



Folsom City Council Staff Report

MEETING DATE:	8/22/2023
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11085 - A Resolution Authorizing the City Manager to Execute an Agreement with Folsom Lake Ford for the Purchase of Three Police Vehicles
FROM:	Police Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends that the City Council pass and adopt Resolution No. 11085 - A Resolution Authorizing the City Manager to Execute an Agreement with Folsom Lake Ford for the Purchase of Three Police Vehicles.

BACKGROUND / ISSUE

The City of Folsom strives to provide police officers with mechanically sound, safe, and marked patrol vehicles capable of emergency responses. The Service Delivery Plan adopted by the City Council calls for the replacement of marked police cars at 75,000 miles. The Police Department is currently utilizing 15 vehicles with mileage exceeding 75,000 miles, 11 of which are marked patrol vehicles. Five Ford police vehicles were ordered from the Ford Motor Corporation in September 2022; however, the production of these vehicles remains unscheduled at this time.

Nationwide, the supply of vehicles is limited. This is disproportionately affecting SUVs, including vehicles for police service. The Police Department is fortunate to find three 2023 Ford Explorer Police package vehicles locally, ready for immediate delivery and upfitting.

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code requires that the City Council award contracts above \$70,952.00.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for procuring supplies, equipment, service, or construction with one or more public procurement units following an agreement between the participants. Such cooperative purchasing may include but is not limited to, joint or multiparty contracts between public procurement units and open-ended state public procurement unit contracts, which are made available to the City.

ANALYSIS

Sport Utility Vehicles (SUVs) have become an industry standard for law enforcement since their introduction in 2013. Ford Explorers are proven to be incredibly durable and reliable for the heavy use demands typical of a police patrol vehicle.

This purchase of three Ford Explorer police vehicles will reduce the number of marked patrol vehicles exceeding 75,000 miles to eight, with five Ford Explorer police vehicles remaining on order from prior authorized purchases.

SOLE SOURCE

The last vendor used to purchase Ford Explorers was Downtown Ford of Sacramento. We have tried to find vehicles from prior vendors to no avail and explored the possibility of adding different manufacturers' police package vehicles to our fleet (ex. Dodge Durango). We also utilized City Fleet Manager Scotty Borrer, who contacted manufacturing representatives and could not locate any 2023 Ford Explorers available for purchase. These three vehicles are currently on the lot at Folsom Lake Ford.

The cost of these vehicles is \$54,295.36 each. A staff report prepared in 2021 for purchasing six Ford Explorer police vehicles (Resolution No. 10676) quoted a per-vehicle price of \$54,102.33. This quote from Folsom Lake Ford shows a nominal increase in cost.

FINANCIAL IMPACT

The Fiscal Year 2023-24 Budget includes \$500,000 to purchase police vehicles. These funds are currently available in the General Fund (Fund 010) in the police department's budget. The cost to purchase these three Ford police vehicles is \$162,886.08. Once these new vehicles go into service, three high-mileage police vehicles will be disposed of following City Policy.

ATTACHMENT

Resolution No. 11085 - A Resolution Authorizing the City Manager to Execute an Agreement with Folsom Lake Ford for the Purchase of Three Police Vehicles

Submitted,

Richard Hillman, Chief of Police

RESOLUTION NO. 11085

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH FOLSOM LAKE FORD FOR THE PURCHASE OF THREE POLICE VEHICLES

WHEREAS, the City has elected to purchase three Ford police vehicles for the Folsom Police Department; and

WHEREAS, funding for the purchase of these police vehicles is budgeted and available in the Police Department's FY 23/24 General Fund (Fund 010) budget; and

WHEREAS, this purchase is through Folsom Lake Ford, the only vendor able to currently supply these vehicles.

WHEREAS, the agreement will be in a format acceptable to the City Attorney.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom hereby authorizes the City Manager to execute a purchase agreement with Folsom Lake Ford for the purchase of three Ford police vehicles in the amount of \$162,886.08.

APPROVED AND ADOPTED this 22nd day of August 2023, by the following roll call vote:

AYES: Councilmembers(s)

NOES: Councilmembers(s)

ABSENT: Councilmembers(s)

ABSTAIN: Councilmembers (s)

Rosario Rodriguez, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK