

**From:** [Chris Reed](#)  
**To:** [Alison M. Bruton](#); [Matthew Cruikshank](#); [Jason E. Bragg](#)  
**Subject:** RE: AV RFP Bid Questions  
**Date:** Monday, July 25, 2022 12:09:00 PM

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Alison,

After reviewing all of the responses, I am sure that all 3 Vendors are well qualified, and their bids (Technically speaking) are similar. NetPlanner did include Closed Captioning that the others did not include, but cost of the Closed Captioning did not make up for the huge difference in total bid amount. We have used Stage Front and NetPlanner in the past and have been satisfied with their work. Stage Front did install the original system in the Judicial Complex and it has lasted over 15 years.

Based on Technical similarities in the bids, Bid amounts, and Prior experience with the Vendors I would have to choose Stage Front for this project.

Stage Front	\$535,680.00
S&L	\$655,868.02
NetPlanner	\$1,080,558.98

Thanks,

Chris Reed  
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**From:** Chris Reed  
**Sent:** Wednesday, July 20, 2022 4:56 PM  
**To:** Alison M. Bruton; Matthew Cruikshank; Jason E. Bragg  
**Subject:** AV RFP Bid Questions

Alison,

After going through the bids I had a couple of questions for the bidders. I wanted to make sure we are getting what we asked for and to make sure we are comparing similar features and services. If I am correct question 1 for NetPlanner may be why their quote was so high.

My calculations are 160 hours per month X 12 Months = 1920 hours per year X 5 years = 9600 hours  
X \$90 / hour service = \$864,000

Jason was closed captioning needed to be included with all of the bids? You are paying for that as needed today correct? Also, SF only quoted 55" displays in the courtrooms the others quoted 65" and 75".

Bidder Questions below:

#### NetPlanner

1. Quote Listed a closed captioning system / service that included 160 hours per month for 5 years.  
What was the price breakout for this? Can this be modified or removed?
2. Was a Annotation system included for each courtroom? For marking over the displayed information.
3. Was a Document camera or similar included for each courtroom for physical evidence?
4. Was a "Press" feed included or was this the AV outputs 4 SDI, and 4 XLR?
5. Maintenance and Service was listed as 5 years covered by this price correct?

#### S&L

1. Was Closed Captioning system / service included in this quote?
2. Was a hearing impaired / assistive listening system included?
3. Was Maintenance and Service included and how long? I saw Client Care Contract could be purchased.
4. Also saw 1 year of remote monitoring / troubleshooting. Is there onsite troubleshooting and repair?
5. A Lectern was included in the quote. Was this for all courtrooms or just the Magistrate? I believe it was stated that we were keeping the existing furniture.
6. Displays were mentioned as being behind the Judges locations. I am sure that we said they would be on the side walls of the courtroom. Was this correct in the quote?
7. Clarification on overflow and VTC. There was mention of cameras only. Could evidence that is being displayed on the monitors in the courtroom be displayed on the 2<sup>nd</sup> monitor in overflow and can it be shown on VTC?

#### Stage Front

1. Was Closed Captioning system / service included in this quote?
2. Was recording of evidence display included?
3. Saw Tascam recorder listed, Is this the recording unit for audio for the court reporter? Did not see anything about the court reporter or recording listed.
4. Was there a A / V "Press" feed or are they to use the stream feed?
5. 1 year of warranty was listed. Does this include onsite troubleshooting and maintenance? Can this be extended or service contract extended and cost per year?

Thanks,

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