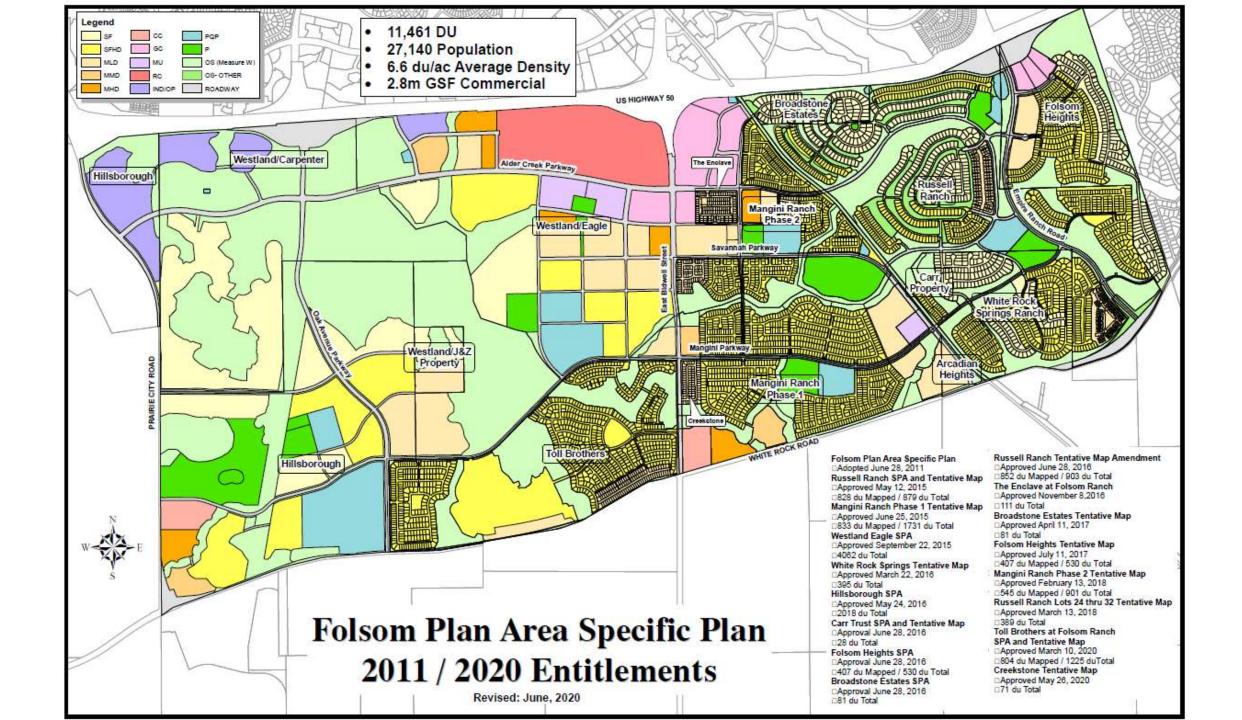




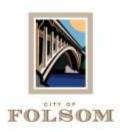
FPA Quarterly Update Outline



- Planning Activity
- Infrastructure and Site Engineering Activity
- Map Activity
- **Building Activity**
- Public Information/City Website



Planning Activity (last 90 days) Applications Submitted/Pending and City Actions



Development Applications Submitted/Pending

Alder Creek Apartments (Spanos)

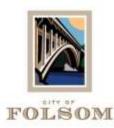
Toll Brothers Clubhouse Design Review

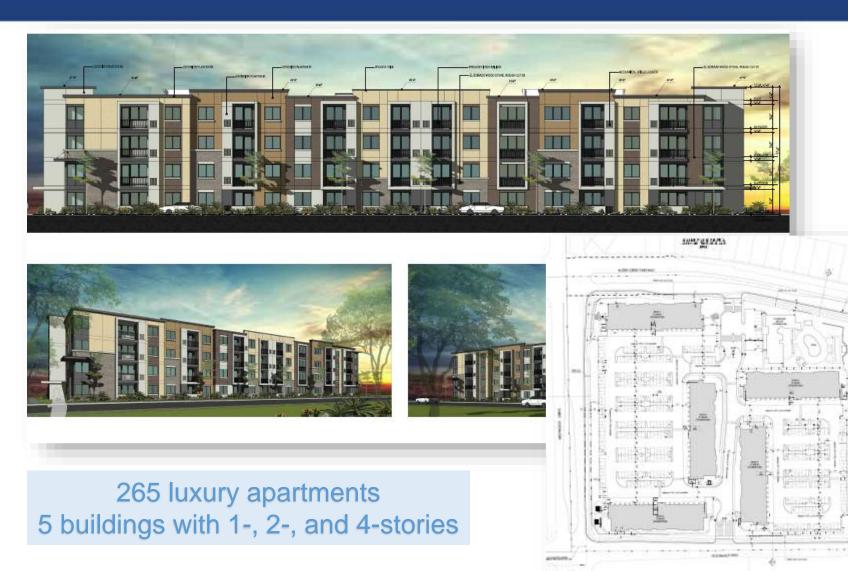
Dignity Health Medical Campus

City Council (final action)

Rockcress Subdivision TSM, Residential Design Review

Development Applications Submitted/Pending Alder Creek Apartments GPA, SPA, and PD Permit

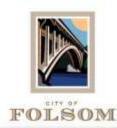








Development Applications Submitted/Pending Toll Brothers Clubhouse Design Review

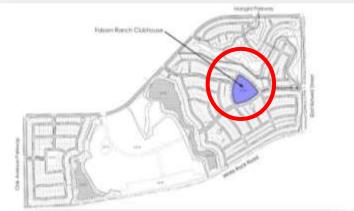








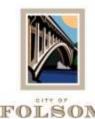






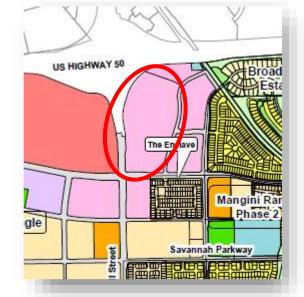
18,600 sf single-story clubhouse Indoor Amenities (pool, fitness center, social Hall, meeting rooms) Outdoor Amenities (pool, spa, sports courts, putting green, lounge area)

Development Applications Submitted/Pending Dignity Health Planned Development Permit





28-acre medical campus 2 medical office buildings 300 bed hospital ~530,000 square feet







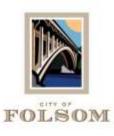




PLAN 2 | CRAFTSMAN

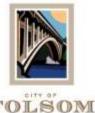
PLAN 3 | AMERICAN TRADITONA

Infrastructure/Site Engineering Activity (Last 90 Days)



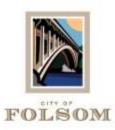


Small Lot Final Map Activity



Tentative Maps Approved by City Council	Final Maps Approved by CC	Small Lot Final Maps Submitted	E117
Mangini Ranch Phase 1 (833 dwelling units)	Village 1 (May 2018)	Village 3	FOL
	Villages 8 and 9 (May 2018)	Creekstone Subdivision	
	Village 2 (June 2018)		
	Village 5 (September 2019)		
	Villages 6 and 7 (November 2019)		
	Village 4 (July 2020)		
White Rock Springs Ranch (395 dwelling units)	Village 1 (July 2019)		
	Villages 8 and 9 (October 2019)		
	Villages 2 – 7 (December 2019)		
Carr Trust (28 dwelling units)	Carr Trust (July 23, 2019)		
Russell Ranch Phase 1 (394 dwelling units)	Village 6 (February 2019)		
	Villages 1, 2, 3, and 7 (March 2019)		
	Village 5 and 8 (May 2019)		
	Village 4 (June 2019)		
Enclave at Folsom Ranch (111 dwelling units)	Enclave (April 2020)		
Broadstone Estates (81 dwelling units)			
Folsom Heights (407 dwelling units)			
Mangini Ranch Phase 2 (545 dwelling units)	Village 7 (December 2019)	Rockcress Subdivision	
	Villages 4 and 8 (July 2020)		
Russell Ranch Phase 2 (398 dwelling units)			
Total SF Lots Ready for Permits	1892 lots mapped	248 lots pending	

Building Permit Tracking Total permits 672 (Q3: July through September 96)



AS OF 6/30/2020

% BUILD OUT

61.94%

0.00% 14.21% 14 29%

0.00%

0.00% 24.98%

HOMEBUILDER

RICHMOND AMERICAN HOMES, INC

HOMEBUILDER

22

-

HOMEBUILDER

RMIT ACTIVITY NALED

% FINALED

(CO/TEN. LOT

0.00%

0.00%

PERMIT ACTIVITY

TTS WITH CEPT

OF OCC.

% BUILD OUT

ESSUED PERMITLY TE

0.00%

0.00%

LOTS UNDER

CONSTRUCTIO

OTAL PERMITS

ISSUED

0

LOT COUNT

111 TOTALS 111

ZONING

MLD

PHASE VILLAGE VILLAGE NAME

NONE

TOTAL PERMITS

ISSUED

576

	FOLSOM PLAN AR	EA BUILDI	NG PERMIT OVER	VIEW							AS OF 6	30/2020								
			SUBDIVIS	SION	3	LOT COUNT PERMIT ACTIVITY														
	AREA		OR VILLAG		TENTATIVE MAP	FINAL MAPPED	% FINAL MAPPED	LOTS UNDER CONSTRUCTION	LOTS WITH CERT OF OCC. (CQ)	% FINALED (CO/TEIN. LOT TOTAL)	TOTAL PERMITS ISSUED	% BUILD OUT								
	MANGINI RANCE	H PHASE 1	VILLAGES	51-9	833	698	83.79%	156	360	43.22%	516	61.94%								
	MANGINI RANCI	H PHASE 2	VILLAGES	5 1-8	545	68	12.48%	0	0	0.00%	0	0.00%								
CITY AF	RUSSELL RANCH	PHASE 1	VILLAGES	5 1-8	394	394	100.00%	35	21	5.33%	56	14.21%								
FOLSOM	CARR TRU	JST	NON	E	28	28	100.00%	4	0	0.00%	4	14.29%								
DEPARTNENT	WHITE ROCK SPRIM	NGS RANCH	VILLAGE	s 1-9	395	395	100.00%	0	0	0.00%	0	0.00%								
	ENCLAVE AT FOLS	OM RANCH	NON	E	111	0	0.00%	0	0	0.00%	0	0.00%								
	Ø			TOTAL	\$ 2306	1583	68.65%	195	381	16.52%	576	24.98%								
MANGINI RANCH									PERMIT ACTI	VITY										
AREA	PHAS	VILLAG	VILLAGE NAME	ZONING		TOTAL PERMIT	S % BUILD OUT	LOTS UNDER	LOTS WITH CERT OF OCC.	% FINALED (CO/TEN. LOT TOTAL)	но	MEBUILDER								
MANGINI RAN	CH 1	1	AZURE	SFHD	108	108	100.00%	10	(cq) 98	90.74%	TAXLOR MOR	RISON SERVICES, INC								
MANGINI RAN	1755 D	2	DAKOTA	SFHD	98	97	98.98%	7	90	91.84%	10.00.000.00000000	RISON SERVICES, INC								
MANGINI RAN		3	BROOKSTONE	SFHD	49	0	0.00%	0	0	0.00%	THE ON MOR	-								
MANGINI RAN		4	WATERSTONE	SFHD	86	0	0.00%	0	0	0.00%										
MANGINI RAN		-	BROOKSTONE	SFHD	87	75	85.21%	47	28	32.18%	TRIPOIN	TE	FOLSOM PLAN AREA BUI	DING PERMIT OVE	ERVIEW					
MANGINI RAN		6	VILLAGE 6	SFHD	116	33	28.45%	29	4	3.45%	TAYLOR MOR	0.0	1	SUBDI	UCIONI	r	LOT COUNT		r	
MANGINI RAN		7	VILLAGE 7	SFHD	108	23	21.30%	23	0	0.00%	TAYLOR MOR		AREA	OBDI		TENTATIVE	FINAL	% FINAL	LOTS UNDER	LOTS WITH C
MANGINI RAN		8	OAKLEAF	SFHD	78	78	100.00%	10	68	87.18%	LENNAR/CAL		0000	VILL		MAP	MAPPED	MAPPED	CONSTRUCTION	OF OCC.
MANGINI RAN		q	COPPERWOOD		103	102	99.03%	30	72	69.90%	LENNAR/CAL		MANGINI RANCH PHASE	1 VILLAG	ES 1-0	833	698	83,79%	156	(ca) 360
THE COULD BE THE			Correntous	TOTAL		516	61.94%	156	360	43.22%	a contrary sets		MANGINI RANCH PHASE			545	68	12.48%	0	0
MANGINI RANCH									PERMIT ACTI	VITY	<u>-</u>	FOLSOM	RUSSELL RANCH PHASE			394	394	100.00%	35	21
