



City of Eustis

P.O. Drawer 68 • Eustis, Florida 32727-0068 • (352) 483-5430

TO: EUSTIS CITY COMMISSION
FROM: TOM CARRINO, CITY MANAGER
DATE: NOVEMBER 21, 2024
RE: RESOLUTION NUMBER 24-104 APPROVAL OF BUDGET AMENDMENT, PURCHASE IN EXCESS OF \$50,000, AND TO ENTER INTO A THREE (3) YEAR AGREEMENT FOR NETWORK AND CYBERSECURITY SERVICES

Introduction:

Network and cybersecurity protection are necessary for the security of the City's electronic data and information technology. There are new Federal mandates regarding network and cybersecurity with which the City must comply. Resolution Number 24-104 approves: 1) a budget amendment in the amount of \$18,000 for the General Fund, 2) a budget amendment in the amount of \$6,000 for the Water Sewer Utility Fund, 3) a purchase in excess of \$50,000 for network and cybersecurity services and 4) entering into a three (3) year agreement for network and cybersecurity services.

Recommended Action:

Staff recommends approval of the Resolution.

Background:

Staff has been working with the City's IT consultant, Verteks Consulting Services, to determine the best solution for the City's network and cybersecurity. Verteks Consulting has reviewed various options and has presented the City with a three (3) year proposal with WatchGuard for WatchGuard Total Security Services. These services include, but are not limited to, network security, identity security, multi-factor authentication, endpoint security, data breach technology (firewalls) and managed cybersecurity monitoring. These services meet all of the new mandates for security. The approved FY 2024/25 budget includes \$180,507 for one year of these services. Verteks has negotiated a three (3) year agreement with WatchGuard for \$203,740.71 equating to an additional two (2) years for less than \$24,000.

The pricing is through the National Cooperative Purchasing Alliance (NCPA) contract 01-170 *Advanced Technology Solutions Aggregator*.

Budget Impact:

The approved FY 2024/25 General Fund and Water Sewer Utility budgets include a total of \$180,507 for network and cybersecurity services. This would increase the FY 2024/25 budgets by \$18,000 and \$6,000, respectively, but this purchase would cover FY 25/26 and 26/27.

Attachments:

Resolution Number 24-104

Prepared by:

Lori Carr, Finance Director

Reviewed by:

Verteks Consulting Services