



# Folsom City Council Staff Report

<b>MEETING DATE:</b>	12/9/2025
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11513 - A Resolution Authorizing the City Manager to Enter into a Renewal Agreement with Sun Ridge Systems, Inc. for Annual Software Support for FY 25-26 for \$95,464 and Authorizing the City Manager to Renew the Agreement Annually Through FY 2030-31 with Annual Increases of Approximately 9% per Year Funded from the General Fund (Fund 010)
<b>FROM:</b>	Police Department

### **RECOMMENDATION / CITY COUNCIL ACTION**

Staff recommends that the City Council pass and adopt Resolution No.11513 - A Resolution Authorizing the City Manager to Enter into a Renewal Agreement with Sun Ridge Systems, Inc. for Annual Software Support for FY 25-26 for \$95,464 and Authorizing the City Manager to Renew the Agreement Annually Through FY 2030-31 with Annual Increases of Approximately 9% per Year Funded from the General Fund (Fund 010)

### **BACKGROUND / ISSUE**

The Folsom Police department uses a Computer Aided Dispatch and Records Management System (“CAD”, “RMS”, or “CAD/RMS”) to document incoming calls for service, keep track of officer response and manage the reporting and record keeping, including reports and records used in criminal prosecution and liability defense for the City. The system is a fundamental component of our policing operations. After a competitive search, Sunridge, located in El Dorado County was chosen as our vendor for our system.

This system has been in use for over a decade and requires an annual software maintenance fee to update the system with call types, crime codes and features that evolve with changes to our operations, both due to preference and changes to the law. Accurate record keeping,

**POLICY / RULE**

Section 2.36.080 of the Folsom Municipal Code requires that contracts above \$75,049 be awarded by the City Council.

**ANALYSIS**

Like many other large software systems, the CAD/RMS system requires an annual software update to continue functioning accurately. The historic price change from year-to-year for this service has fluctuated between 9% and -2%. We budget for a 6% increase on average to plan for this recurring cost. And believe planning on a maximum increase of 9% is prudent for the next 5 years, at which time we will re-evaluate our continuing use of this vendor for the needed CAD/RMS services.

**SOLE SOURCE**

Sunridge is the exclusive vendor for this specific system. There are no other providers who can give us software maintenance for the Sunridge CAD/RMS system we have in place.

There are other system providers; however, changing providers would require testing new systems, negotiating a new purchase contract, incurring not only the purchase price but also ancillary installation costs, IT costs to configure a new system, and training time and costs to train employees to use a new CAD/RMS system.

**FINANCIAL IMPACT**

The cost for Year 1 is \$95,464, with annual increases estimated at 9%. Including the estimated annual increases, the total cost of six years of software support is approximately \$718,000.

Funding for Year 1 is budgeted and available in the Police Department's FY 2025-26 operating budget in the General Fund (Fund 010). Future years will be programmed into subsequent budgets.

**ATTACHMENT**

Resolution No. 11513 - A Resolution Authorizing the City Manager to Enter into a Renewal Agreement with Sun Ridge Systems, Inc. for Annual Software Support for FY 25-26 for \$95,464 and Authorizing the City Manager to Renew the Agreement Annually Through FY 2030-31 with Annual Increases of Approximately 9% per Year Funded from the General Fund (Fund 010)

Submitted,

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Adam Green, Chief of Police