0997	0400750	S 2625-85	0100000000000000	5-16/07X5	LOT COUNT	TOTAL PERMIT	S % BUILD OUT	LOTS UNDER	LOTS WITH CERT	% FINALED	- -	DOTHUMITS REVELOPHENT	CARR TRUST	NO		28	28	100.00%	4	0
AREA	PHASE	VILLAGI	VILLAGE NAME	ZONING	(TENTATIVE MAP)	ISSUED	USINED PERMITLY TEN	CONSTRUCTION	OF OCC.	(CO/TEN. LOT TOTAL)	но	VIE	WHITE ROCK SPRINGS RAM ENCLAVE AT FOLSOM RAM			395 111	395 0	100.00%	0	0
MANGINI RAN	- UDI		VILLAGE 1	SFHD	88	0	0.00%	0	(CQ)	0.00%			ENCOUVE AT POLSON IVAN	ch NO		2306	1583	68.65%	195	381
MANGINI RAN		2	VILLAGE 2	SFHD	74	0	0.00%	0	0	0.00%		-			TOTAL	2500	1303	00.00%	#79	-
MANGINI RAN		3	VILLAGE 3	SFHD	53	0	0.00%	0	0	0.00%		CARR TRUST								PERMIT A
MANGINI RAN	1976 - C.	4	VILLAGE 4	SFHD	73	0	0.00%	0	0	0.00%		AREA	PHASE VILL	GE VILLAGE NAM		LOT COUNT	TOTAL PERMITS	% BUILD OUT	LOTS UNDER	LOTS WITH C OF OCC.
MANGINI RAN		5	VILLAGE 5	SFHD	83	0	0.00%	0	0	0.00%			PRODE VIEW		E LOINING	(TENTATIVE MAP)	ISSUED	LOT TOTAL)	CONSTRUCTION	(CQ)
MANGINI RAN		5	VILLAGE 6	SFHD	70	0	0.00%	0	0	0.00%		CARR TRU	ST NONE NO	NONE	SFHD	28	4	14.29%	4	0
MANGINI RAN		7	VILLAGE 7	MLD	68	0	0.00%	0	0	0.00%		28			TOTALS	28	4	14.29%	4	0
MANGINI RAN		R	VILLAGE 8	MLD	36	0	0.00%	0	0	0.00%		WHITE ROCK SPRINGS	ANCH							PERMIT A
THE CONTRACT OF THE		4	TILLINGE D	TOTAL		0	0.00%	0	0	0.00%	1	WHITE ROCK SPRINGS	Valua			ingeneration of the		% BUILD OUT		LOTS WITH C
RUSSELL RANCH						<u> </u>			PERMIT ACTI			AREA	PHASE VILL	GE VILLAGE NAM	E ZONING	LOT COUNT	TOTAL PERMITS ISSUED	(ISSUED PERMITLY TEN. LOT TOTAL)	LOTS UNDER CONSTRUCTION	OF OCC.
					Péresi Latin (Are	and the second second	SUILD OUT		LOTS WITH CERT	% FINALED	r	WHITE ROCK SPRIN	GS RANCH 1 1	VILLAGE 1	SFHD	93	0	0.00%	0	0
AREA	PHASE	VILLAG	VILLAGE NAME	ZONING	LOT COUNT	TOTAL PERMIT	USSILED PERMITS/ TEN	LOTS UNDER CONSTRUCTION	OF OCC.	(CO/TEN. LOT	но			VILLAGE 8	SF	42	0	0.00%	0	0
				-	Accession and a	135020	LOT TOTAL)	construction	(CO)	T(CEAL)		WHITE ROCK SPRIN	GS RANCH 1 9	VILLAGE 9	SF	44	0	0.00%	0	0
RUSSELL RANG	н 1	1	GOLDEN HILLS	SF/SFHD	• 52	2	3.85%	2	0	0.00%	THE NEW	WHITE BOCK START		VILLAGE 2	SF	29	0	0.00%	0	0
										00%		WHITE ROCK SPRIN		VILLAGE 3	SFHD	52	0	0.00%	0	0
										00%		WHITE ROCK SPRIN		VILLAGE 4 VILLAGE 5	SFHD	50	0	0.00%	0	0
																			0	0
) D.	ildi	D C			s it		CCL			89%	MERI					1-	1.1.1	112100000		
2 Bi	iildi	n	γ Ρρ	rr	nit	'S I	SSU	led		89% 00% 98%	ANTHEM	WHITE ROCK SPRIN	GS RANCH 2 6	VILLAGE 5 VILLAGE 6 VILLAGE 7	SFHD	24	0	0.00%	0	0

