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## CITY COUNCIL REPORT CITY OF FAIR OAKS RANCH, TEXAS

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AGENDA TOPIC: Update on Request for Proposals for Municipal Solid Waste Collection, Disposal and Recycling Services

DATE: June 20, 2024

DEPARTMENT: Finance

PRESENTED BY: Clayton Hoelscher, Procurement Manager

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### **INTRODUCTION/BACKGROUND:**

At the City Council meeting on April 4, 2024, staff presented Republic Services' renewal proposal for the existing franchise agreement for the collection, hauling, and disposal of residential garbage and refuse waste. As a result, City Council requested staff bring forth a draft Request for Proposals (RFP) for solid waste collection services. An RFP was presented at the April 18, 2024 meeting for input.

On April 23<sup>rd</sup>, the RFP was advertised. Proposals were due on May 21<sup>st</sup>, and five proposals were received from the following companies.

- Republic Services of San Antonio
- Tiger Sanitation LLC
- Texas Pride Disposal
- Frontier Waste Solutions
- Waste Connections Lone Star Inc.

An evaluation team reviewed the proposals and elected to interview multiple firms. As part of the review process, the City evaluated key components such as the following.

- Price, to include any future potential rate increases
- Availability and location of staff and equipment
- Amount and age of available primary and backup fleet
- Relevant experience
- Resources available for customer service
- Ability to provide a seamless transition to a new provider (if applicable)

Negotiations are ongoing with the top ranked companies. There will be no reductions in service for residents. As part of the RFP process and negotiations, the City will be looking into enhanced features to provide greater flexibility for citizens.

The City will continue to negotiate a Franchise Agreement to bring to the July 18 Council Meeting for approval. This will include an ordinance, which requires a second reading, planned for the August 8 meeting.

**POLICY ANALYSIS/BENEFIT(S) TO CITIZENS:**

Seeking proposals allows the City to compare multiple options to determine which is the most advantageous for the residents of Fair Oaks Ranch.

**LONGTERM FINANCIAL & BUDGETARY IMPACT:**

- Minimal budgetary impact to the City.
- Customers' monthly service rates could change based on the terms of a new franchise agreement.