



CITY OF
FOLSOM
DISTINCTIVE BY NATURE

Folsom City Council Staff Report

MEETING DATE:	8/25/2020
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10508 - A Resolution Authorizing the City Manager to Execute an Agreement with National Auto Fleet Group for the Purchase of Three Chevrolet Police Vehicles
FROM:	Police Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends that the City Council pass and adopt Resolution No. 10508 - A Resolution Authorizing the City Manager to Execute an Agreement with National Auto Fleet Group for the Purchase of Three Chevrolet Police Vehicles.

BACKGROUND / ISSUE

The City of Folsom strives to provide police officers with mechanically sound and safe marked patrol vehicles capable of emergency responses. The Service Delivery Plan adopted by the City Council calls for the replacement of marked police cars at 75,000 miles. The Police Department is currently utilizing eight vehicles with mileage exceeding 75,000 miles, five of them are marked patrol vehicles.

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code requires that contracts in excess of \$62,014 be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service or construction with one or more public procurement units in accordance with an agreement entered into or between the participants. Such cooperative purchasing may include, but is not limited to, joint or multiparty

contracts between public procurement units and open-ended state public procurement unit contracts which are made available to the city.

ANALYSIS

Sport Utility Vehicles (SUVs) have become an industry standard for law enforcement use since their introduction in 2013. Estimated miles per gallon for the Chevrolet Tahoe Police Package Vehicle (PPV) SUV is 18 city/23 highways, versus the other common police vehicles - Ford Sedan – Interceptor at 18/26 or the rear wheel drive Dodge Charger at 16/25. The standard Chevrolet Tahoe PPV SUV delivers greater visibility over the sedan and superior handling during routine and emergency driving. The size of the SUV over a standard vehicle provides more head and leg room for officers, allowing for easier in and out movement. The current Police Department fleet is predominately comprised of the Chevrolet Tahoe PPV SUV.

This purchase of three Chevrolet Tahoe police vehicles will reduce the number of marked patrol vehicles exceeding 75,000 miles to two.

National Auto Fleet Group is a division of Chevrolet of Watsonville. They are a provider of vehicles under the Sourcewell vehicle contract #120716. This is a contract through a cooperative of government entities that exists to ensure that smaller government entities can secure low prices, regardless of the size of their purchase.

We have previously purchased Chevrolet Tahoe Police Package vehicles from Folsom Chevrolet, after determining that their price was the lowest. However, due to a Chevrolet plant shut down, then re-tooling of the plant in early 2020 to produce ventilators, the 2021 vehicles are significantly delayed in production. This was confirmed in June 2020 from Folsom Chevrolet, who informed us that 2021 Chevrolet Tahoe orders would not even be accepted until January 2021, with no expected date for delivery. They have sold out of 2020 Tahoe's and are unable to order any additional.

National Auto Fleet Group currently has a supply of 2020 Chevrolet Police Package Tahoe's, available for immediate delivery. This is the only dealer with supply available in Northern California supplier. The current cost of the vehicle from National Auto Fleet Group is \$36,213 per vehicle. This is only \$417.75 higher than last year's quote from Folsom Chevrolet (\$35,795.25.) With tax, title and license the vehicle total is \$40,548.63 per vehicle.

FINANCIAL IMPACT

The fiscal year 2020-2021 budget includes \$250,000 for the purchase of police vehicles. These funds are currently available in the police department's budget. The cost to purchase three Chevrolet police vehicles is \$121,645.90. Once these new vehicles are placed in service, three police vehicles will be disposed of in accordance with City Policy.

ATTACHMENT

Resolution No. 10508 - A Resolution Authorizing the City Manager to Execute an Agreement with National Auto Fleet Group for the Purchase of Three Chevrolet Police Vehicles

Submitted,

Richard Hillman, Chief of Police

RESOLUTION NO. 10508

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH NATIONAL AUTO FLEET GROUP FOR THE PURCHASE OF THREE CHEVROLET POLICE VEHICLES

WHEREAS, the City has elected to purchase three Chevrolet police vehicles for the Folsom Police Department; and

WHEREAS, sufficient funds are budgeted and available in the Fiscal Year 2020-21 budget for the purchase of these vehicles; and

WHEREAS, this purchase is through National Auto Fleet Group, the only available provider of 2020 Chevrolet Tahoe Police Package vehicles; and

WHEREAS, the agreement will be in a format acceptable to the City Attorney.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom hereby authorizes the City Manager to execute a purchase agreement with National Auto Fleet Group for the purchase of three Chevrolet police vehicles in the amount of \$121,645.90.

APPROVED AND ADOPTED this 25th day of August 2020, by the following roll call vote:

AYES: Council Members(s)

NOES: Council Members(s)

ABSENT: Council Members(s)

ABSTAIN: Council Members (s)

Sarah Aquino, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK