



Folsom City Council Staff Report

MEETING DATE:	8/22/2023
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No.11084 - A Resolution Authorizing the City Manager to Execute an Agreement with Tesla for the Purchase of Two Police Vehicles
FROM:	Police Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends that the City Council pass and adopt Resolution No. 11084 - A Resolution Authorizing the City Manager to Execute an Agreement with Tesla for the Purchase of Two Police Vehicles for department use.

BACKGROUND / ISSUE

The City of Folsom strives to provide staff with mechanically sound, efficient, and safe vehicles. The City of Folsom and the Police Department are also committed to finding opportunities to effect positive impacts on public health and air quality. Our vision is to be a premier law enforcement agency, including through technological advances. The all-electric zero-emission Tesla has proven to be a leader in technological advancements with their vehicles and the technology they possess, which aligns with the vision of the Police Department.

California has a mandate that all new cars and light trucks sold in the state by 2035 be zero-emission vehicles. This includes vehicles powered by batteries. The state also has a goal of 5 million zero-emission vehicles on the roads by 2030 and 250,000 electric vehicle charging stations by 2025.

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code requires that contracts in excess of \$70,952 be awarded by the City Council.

Section 2.36.140 of the Folsom Municipal Code requires a survey of available sources to determine whether there is only one source.

ANALYSIS

The Police Department does not currently own any zero-emission electric vehicles. The reduced initial cost, efficiency, zero emissions, reliability, and reduced maintenance costs compared to other vehicles makes them a viable fleet option. In addition, the Tesla is designed to be one of the safest vehicles on the road earning a five-star rating in every category and sub-category from the National Highway Transportation Safety Administration (NHTSA).

Tesla is becoming an industry standard for many law enforcement agencies in California, including several in the region.

The Police Department intends to assess the suitability of Tesla for future department use for as many fleet vehicles as possible. The Police Department currently has several hybrid patrol vehicles. However, this will be the first all-electric vehicle the Police Department will own.

SOLE SOURCE

Tesla has been widely recognized as the leader in electric vehicles and technology; therefore, the Police Department is seeking Tesla vehicles. Tesla is the sole source of manufacture and is sold exclusively through Tesla.

FINANCIAL IMPACT

The Fiscal Year 2023-24 Budget was adopted and includes \$500,000 for Police Department vehicles. The two Tesla vehicles we are seeking to purchase will total \$108,838.28. It should be noted there are federal and state rebates that maybe applicable. There are adequate budgeted funds to cover the cost of the vehicles. Tesla periodically adjusts pricing and available options. Tesla has updated pricing across all models over the past 3 quarters. As for forecasted delivery time, the estimate has the potential to adjust.

ATTACHMENT

Resolution No. 11084 - A Resolution Authorizing the City Manager to Execute an Agreement with Tesla for the Purchase of Two Police Vehicles

Submitted,

Richard Hillman, Chief of Police

RESOLUTION NO. 11084

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH TESLA FOR THE PURCHASE OF TWO POLICE VEHICLES

WHEREAS, the City has elected to purchase two Tesla vehicles for the Folsom Police Department; and

WHEREAS, the City is committed to finding opportunities to effect positive impacts on public health and air quality; and

WHEREAS, sufficient funds are budgeted and available in the Fiscal Year 2023-24 General Fund (Fund 010) Budget for the purchase of these vehicles; and

WHEREAS, this purchase is through Tesla with standardized pricing and the vehicles are only sold directly through Tesla.

WHEREAS, the agreement will be in a format acceptable to the City Attorney.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom hereby authorizes the City Manager to execute a purchase agreement with Tesla for the purchase of two vehicles in the amount of \$108,838.28.

APPROVED AND ADOPTED this 22nd day of August 2023, by the following roll call vote:

AYES: Councilmembers(s)
NOES: Councilmembers(s)
ABSENT: Councilmembers(s)
ABSTAIN: Councilmembers (s)

Rosario Rodriguez, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK