



STAFF REPORT

February 21, 2024
File Number 0470-25

SUBJECT

PURCHASE TWENTY-FIVE (25) FORD PATROL INTERCEPTOR UTILITY VEHICLES

DEPARTMENT

Public Works Department, Fleet Services Division

RECOMMENDATION

Request the City Council adopt Resolution No. 2024-18 authorizing the Fleet Services Division of the Public Works Department to purchase up to \$1,500,000 of Ford Police Interceptor Utility Vehicles by utilizing a cooperative purchase agreement through the State of California, Contract No. 1-22-23-14C, and approving the disposal of the surplus vehicles via auction.

Staff Recommendation: Approval (Public Works: Joseph Goulart, Director of Public Works)

Presenter: Jeramiah Jennings, Fleet Maintenance Superintendent

ESSENTIAL SERVICE – Yes, Police Services

COUNCIL PRIORITY – Improve Public Safety

FISCAL ANALYSIS

Funds for vehicle replacements were approved for use in the Fiscal Year 2024 Budget, and are available for this purchase in the Fleet Services Vehicle Replacement Fund, Account No. 5208-653-715.

The funds generated by the auction sale of the Patrol Vehicles being replaced will be deposited into the Fleet Reserve Fund. The potential revenue generated by the disposal of the surplus property is unknown until the results of the auction are returned to the City of Escondido ("City").

BACKGROUND

This purchase is necessary to replace twenty-five (25) Patrol Vehicles that have met their life expectancy of eight (8) years, and have become more expensive to operate due to their age, higher than anticipated mileage, and engine hours of use.

Due to continued supply chain constraints in the automobile industry, the Patrol Vehicles will be ordered with non-hybrid powertrains. Ford is not offering pricing for the 2025 Hybrid Interceptor until late in 2024,



CITY *of* ESCONDIDO

STAFF REPORT

and there is high probability the hybrid powertrain will not be offered at all in 2024 for the 2025-year model.

Pricing is not yet available for the 2025 Interceptor, however, the current cost per vehicle projection is \$55,000- \$60,000. To ensure the City secures an order for the 2025-year model Interceptor, the Council request for \$1,500,000 is to allow Fleet Services to secure a vehicle order immediately upon obtaining the cooperative purchase quote from the State of California, Department of General Services (DGS). With the need to replace twenty-five Interceptors, Council pre-approval of \$1,500,000 allows enough funding to secure the order while retaining financial flexibility to absorb inevitable price increases.

Operationally, the Police Department has faced shortages of available patrol vehicles. The shortages are mostly based on the inability to replace aging patrol vehicles due to the current delays in vehicle production over the last few years. The current order of 25 Patrol Vehicles approved by Council in February of 2022, has yet to be produced by Ford. This two-year delay in production has increased the vehicle downtime, which directly affects vehicle availability for the officers. The number of repairs necessary to keep the current Patrol Fleet running has increased dramatically. Reduced parts availability from supply chain shortages, is also contributing to the challenges faced by Fleet Services.

Upon approval from the City Council, up to twenty-five (25) Ford Patrol Interceptor Utility Vehicles will be purchased from Folsom Ford of Folsom, California. Fleet Services will purchase these vehicles with a not to exceed amount of \$1,500,000, utilizing a cooperative purchase contract with the State of California as allowed per Escondido Municipal Code, Chapter 10, Article 5, Section 10-91, authorizing the purchase of supplies and equipment utilizing cooperative purchase programs.

Pursuant to the Escondido Municipal Code, Chapter 10, Article 7, Section 10-147, City property that is no longer required for public use and is declared as surplus property. The City's current practice of disposing of surplus vehicles and equipment is through public auction. Staff recommends the disposal of the vehicles being replaced by this purchase via public auction with the City-contracted auction company.

RESOLUTIONS

- a. Resolution No. 2024-18