



## STAFF REPORT

City Commission Regular Meeting

February 27, 2025



**To:** Elected Officials

**From:** Dale L. Martin, City Manager

**Date:** February 21, 2025

**Item Name:** Resolution 2025-19. A Resolution of the City of Flagler Beach, Florida, authorizing a sole source contract with Odyssey Manufacturing Co. to furnish and install replacement sulfuric acid tanks for the City of Flagler Beach Water Treatment Plant.

**Background:** Odyssey Manufacturing Co. last installed sulfuric acid tanks at Water Treatment Plant in October of 2012. These tanks typically last 10-12 years. The tanks are 13-years old and need to be replaced. Odyssey Manufacturing Co. is the only certified and authorized turn-key contractor in the peninsular Florida. Odyssey possesses extensive experience in chemical tank installation and repair, and are the only authorized sellers of Coastal Reliability chemical tanks in the area (see Sole Source Letter).

**Fiscal Impact:** \$51,800 from Water Treatment Plant Improvements; Water Treatment Plant Project No. 593, Replacement Sulfuric Acid Tanks.

**Staff Recommendation:** Approve the sole source contract with Odyssey Manufacturing Co.

**Attachment:**

Resolution 2025-19

Sole Source Letter from Coastal Reliability Solutions LLC

Odyssey Manufacturing Co. Proposal