

January 21, 2025

Mr. Tim Callanan
County Manager
Effingham County Board of Commissioners
804 S. Laurel Street
Springfield, Georgia, 31329

Re: Proposal for Consulting Services

Mr. Callanan:

As requested by Mr. Tre Wilkins, please accept this proposal for my consulting services to assist Effingham County in negotiating an Intergovernmental Agreement with Bryan County for the provision of wholesale water service. The fees for my services are listed below:

Hourly Rate for Consulting Services	\$250
Hourly Rate for Travel when required	\$100
Mileage Reimbursed at IRS Standard Mileage Rate	\$0.70 per mile
Lodging and Meals billed at cost	

I have enclosed my biographical information for your review. In my career I have served as the Executive Director of the Macon Water Authority (MWA) and as the City Manager of Moultrie, Georgia. In both roles, I gained extensive experience negotiating agreements for utility services.

In Moultrie, those agreements were with private industry for water, sewer, electric and natural gas services. As the executive director of MWA I negotiated intergovernmental agreements for wholesale water and sewer services with Jones County, Monroe County and the City of Bryon. I also negotiated water and sewer agreements with private industries. One of these agreements was with Graphics Packaging International for the treatment of over 7.5 MGD of wastewater. Another agreement was with Irving Tissue Products for 3.5 MGD of water and 3 MGD of sewer treatment. Most

recently TPR Consulting Services LLC was engaged by the Bulloch County Board of Commissioners to successfully negotiate a water and sewer agreement with Bryon County.

In addition to my experience utility contract negotiations, I am knowledgeable of water resource management in the state of Georgia. I am a member of the Middle Ocmulgee Regional Water Council. I assisted the Lee County Utilities Authority with a modification of their groundwater withdrawal permit and Bulloch County with their groundwater withdrawal permit. Two of my other clients in the Coastal Georgia Region are the Liberty County Industrial Authority and McIntosh County Industrial Development Authority.

I would welcome the opportunity to apply my knowledge, experience and creativity to the benefit of Effingham County Board of Commissioners and the residents and businesses they serve.

Sincerely,



Tony Rojas

Principal

TPR Consulting Services LLC

Tony Rojas, Principal

TPR Consulting Services LLC, providing utility management, water resource management and governmental relations consulting services.

Biographical Information

Tony Rojas retired as Executive Director of the Macon Water Authority (MWA) on May 24th of 2021 with over 18 years of service. Tony has over 35 years of experience in local government and public utility management. Prior to joining the MWA, he served as city manager for the cities of Moultrie, Vidalia and Hawkinsville, Georgia.

Tony was past President of the Georgia Association of Water Professionals and the Georgia Section of the Water Environment Federation. He was appointed by Governor Purdue to serve on the State Board of Examiners for Certification of Water and Wastewater Treatment Plant Operators and Laboratory Analyst and is a member of the Middle Ocmulgee Regional Water Planning Council. He has served on the boards of numerous organizations in Macon-Bibb County including as a board member of the Macon-Bibb County Industrial Authority, NewTown Macon and the Museum of Arts and Science.

He has broad utility and municipal management experience, a demonstrated track record in financial management, change management, human resource management, asset management, the reengineering of business processes, economic development, leadership, consensus building, contract negotiations and interpersonal and communications skills. He has a Bachelor of Arts in Political Science from Augusta University and a Masters of Public Administration from the University of Georgia. He and his wife of 35 years, Pam, have one son, Rob. Tony spends his leisure time reading, playing golf, hunting and fishing.