



Folsom City Council Staff Report

MEETING DATE:	4/14/2026
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11587 – A Resolution Authorizing the City Manager to Execute an Agreement with N&S Tractor Co. in the Amount of \$127,343.19 from the Solid Waste Operating Fund (Fund 540) for the Purchase of a Front Loader
FROM:	Utilities Department

RECOMMENDATION / CITY COUNCIL ACTION

The Utilities Department recommends that the City Council pass and adopt Resolution No. 11587 – A Resolution Authorizing the City Manager to Execute an Agreement with N&S Tractor Co. in the amount of \$127,343.19 from the Solid Waste Operating Fund (Fund 540) for the Purchase of a Front Loader.

BACKGROUND / ISSUE

The Utilities Department must maintain a fleet of collection vehicles and support equipment capable of providing efficient and reliable solid waste collection services to the community. The proposed purchase of a front loader will expand the Solid Waste fleet to meet increasing operational demands associated with the City’s continued growth, ensuring adequate capacity to maintain service levels of the bulky waste collection program and support ongoing operations as collection volumes and service needs increase.

This resolution will authorize the City Manager to execute an agreement with N&S Tractor Co. for the purchase of one front loader. The total cost for the purchase of this vehicle will not exceed \$127,343.19. Sufficient funds to purchase the front loader are budgeted and available in the Fiscal Year 2025-26 Solid Waste Operating Fund (Fund 540).

POLICY / RULE

Section 2.36.120 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$77,426 or greater shall be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service, or construction with one or more public procurement units in accordance with an agreement entered into or between the participants.

ANALYSIS

Sourcewell is a national cooperative purchasing entity of which the City of Folsom is a member. The City has purchased numerous items through Sourcewell. CNH Industrial America LLC has a current contract with Sourcewell for front loader tractors at a price that has been assessed to be fair, reasonable, and competitive. N&S Tractor Co. is the local representative and distributor for Case Tractors, manufactured by CNH Industrial America LLC.

Sourcewell contract number #011723 will be utilized for the purchase of the Case CE 221G Front Loader Tractor.

This price includes taxes, tire fees, and delivery.

FINANCIAL IMPACT

If approved the agreement with N&S Tractor Co. would be in the amount of \$127,343.19 for the purchase of a Front Loader funded by the Solid Waste Operating Fund (Fund 540). Sufficient funds are budgeted and available in the Fiscal Year 2025-26 Solid Waste Operating Fund (Fund 540) for the purchase. The Department is requesting that the contract be authorized for a not to exceed amount of \$127,343.19.

ENVIRONMENTAL REVIEW

This action is exempt from environmental review under the California Environmental Quality Act (CEQA).

ATTACHMENTS

1. Resolution No. 11587 – A Resolution Authorizing the City Manager to Execute an Agreement with N&S Tractor Co. in the amount of \$127,343.19 from the Solid Waste Operating Fund (Fund 540) for the Purchase of a Front Loader
2. Quote and specifications from N&S Tractor Co, for the Case CE 221G Front Loader

Submitted,

Marcus Yasutake, Director
UTILITIES DEPARTMENT

Attachment 1

RESOLUTION NO. 11587

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH N&S TRACTOR CO. IN THE AMOUNT OF \$127,343.19 FROM THE SOLID WASTE OPERATING FUND (FUND 540) FOR THE PURCHASE OF A FRONT LOADER

WHEREAS, the Utilities Department has validated its need to purchase one front loader based on the department's solid waste vehicle replacement and expansion schedule; and

WHEREAS, N&S Tractor Co. has agreed to sell a wheel loader manufactured by CNH Industrial America LLC, for an amount not to exceed \$127,343.19; and

WHEREAS, CNH Industrial America LLC, has a current contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts; and

WHEREAS, sufficient funds are budgeted and available in the Solid Waste Operating Fund (Fund 540); and

WHEREAS, staff recommends the execution of a contract with N&S Tractor Co. for the purchase of one front loader; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom hereby authorizes the City Manager to execute an agreement with N&S Tractor in the amount of \$127,343.19 from the Solid Waste Operating Fund (Fund 540) for the purchase of a front loader.

PASSED AND ADOPTED this 14th day of April 2026, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Justin Raithel, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

Attachment 2

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to facilitate double-sided printing
and minimize paper use.*



CITY OF
FOLSOM
DISTINCTIVE BY NATURE