



January 19, 2023

Effingham County Board of Commissioners
601 N Laurel Street
Springfield, GA 31329

RE: RFP 22-19-001 AMBULANCE CHASSIS INCREASE

Dear Customer,

Custom Truck and Body Works Inc. initially bid the price of \$178,504.79 w/ a chassis price of \$50,829.00. Due to covid and supply chain increases Ford Motor Company cancelled the three Effingham County 2022-year model Ford F-450 chassis that were on order. This cancellation was not only for Effingham County as we had a total of thirty-three chassis cancelled by Ford Motor Company during this time. Unfortunately, this has forced us to reach back out to customers regarding the chassis price increases.

The order bank is now open for the 2023-year model and the chassis price has increased to \$61,552.58 from the original quoted amount of \$50,829.00. A \$10,723.58 difference than the original bid price on each of the three units. We are asking Effingham County to honor the price difference of \$32,170.74 on purchase order RFP 22-19-001. The new total to be reflected on the purchase order would be \$567,685.11 from the original issued amount of \$535,514.37.

We appreciate your willingness to work with us through these difficult times. We hope that these issues will soon be a thing of the past in our industry. As always, should there be any questions or if you need additional information, please let me know.

Sincerely,

CUSTOM TRUCK & BODY WORKS, INC.



Jimmy Gill - Sales Manager