



Folsom City Council Staff Report

MEETING DATE:	7/8/2025
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11429- A Resolution Authorizing the City Manager to Execute Amendment No. 3 to the Train Concession Agreement Between the City of Folsom and Truson V. Buegel and Stephanie Bea Roy to Extend the Agreement for an Additional Five Years
FROM:	Parks and Recreation Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends the City Council approve Resolution No. 11429- A Resolution Authorizing the City Manager to Execute Amendment No. 3 to the Train Concession Agreement Between the City of Folsom and Truson V. Buegel and Stephanie Bea Roy to Extend the Agreement for an Additional Five Years.

BACKGROUND / ISSUE

Folsom City Lions Park, located at 403 Stafford Street, has served as the site for the scale live-steam train railway since 1970. Terry and Geri Gold, dba Folsom Valley Railway, aka Golden Spike Entertainment, acquired the train concession from the previous owner in the early 1990s and had operated as the concessionaire since then. Golden Spike Entertainment owned and operated the complete railway, equipment, and structures apart from the boarding platform that is owned by the City.

In February 2008, staff conducted a Request for Proposals (RFP) for the Scale Live-Steam Train and Snack Bar Concessions. Terry and Geri Gold, dba Golden Spike Entertainment, submitted a proposal for both the Scale Live-Steam Train and Snack Bar Concessions, while the City of Folsom Zoo Sanctuary submitted a proposal for the Snack Bar Concession operations only.

Subsequently, at the October 27, 2009, City Council Meeting, the Council passed Resolution No. 8572 authorizing the City Manager to Execute a Train Concession Agreement with Golden Spike Entertainment at Folsom City Lions Park. The Snack Bar Concessions were awarded to the City of Folsom Zoo Sanctuary. The current agreement with Golden Spike Entertainment for the train operations expired on December 31, 2024.

In February 2024, staff requested direction from the City Council on the future of the steam train operations at Folsom City Lions Park. During the meeting, Terry Gold presented the City Council with information regarding potential buyers for the operation. During the discussion, the City Council expressed unanimous support for the continuation of train operations under new ownership.

Subsequently, Terry and Geri Gold met with all prospective buyers and identified Truson V. Buegel and Stephanie Bea Roy as the chosen buyers. Mr. Buegel's selection was based on his extensive expertise in steam train operations and maintenance and for his tenure operating trains at Disneyland Park.

On June 11, 2024, the City Council approved Resolution No. 11213 authorizing the City Manager to execute an assignment and assumption agreement for the continued operation of the train by Truson V. Buegel and Stephanie Bea Roy. The agreement was finalized with City signatures on December 9, 2024. The existing agreement assumed by Truson V. Buegel and Stephanie Bea Roy has one remaining five-year extension available.

POLICY / RULE

All powers of the City shall be vested in the City Council except as otherwise provided by the City Charter. Section 2.02 of the City Charter.

ANALYSIS

Truson V. Buegel and Stephaine Bea Roy have successfully operated the train for the last year. Staff believe that an extension of the existing contract is in the best interest of the City and will ensure continued operation of the train for park and Zoo Sanctuary users. The total revenue over the five-year term is estimated at \$132,945.

FINANCIAL IMPACT

Year one revenue is estimated at \$25,040 with a 3% escalator each year thereafter.

ENVIRONMENTAL REVIEW

The recommended action of the City Council is not a project as defined by the California Environmental Quality Act (CEQA) and therefore does not require environmental review.

ATTACHMENTS

1. Resolution No. 11429- A Resolution Authorizing the City Manager to Execute Amendment No. 3 to the Train Concession Agreement Between the City of Folsom and Truson V. Buegel and Stephanie Bea Roy to Extend the Agreement for an Additional Five Years

Submitted,

Kelly Gonzalez, Parks & Recreation Director