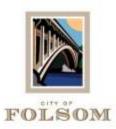
Folsom Plan Area Quarterly Update Q3 2020

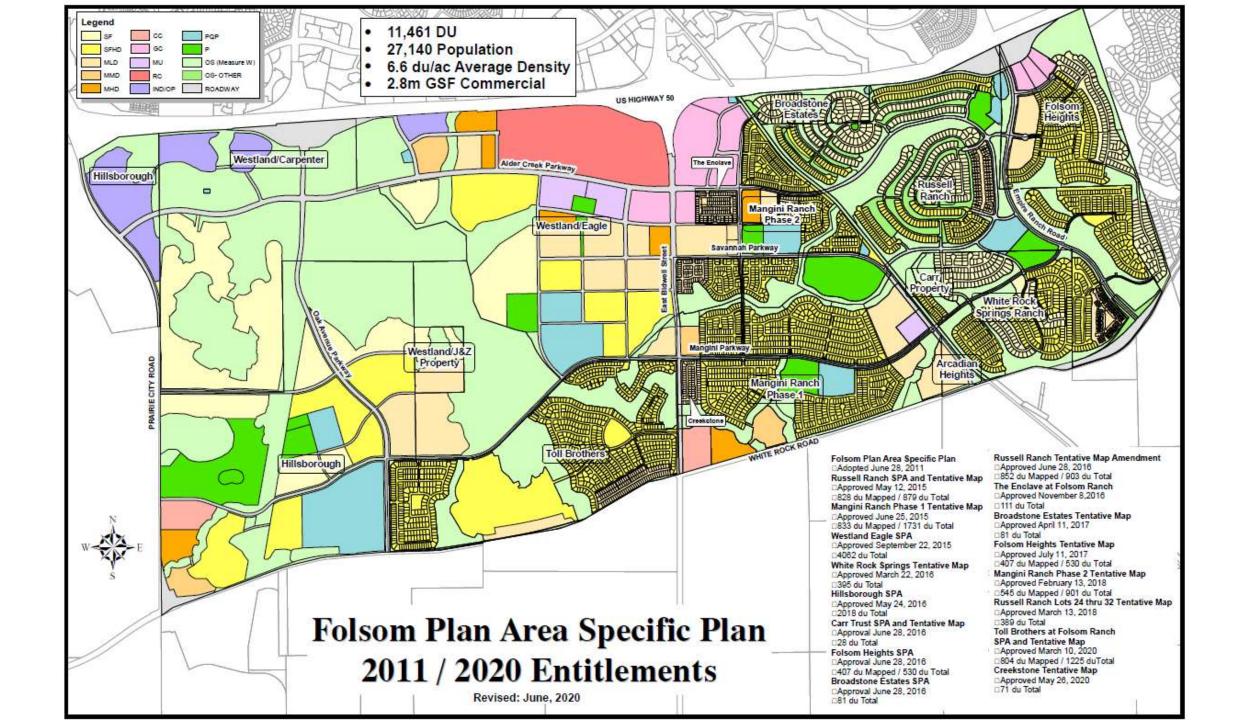




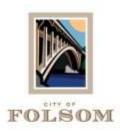
FPA Quarterly Update Outline



- Planning Activity
- Infrastructure and Site Engineering Activity
- Map Activity
- **Building Activity**
- Public Information/City Website



Planning Activity (last 90 days) Applications Submitted/Pending and City Actions



Development Applications Submitted/Pending

Alder Creek Apartments (Spanos)

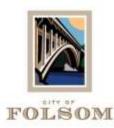
Toll Brothers Clubhouse Design Review

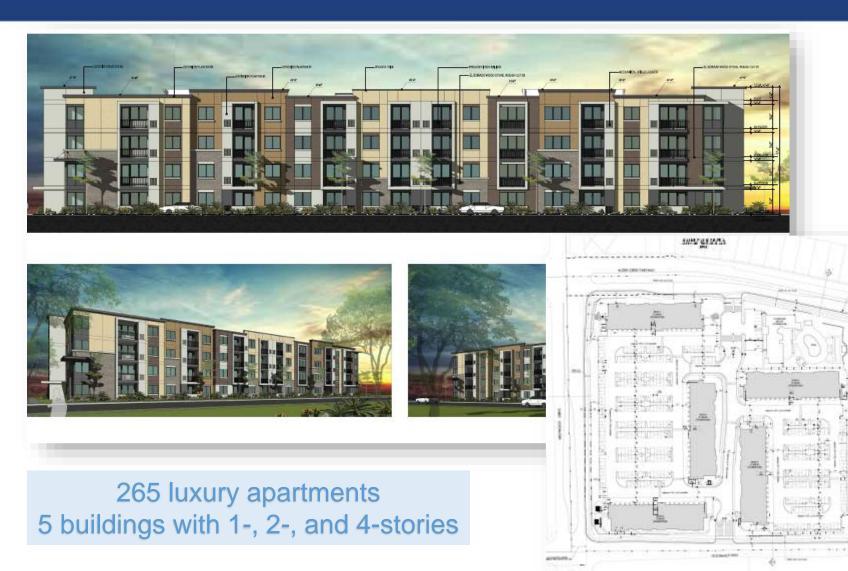
Dignity Health Medical Campus

City Council (final action)

Rockcress Subdivision TSM, Residential Design Review

Development Applications Submitted/Pending Alder Creek Apartments GPA, SPA, and PD Permit

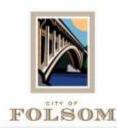








Development Applications Submitted/Pending Toll Brothers Clubhouse Design Review

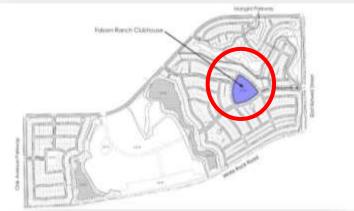








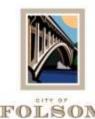






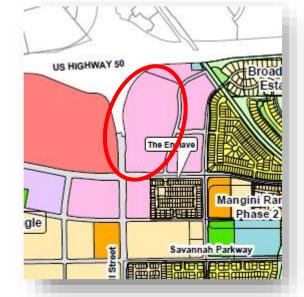
18,600 sf single-story clubhouse Indoor Amenities (pool, fitness center, social Hall, meeting rooms) Outdoor Amenities (pool, spa, sports courts, putting green, lounge area)

Development Applications Submitted/Pending Dignity Health Planned Development Permit





28-acre medical campus 2 medical office buildings 300 bed hospital ~530,000 square feet







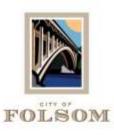




PLAN 2 | CRAFTSMAN

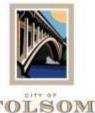
PLAN 3 | AMERICAN TRADITONA

Infrastructure/Site Engineering Activity (Last 90 Days)



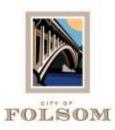


Small Lot Final Map Activity



| Tentative Maps Approved by City Council | Final Maps Approved by CC | Small Lot Final Maps Submitted | E117 |
|---|--------------------------------------|--------------------------------|------|
| Mangini Ranch Phase 1 (833 dwelling units) | Village 1 (May 2018) | Village 3 | FOL |
| | Villages 8 and 9 (May 2018) | Creekstone Subdivision | |
| | Village 2 (June 2018) | | |
| | Village 5 (September 2019) | | |
| | Villages 6 and 7 (November 2019) | | |
| | Village 4 (July 2020) | | |
| White Rock Springs Ranch (395 dwelling units) | Village 1 (July 2019) | | |
| | Villages 8 and 9 (October 2019) | | |
| | Villages 2 – 7 (December 2019) | | |
| Carr Trust (28 dwelling units) | Carr Trust (July 23, 2019) | | |
| Russell Ranch Phase 1 (394 dwelling units) | Village 6 (February 2019) | | |
| | Villages 1, 2, 3, and 7 (March 2019) | | |
| | Village 5 and 8 (May 2019) | | |
| | Village 4 (June 2019) | | |
| Enclave at Folsom Ranch (111 dwelling units) | Enclave (April 2020) | | |
| Broadstone Estates (81 dwelling units) | | | |
| Folsom Heights (407 dwelling units) | | | |
| Mangini Ranch Phase 2 (545 dwelling units) | Village 7 (December 2019) | Rockcress Subdivision | |
| | Villages 4 and 8 (July 2020) | | |
| Russell Ranch Phase 2 (398 dwelling units) | | | |
| Total SF Lots Ready for Permits | 1892 lots mapped | 248 lots pending | |

Building Permit Tracking Total permits 672 (Q3: July through September 96)



AS OF 6/30/2020

% BUILD OUT

61.94%

0.00% 14.21% 14 29%

0.00%

0.00% 24.98%

HOMEBUILDER

RICHMOND AMERICAN HOMES, INC

HOMEBUILDER

22

-

HOMEBUILDER

RMIT ACTIVITY NALED

% FINALED

(CO/TEN. LOT

0.00%

0.00%

PERMIT ACTIVITY

TTS WITH CEPT

OF OCC.

% BUILD OUT

ESSUED PERMITLY TE

0.00%

0.00%

LOTS UNDER

CONSTRUCTIO

OTAL PERMITS

ISSUED

0

LOT COUNT

111 TOTALS 111

ZONING

MLD

PHASE VILLAGE VILLAGE NAME

NONE

TOTAL PERMITS

ISSUED

576

| | FOLSOM PLAN AR | EA BUILDI | NG PERMIT OVER | VIEW | | | | | | | AS OF 6 | 30/2020 | | | | | | | | |
|---------------------|---|-----------|------------------|-----------|-------------------|---------------------------|----------------------|----------------------------|-----------------------------------|--------------------------------------|-------------------------|-----------------------|---|-------------------------------------|-----------|--|-------------------------|-------------------------------------|----------------------------|------------------------|
| | | | SUBDIVIS | SION | 3 | LOT COUNT PERMIT ACTIVITY | | | | | | | | | | | | | | |
| | AREA | | OR VILLAG | | TENTATIVE MAP | FINAL MAPPED | % FINAL MAPPED | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CQ) | % FINALED (CO/TEIN. LOT TOTAL) | TOTAL PERMITS ISSUED | % BUILD OUT | | | | | | | | |
| | MANGINI RANCE | H PHASE 1 | VILLAGES | 51-9 | 833 | 698 | 83.79% | 156 | 360 | 43.22% | 516 | 61.94% | | | | | | | | |
| | MANGINI RANCI | H PHASE 2 | VILLAGES | 5 1-8 | 545 | 68 | 12.48% | 0 | 0 | 0.00% | 0 | 0.00% | | | | | | | | |
| CITY AF | RUSSELL RANCH | PHASE 1 | VILLAGES | 5 1-8 | 394 | 394 | 100.00% | 35 | 21 | 5.33% | 56 | 14.21% | | | | | | | | |
| FOLSOM | CARR TRU | JST | NON | E | 28 | 28 | 100.00% | 4 | 0 | 0.00% | 4 | 14.29% | | | | | | | | |
| DEPARTNENT | WHITE ROCK SPRIM | NGS RANCH | VILLAGE | s 1-9 | 395 | 395 | 100.00% | 0 | 0 | 0.00% | 0 | 0.00% | | | | | | | | |
| | ENCLAVE AT FOLS | OM RANCH | NON | E | 111 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0.00% | | | | | | | | |
| | Ø | | | TOTAL | \$ 2306 | 1583 | 68.65% | 195 | 381 | 16.52% | 576 | 24.98% | | | | | | | | |
| MANGINI RANCH | | | | | | | | | PERMIT ACTI | VITY | | | | | | | | | | |
| AREA | PHAS | VILLAG | VILLAGE NAME | ZONING | | TOTAL PERMIT | S % BUILD OUT | LOTS UNDER | LOTS WITH CERT OF OCC. | % FINALED (CO/TEN. LOT TOTAL) | но | MEBUILDER | | | | | | | | |
| MANGINI RAN | CH 1 | 1 | AZURE | SFHD | 108 | 108 | 100.00% | 10 | (cq) 98 | 90.74% | TAXLOR MOR | RISON SERVICES, INC | | | | | | | | |
| MANGINI RAN | 1755 D | 2 | DAKOTA | SFHD | 98 | 97 | 98.98% | 7 | 90 | 91.84% | 10.00.000.00000000 | RISON SERVICES, INC | | | | | | | | |
| MANGINI RAN | | 3 | BROOKSTONE | SFHD | 49 | 0 | 0.00% | 0 | 0 | 0.00% | THE ON MOR | - | | | | | | | | |
| MANGINI RAN | | 4 | WATERSTONE | SFHD | 86 | 0 | 0.00% | 0 | 0 | 0.00% | | | | | | | | | | |
| MANGINI RAN | | - | BROOKSTONE | SFHD | 87 | 75 | 85.21% | 47 | 28 | 32.18% | TRIPOIN | TE | FOLSOM PLAN AREA BUI | DING PERMIT OVE | ERVIEW | | | | | |
| MANGINI RAN | | 6 | VILLAGE 6 | SFHD | 116 | 33 | 28.45% | 29 | 4 | 3.45% | TAYLOR MOR | 0.0 | 1 | SUBDI | UCIONI | r | LOT COUNT | | r | |
| MANGINI RAN | | 7 | VILLAGE 7 | SFHD | 108 | 23 | 21.30% | 23 | 0 | 0.00% | TAYLOR MOR | | AREA | OBDI | | TENTATIVE | FINAL | % FINAL | LOTS UNDER | LOTS WITH C |
| MANGINI RAN | | 8 | OAKLEAF | SFHD | 78 | 78 | 100.00% | 10 | 68 | 87.18% | LENNAR/CAL | | 0000 | VILL | | MAP | MAPPED | MAPPED | CONSTRUCTION | OF OCC. |
| MANGINI RAN | | q | COPPERWOOD | | 103 | 102 | 99.03% | 30 | 72 | 69.90% | LENNAR/CAL | | MANGINI RANCH PHASE | 1 VILLAG | ES 1-0 | 833 | 698 | 83,79% | 156 | (ca) 360 |
| THE COULD BE THE | | | Correntous | TOTAL | | 516 | 61.94% | 156 | 360 | 43.22% | a contrary sets | | MANGINI RANCH PHASE | | | 545 | 68 | 12.48% | 0 | 0 |
| MANGINI RANCH | | | | | | | | | PERMIT ACTI | VITY | <u>-</u> | FOLSOM | RUSSELL RANCH PHASE | | | 394 | 394 | 100.00% | 35 | 21 |
| 0997 | 0400750 | S 2625-85 | 0100000000000000 | 5-16/07X5 | LOT COUNT | TOTAL PERMIT | S % BUILD OUT | LOTS UNDER | LOTS WITH CERT | % FINALED | - - | DOTHUMITS REVELOPHENT | CARR TRUST | NO | | 28 | 28 | 100.00% | 4 | 0 |
| AREA | PHASE | VILLAGI | VILLAGE NAME | ZONING | (TENTATIVE MAP) | ISSUED | USINED PERMITLY TEN | CONSTRUCTION | OF OCC. | (CO/TEN. LOT TOTAL) | но | VIE | WHITE ROCK SPRINGS RAM ENCLAVE AT FOLSOM RAM | | | 395 111 | 395 0 | 100.00% | 0 | 0 |
| MANGINI RAN | - UDI | | VILLAGE 1 | SFHD | 88 | 0 | 0.00% | 0 | (CQ) | 0.00% | | | ENCOUVE AT POLSON IVAN | ch NO | | 2306 | 1583 | 68.65% | 195 | 381 |
| MANGINI RAN | | 2 | VILLAGE 2 | SFHD | 74 | 0 | 0.00% | 0 | 0 | 0.00% | | - | | | TOTAL | 2500 | 1303 | 00.00% | #79 | - |
| MANGINI RAN | | 3 | VILLAGE 3 | SFHD | 53 | 0 | 0.00% | 0 | 0 | 0.00% | | CARR TRUST | | | | | | | | PERMIT A |
| MANGINI RAN | 1976 - C. | 4 | VILLAGE 4 | SFHD | 73 | 0 | 0.00% | 0 | 0 | 0.00% | | AREA | PHASE VILL | GE VILLAGE NAM | | LOT COUNT | TOTAL PERMITS | % BUILD OUT | LOTS UNDER | LOTS WITH C OF OCC. |
| MANGINI RAN | | 5 | VILLAGE 5 | SFHD | 83 | 0 | 0.00% | 0 | 0 | 0.00% | | | PRODE VIEW | | E LOINING | (TENTATIVE MAP) | ISSUED | LOT TOTAL) | CONSTRUCTION | (CQ) |
| MANGINI RAN | | 5 | VILLAGE 6 | SFHD | 70 | 0 | 0.00% | 0 | 0 | 0.00% | | CARR TRU | ST NONE NO | NONE | SFHD | 28 | 4 | 14.29% | 4 | 0 |
| MANGINI RAN | | 7 | VILLAGE 7 | MLD | 68 | 0 | 0.00% | 0 | 0 | 0.00% | | 28 | | | TOTALS | 28 | 4 | 14.29% | 4 | 0 |
| MANGINI RAN | | R | VILLAGE 8 | MLD | 36 | 0 | 0.00% | 0 | 0 | 0.00% | | WHITE ROCK SPRINGS | ANCH | | | | | | | PERMIT A |
| THE CONTRACT OF THE | | 4 | TILLINGE D | TOTAL | | 0 | 0.00% | 0 | 0 | 0.00% | 1 | WHITE ROCK SPRINGS | Valua | | | ingeneration of the | | % BUILD OUT | | LOTS WITH C |
| RUSSELL RANCH | | | | | | <u> </u> | | | PERMIT ACTI | | | AREA | PHASE VILL | GE VILLAGE NAM | E ZONING | LOT COUNT | TOTAL PERMITS ISSUED | (ISSUED PERMITLY TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | OF OCC. |
| | | | | | Péresi Latin (Are | and the second second | SUILD OUT | | LOTS WITH CERT | % FINALED | r | WHITE ROCK SPRIN | GS RANCH 1 1 | VILLAGE 1 | SFHD | 93 | 0 | 0.00% | 0 | 0 |
| AREA | PHASE | VILLAG | VILLAGE NAME | ZONING | LOT COUNT | TOTAL PERMIT | USSILED PERMITS/ TEN | LOTS UNDER CONSTRUCTION | OF OCC. | (CO/TEN. LOT | но | | | VILLAGE 8 | SF | 42 | 0 | 0.00% | 0 | 0 |
| | | | | - | Accession and a | 135020 | LOT TOTAL) | construction | (CO) | T(CEAL) | | WHITE ROCK SPRIN | GS RANCH 1 9 | VILLAGE 9 | SF | 44 | 0 | 0.00% | 0 | 0 |
| RUSSELL RANG | н 1 | 1 | GOLDEN HILLS | SF/SFHD | • 52 | 2 | 3.85% | 2 | 0 | 0.00% | THE NEW | WHITE BOCK START | | VILLAGE 2 | SF | 29 | 0 | 0.00% | 0 | 0 |
| | | | | | | | | | | 00% | | WHITE ROCK SPRIN | | VILLAGE 3 | SFHD | 52 | 0 | 0.00% | 0 | 0 |
| | | | | | | | | | | 00% | | WHITE ROCK SPRIN | | VILLAGE 4 VILLAGE 5 | SFHD | 50 | 0 | 0.00% | 0 | 0 |
| | | | | | | | | | | | | | | | | | | | 0 | 0 |
|) D. | ildi | D C | | | s it | | CCL | | | 89% | MERI | | | | | 1- | 1.1.1 | 112100000 | | |
| 2 Bi | iildi | n | γ Ρρ | rr | nit | 'S I | SSU | led | | 89% 00% 98% | ANTHEM | WHITE ROCK SPRIN | GS RANCH 2 6 | VILLAGE 5 VILLAGE 6 VILLAGE 7 | SFHD | 24 | 0 | 0.00% | 0 | 0 |

92% **483 Homes Final Inspected**

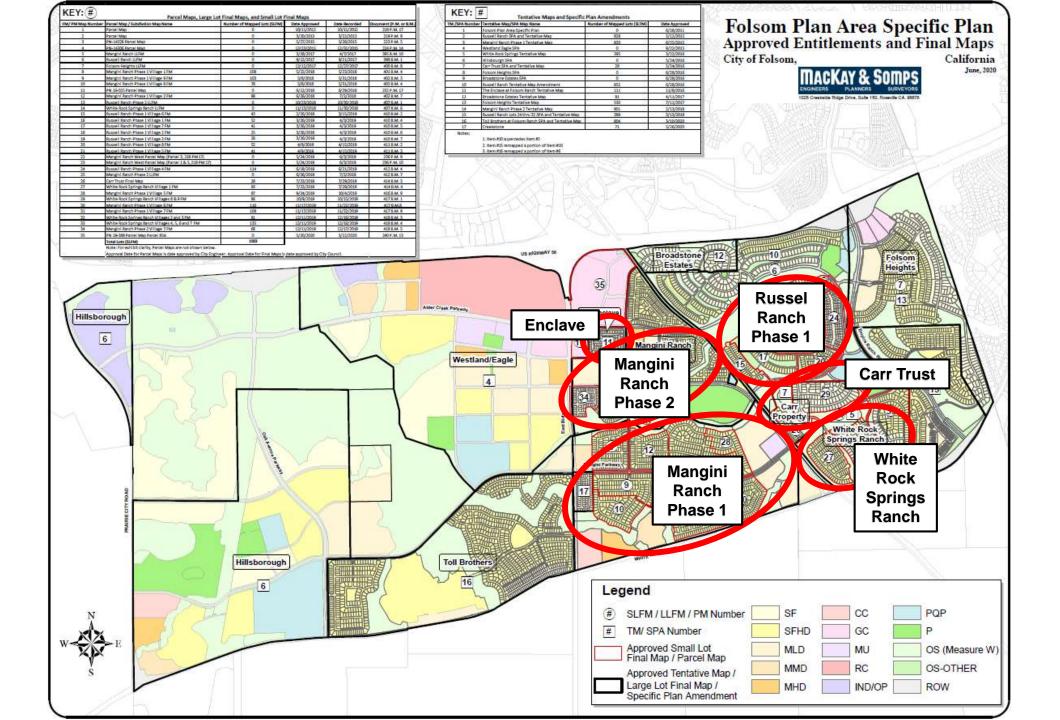
* 20NING VARIES PER LOT IN SUBJECT VILLAGE

ENCLAVE AT FOLSOM RANCH NONE NONE

AREA

ENCLAVE AT FOLSOM RANCH

THE NEW H ANTHEM U



Mangini Ranch Phase 1 Neighborhoods



Building Activity Mangini Ranch Phase 1 Builders

- Taylor Morrison (Villages 6, 7)
- Lennar (Villages 8, 9)
- Tri Pointe Homes (Villages 3 5)
- Tri-Pointe Homes (Creekstone)



Tri-Pointe Homes: Creekstone

Lennar:

Villages

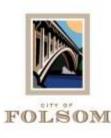
8 and 9

Tri-Pointe Homes: Villages 3 - 5





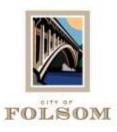
Taylor Morrison: Villages 6 - 7



Mangini Ranch Phase 2 and Enclave Neighborhoods



Building Activity Mangini Ranch Phase 2 and Enclave Builders



- KB Homes (Enclave and Soleil)
- Signature Homes (Village 7)



KB Homes: Enclave Models

Russell Ranch Phase 1 Neighborhoods



Building Activity Russell Ranch Phase 1 Builders

FOLSOM

- The New Home Company (Villages 1, 7)
- Meritage Homes (Village 4)
- Anthem United (Villages 6 and 8)



Meritage: Village 4



New Home Company: Village 7



Anthem United: Villages 6 and 8



New Home Company: Village 1

Carr Trust and White Rock Springs Ranch Neighborhoods



Building Activity Carr Trust and White Rock Springs Ranch Builders

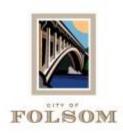
- Richmond American (Carr Trust/Village 1)
- JMC Homes (Villages 8 and 9)



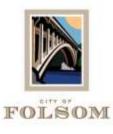


Richmond American: Carr Trust

JMC Model Home Sites: Villages 8 and 9

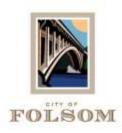


Home Sales Total sales 671 (Q3: July through September 140)



| Builder | July | August | September | | | | |
|--|----------------------------|----------|-----------|--|--|--|--|
| Taylor Morrison (Azure and Dakota) | 9 | 15 | 15 | | | | |
| Lennar (Oakleaf and Copperwood) | 11 | 0 | 3 | | | | |
| Tri Pointe (Brookstone and Waterstone) | 12 | 19 | 8 | | | | |
| Meritage (Steel Canyon) | 7 | 7 5 | | | | | |
| Anthem United (Iron Ridge) | 1 | 1 5 | | | | | |
| New Home Company (SilverCrest) | 2 | 4 | 3 | | | | |
| Richmond American (Seasons) | 4 | 6 | 8 | | | | |
| KB Homes (Enclave and Soleil) | omes under cons | truction | | | | | |
| JMC Homes | Model home permits issued | | | | | | |
| Signature Homes | Model home permits pending | | | | | | |
| Total | 46 | 54 | 40 | | | | |





Quarterly presentations and additional project information can be found on the City's website: <u>https://www.folsom.ca.us/community/planning/appr</u> oved_master_plans/folsom_plan_area/default.asp