



CITY COUNCIL CONSIDERATION ITEM

CITY OF FAIR OAKS RANCH, TEXAS

AGENDA TOPIC: Consideration and possible action approving the first reading of an ordinance authorizing the execution of a franchise agreement with Frontier Texas Ventures I, LLC. for Solid Waste Collection and Disposal Services.

DATE: August 1, 2024

DEPARTMENT: Finance

PRESENTED BY: Clayton Hoelscher, Procurement Manager

INTRODUCTION/BACKGROUND:

At the City Council meeting on April 4, 2024, staff presented Republic Services' renewal proposal for the existing franchise agreement for the collection, hauling, and disposal of residential garbage and refuse waste. As a result, City Council requested staff bring forth a draft Request for Proposals (RFP) for solid waste collection services. An RFP draft was presented at the April 18, 2024 meeting for input.

On April 23, the RFP was advertised. Proposals were due on May 21, and five proposals were received from the following companies.

- Republic Services of San Antonio
- Tiger Sanitation LLC
- Texas Pride Disposal
- Frontier Texas Ventures I, LLC.
- Waste Connections Lone Star Inc.

An evaluation team reviewed the proposals and elected to interview multiple firms. As part of the review process, the City evaluated key components such as the following.

- Price, to include any future potential rate increases
- Availability and location of staff and equipment
- Amount and age of available primary and backup fleet
- Relevant experience
- Resources available for customer service
- Ability to provide a seamless transition to a new provider (if applicable)

Frontier Texas Ventures I, LLC was selected as the top ranked company. Negotiations took place, resulting in a Franchise Agreement for approval. The agreement requires an ordinance, which also requires a second reading. The following service enhancements are included in this Agreement.

- Bulk Collection will be provided during the last full week of each month. Customers will be allowed up to 12 monthly collections each contractual year.

- Brush Collection will be provided twice each contractual year. Instead of two bi-annual citywide events, collection will be available during the last full week of each month and customers can schedule this at their discretion.
- Household Hazardous Waste will be collected monthly. Customers will be allowed up to 12 monthly collections each contractual year, which will be collected at their homes.

POLICY ANALYSIS/BENEFIT(S) TO CITIZENS:

Seeking proposals allows the City to compare multiple options to determine which is the most advantageous for the residents of Fair Oaks Ranch.

LONGTERM FINANCIAL & BUDGETARY IMPACT:

Customers' monthly service rates will be based on the terms of the franchise agreement. The monthly rate will be \$28.47 per month, plus applicable taxes and fees.

LEGAL ANALYSIS:

The ordinance and agreement have been reviewed and approved by the City Attorney.

RECOMMENDATION/PROPOSED MOTION:

I move to approve the first reading of an ordinance authorizing the execution of a Franchise Agreement with Frontier Texas Ventures I, LLC, and execution of all applicable documents by the City Manager.