



Folsom City Council Staff Report

MEETING DATE:	5/13/2025
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11372 – A Resolution Authorizing the City Manager to Execute an Agreement with Stertil-Koni USA, Inc. to Purchase Mobile Column Lifts to Raise Heavy Vehicles as Required for Maintenance and Repair
FROM:	Public Works Department

RECOMMENDATION / CITY COUNCIL ACTION

The Public Works Department recommends that the City Council pass and adopt Resolution No. 11372 – A Resolution Authorizing the City Manager to Execute an Agreement with Stertil-Koni USA, Inc. to Purchase Mobile Column Lifts to Raise Heavy Vehicles as Required for Maintenance and Repair.

BACKGROUND / ISSUE

The Public Works Department maintains a fleet of vehicles and equipment that is able to provide efficient and reliable service throughout the city. The requirement for this lift system is based on the need to perform inspections, maintenance, and repair of the city's heavy fleet and to continue to provide the current level of service. The greatest need for the mobile column lifts system comes from the Waste and Recycling Division (Solid Waste). The Solid Waste fleet utilizes over 96% of the labor hours that require the mobile column lift system. To continue supporting the Solid Waste fleet, the department is requesting authorization to purchase a new mobile column lift system capable of raising these vehicles off the ground to a height sufficient that repairs to the underside are feasible in a safe manner. The purchase will replace an existing set of mobile column lifts that has aged past its service life and has become obsolete, with replacement parts no longer available.

This resolution will authorize the City Manager to execute an agreement with Stertil-Koni USA, Inc. to purchase one set of mobile column lifts. The total cost for the purchase and installation of this lift system will not exceed \$99,011.51. Sufficient funds are budgeted and available in the Fiscal Year 2024-25 Solid Waste Operating Fund (Fund 540).

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$75,049 or greater shall be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service, or construction with one or more public procurement units in accordance with an agreement entered into or between the participants.

ANALYSIS

Sourcewell is a national cooperative purchasing entity of which the City of Folsom is a member. The City has purchased numerous items through Sourcewell. Stertil-Koni USA, Inc. has a current contract with Sourcewell for mobile column lifts at a price that has been assessed to be fair, reasonable, and competitive. Municipal Maintenance Equipment is the local representative and distributor for Stertil-Koni USA, Inc. Sourcewell contract number #121223-SKI will be utilized for the purchase of Stertil-Koni USA, Inc. mobile column lifts.

FINANCIAL IMPACT

Sufficient funds are budgeted and available in the Fiscal Year 2024-25 Solid Waste Operating Fund (Fund 540) for the purchase. The Public Works department is requesting that the contract be authorized for a not to exceed amount of \$99,011.51.

ENVIRONMENTAL REVIEW

This action is exempt from environmental review under the California Environmental Quality Act (CEQA).

ATTACHMENT

Resolution No. 11372 – A Resolution Authorizing the City Manager to Execute an Agreement with Stertil-Koni USA, Inc. to Purchase Mobile Column Lifts to Raise Heavy Vehicles as Required for Maintenance and Repair.

Submitted,

Mark Rackovan, Public Works Director