



Quote Date: 08/21/2025  
Customer Name: Effingham County Fire Rescue  
Quote #: Q-215391  
Quote Expiration date: 11/19/2025  
ESO Account Manager: Alyssa Cottrell

## CUSTOMER CONTACT

Customer Effingham County Fire Rescue  
Name Hannah Jenkins  
Email hrjenkins@effinghamcounty.org  
Phone 912- 754-8888

## BILLING CONTACT

Payor Effingham County Fire Rescue  
Name Clint Hodges  
Email chodges@effinghamcounty.org  
Phone 912- 754-8888  
Address 804 South Laurel Street  
Springfield GA, 31329  
Billing Frequency Annual  
Initial Term 12 months

## Fire

Product	Volume	Price (USD)	Discount (USD)	Total (USD)	Fee Type
Fire Setup & Online Training	2 Sessions	\$1,250.00	( \$1,250.00 )	\$0.00	
ESO Fire Incidents	6400 Fire Incidents	\$4,195.00	( \$1,468.25 )	\$2,726.75	Recurring
ESO Inspections	6400 Fire Incidents	\$2,098.00	( \$734.30 )	\$1,363.70	Recurring
ESO Properties	6400 Fire Incidents	\$2,517.00	( \$880.95 )	\$1,636.05	Recurring
ESO Hydrants	6400 Fire Incidents	\$1,259.00	( \$440.65 )	\$818.35	Recurring
ESO Activities	6400 Fire Incidents	\$1,678.00	( \$587.30 )	\$1,090.70	Recurring
Fire Incidents NFIRS Data Import	6400 Fire Incidents	\$4,195.00	( \$4,195.00 )	\$0.00	One-time
Properties & Inspections Data Import	6400 Fire Incidents	\$4,195.00	( \$4,195.00 )	\$0.00	One-time

## EHR

Product	Volume	Price (USD)	Discount (USD)	Total (USD)	Fee Type
EHR Access	3000 Incidents	\$4,713.00	( \$1,649.55 )	\$3,063.45	Recurring
EHR Setup & Online Training	1 Sessions	\$625.00	( \$625.00 )	\$0.00	One-time
NEMSIS Data Import (One-Time)	3000 Incidents	\$3,145.00	( \$3,145.00 )	\$0.00	One-time

## Personnel Management

Product	Volume	Price (USD)	Discount (USD)	Total (USD)	Fee Type
Personnel Management	90 Employees	\$3,355.00	( \$1,174.25 )	\$2,180.75	Recurring
Personnel Management Data Migration	90 Employees	\$368.00	( \$368.00 )	\$0.00	One-time

## Asset Management/Checklist

Product	Volume	Price (USD)	Discount (USD)	Total (USD)	Fee Type
ESO Checklists	6400 Fire Incidents	\$2,147.00	( \$751.45 )	\$1,395.55	Recurring
ESO Asset Management	6400 Fire Incidents	\$2,684.00	( \$939.40 )	\$1,744.60	Recurring



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On Demand Learning

Product	Volume	Price (USD)	Discount (USD)	Total (USD)	Fee Type
On Demand Learning - One Year Access	90 Employees		(\$0.00)	\$0.00	One-time

Total Recurring Fees

USD \$16,019.90

Total One-Time Fees

USD \$0.00

TOTAL FEES

USD \$16,019.90

All Fees herein are in USD

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## EHR

Product	Description
EHR Setup & Online Training	Webinar Training Session
NEMSIS Data Import (One-Time)	Import of legacy NEMSIS data from 3rd party vendor into ESO for reporting and record retrieval. Some limitations may apply.
EHR Access	Patient care reporting suite for BLS and First Responder EMS agencies, or for all service-level agencies in a multi-agency or state-wide implementation. Includes EHR web and mobile client, Quality Management, Basic Personnel Management, Insights Reporting Tool, Analytics, Patient Tracker. Allows for unlimited users, unlimited mobile applications, live support, state and federal data reporting, ongoing weekly web training, software updates and upgrades.

## Fire

Product	Description
Fire Setup & Online Training	Setup and Webinar Training Session for ESO Fire.
Fire Incidents NFIRS Data Import	Data migration from previous RMS platform.
ESO Fire Incidents	Includes Auto EHR-import or Auto-CAD import, federal NFIRS data reporting, software updates and upgrades.
ESO Inspections	Includes the ability to manage multiple code sets, using those to developed customized Check-lists for inspections. The application allows you to schedule, manage, execute and finalize inspections as well as reschedule any required follow up inspections.
ESO Properties	Includes CAMEO integration, Pre-Plan view. Stores property and occupant history (presence of chemicals and tanks, Incidents, and previous inspections).
Properties & Inspections Data Import	Data migration of Properties data and inspection reports into ESOs Properties and Inspections applications from a previously used RMS.
ESO Hydrants	Inventory and document testing and status of hydrants.
ESO Activities	Application for tracking non-response activities, including Operations and Community Risk Reduction and Daily Log.

## Personnel Management

Product	Description
Personnel Management Data Migration	Migration of Information in Personnel Management that includes Demographics, Training Classes, Certifications, and Drivers License information.
Personnel Management	Includes tracking of Training classes, certifications, credentials, immunization records. Integrated with ESO EHR and Ad Hoc Reporting.

## Asset Management/Checklist

Product	Description
ESO Checklists	Web-based apparatus checklist for Fire and EMS.
ESO Asset Management	Web-based asset management for Fire and EMS.

## On Demand Learning

Product	Description
On Demand Learning - One Year Access	One year access to On Demand Learning.



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The subscription term shall begin **15 calendar days** after the Effective Date (Subscription Start Date). All Fees are invoiced on or about the Effective Date. After the Initial Term, Recurring Fees are due on the anniversary of the Subscription Start Date.

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