

Vendor Comparison

INDigital vs. AT&T

Cost Comparison

	INDigital	AT&T
Estimated 5-Year Cost	\$522,240.76	~\$643,276+
Estimated Savings	≈ \$120,000	—

Note: AT&T's proposal identifies the potential for additional fiber construction and integration costs that are not included in the estimated total.

Why Staff Recommends INDigital

Better Value

- Approximately \$120,000 less over five years.
- Includes implementation, software, maintenance, Text-to-911, database services, and disaster recovery in one agreement.
- Fewer potential unknown implementation costs.

Greater Local Control

- Staff can manage 911 call routing internally during emergencies without waiting on a third-party telephone provider.

Enhanced Continuity of Operations

- Includes the MEVO Continuity Platform, providing an alternate method of receiving 911 calls during outages or disasters.

One Vendor, One Responsibility

- One support team.
- One point of contact.
- One accountable vendor.

Built for Public Safety

- Purpose-built for 911 and Public Safety Answering Points (PSAPs).

Why This Matters

Selecting a Next Generation 911 provider is about more than cost—it is about ensuring reliable emergency communications when they matter most.

- Lower overall cost
- Greater operational control
- Stronger continuity of operations
- Fewer implementation uncertainties
- A purpose-built platform designed specifically for emergency communications