92% **483 Homes Final Inspected**

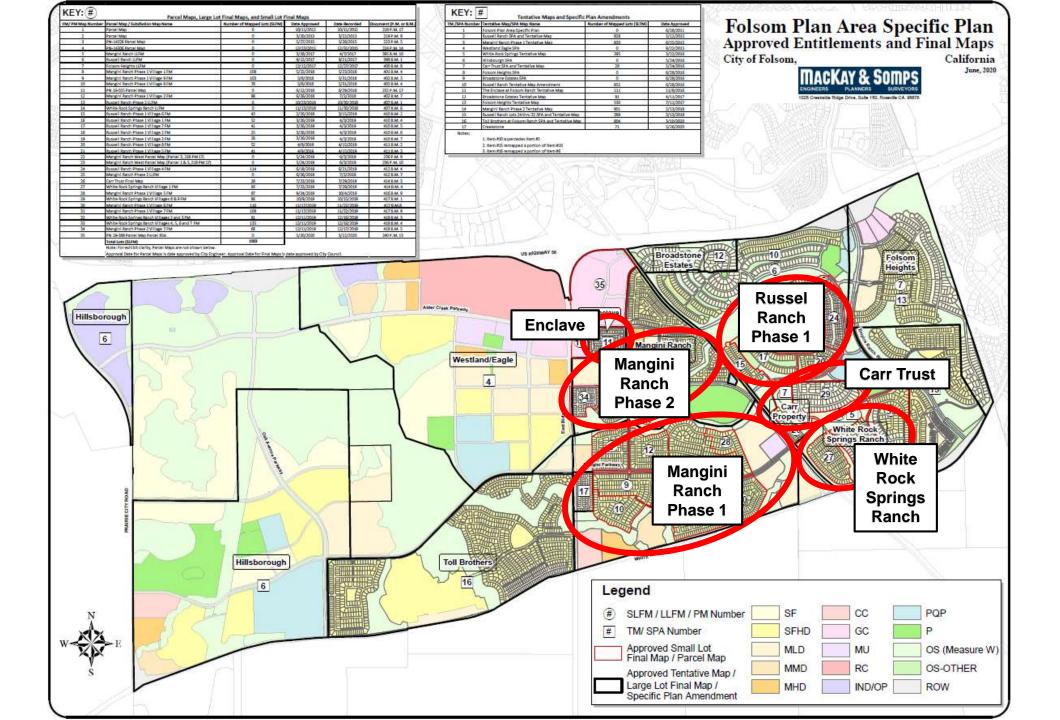
* 20NING VARIES PER LOT IN SUBJECT VILLAGE

ENCLAVE AT FOLSOM RANCH NONE NONE

AREA

ENCLAVE AT FOLSOM RANCH

THE NEW H ANTHEM U



Mangini Ranch Phase 1 Neighborhoods



Building Activity Mangini Ranch Phase 1 Builders

- Taylor Morrison (Villages 6, 7)
- Lennar (Villages 8, 9)
- Tri Pointe Homes (Villages 3 5)
- Tri-Pointe Homes (Creekstone)



Tri-Pointe Homes: Creekstone

Lennar:

Villages

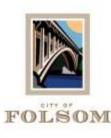
8 and 9

Tri-Pointe Homes: Villages 3 - 5





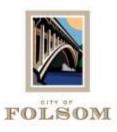
Taylor Morrison: Villages 6 - 7



Mangini Ranch Phase 2 and Enclave Neighborhoods



Building Activity Mangini Ranch Phase 2 and Enclave Builders



- KB Homes (Enclave and Soleil)
- Signature Homes (Village 7)



KB Homes: Enclave Models

Russell Ranch Phase 1 Neighborhoods



Building Activity Russell Ranch Phase 1 Builders

FOLSOM

- The New Home Company (Villages 1, 7)
- Meritage Homes (Village 4)
- Anthem United (Villages 6 and 8)



Meritage: Village 4



New Home Company: Village 7



Anthem United: Villages 6 and 8



New Home Company: Village 1

Carr Trust and White Rock Springs Ranch Neighborhoods



Building Activity Carr Trust and White Rock Springs Ranch Builders

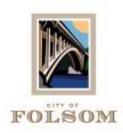
- Richmond American (Carr Trust/Village 1)
- JMC Homes (Villages 8 and 9)



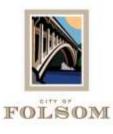


Richmond American: Carr Trust

JMC Model Home Sites: Villages 8 and 9

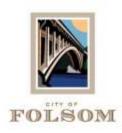


Home Sales Total sales 671 (Q3: July through September 140)



Builder	July	August	September				
Taylor Morrison (Azure and Dakota)	9	15	15				
Lennar (Oakleaf and Copperwood)	11	0	3				
Tri Pointe (Brookstone and Waterstone)	12	19	8				
Meritage (Steel Canyon)	7	7 5					
Anthem United (Iron Ridge)	1	1 5					
New Home Company (SilverCrest)	2	4	3				
Richmond American (Seasons)	4	6	8				
KB Homes (Enclave and Soleil)	omes under cons	truction					
JMC Homes	Model home permits issued						
Signature Homes	Model home permits pending						
Total	46	54	40				





Quarterly presentations and additional project information can be found on the City's website: <u>https://www.folsom.ca.us/community/planning/appr</u> oved_master_plans/folsom_plan_area/default.asp