

Services Contract

Between

Effingham County Board of Commissioners
804 South Laurel Street
Springfield, GA 31329

and

STAGE FRONT
6 Southern Oaks Drive
Savannah, GA. 31405

This Contract (hereinafter referred to as "Contract" or "Agreement") is made and entered into by and between the Board of Commissioners of Effingham County, Georgia (hereinafter referred to as the "Board" and/or "County") and **STAGE FRONT** (hereinafter called the "Vendor"). This Contract shall be effective and binding on the date that the last authorized signature is affixed.

WITNESSETH

WHEREAS, the Board desires to engage a qualified company as specified in **RFP NO. 22-07-001 – A/V SYSTEM UPGRADES FOR EFFINGHAM COUNTY JUDICIAL COMPLEX**; and

WHEREAS, the Vendor has represented to the Board that it is experienced, licensed and qualified to provide the services contained herein, and the Board has relied upon such representation; and

NOW, THEREFORE, in consideration of the mutual promises and covenants herein contained, it is agreed by and between the Board and the Vendor as follows:

ARTICLE I
TERMS AND CONDITIONS OF THIS CONTRACT

SECTION I-1 TERMS OF SERVICE.

The scope of services and the terms and conditions of performance shall be as specified in this document and in **RFP NO. 22-07-001 – A/V SYSTEM UPGRADES FOR EFFINGHAM COUNTY JUDICIAL COMPLEX** and related addenda which are hereby adopted and incorporated as if set forth fully herein.

SECTION I.2 CONTRACT.

This Contract is in the amount of \$494,570.00 for the Base Bid (including 1-year CMA), plus \$42,720.00 for the 4-year Extended Complete Maintenance Option for a total of **\$537,290.00**.

SECTION I.3 REQUIREMENT FOR MANDATORY PERFORMANCE.

The words "shall", "will" and "must" may be used interchangeably in this Contract and in any case will indicate mandatory.

SECTION I-4 PERSONNEL AND EQUIPMENT.

The Vendor represents that it has secured and will secure, at its own expense, all personnel and equipment necessary to perform the services of this Contract, none of whom shall be employees of, nor have any contractual relationship with Effingham County. All of the services required hereunder will be performed by the Vendor under its supervision, and all personnel engaged in the work shall be fully qualified and shall be authorized or permitted under law to perform such services.

SECTION I-5 CHANGES TO THIS CONTRACT.

The County may, at any time, request changes in the Scope of Services of the Vendor to be performed hereunder. Such changes, including any increase or decrease in term, rate, or amount of the Vendor's compensation, as more fully described elsewhere herein, which are mutually agreed upon by and between the County and the Vendor shall be incorporated in written amendments to this Contract.

SECTION I-6 TERMINATION OF CONTRACT FOR CAUSE.

County may terminate this Contract for cause or Vendor's persistent failure to perform the work in accordance with the Contract Documents. If County terminates the Contract for cause, Vendor shall not be entitled to any further payment from the effective date of the termination which shall be stated in the termination letter sent by the County.

SECTION I-7 TERMINATION OF CONTRACT WITHOUT CAUSE.

County may terminate without cause, upon seven (7) days written notice to Vendor. In such case, Vendor shall be paid for completed and acceptable work executed in accordance with this Contract prior to the effective date of termination. Vendor shall not be paid on account of loss of anticipated profits or revenue or other economic loss arising out of or resulting from such termination.

SECTION I-8 TERMINATION OF CONTRACT FOR LACK OF FUNDING.

The obligation of the County for payment to the Vendor is limited to the availability of funds appropriated in the current fiscal year by the Effingham County Board of Commissioners.

SECTION I-9 INDEMNIFICATION.

To the fullest extent permitted by law, the Vendor shall indemnify and hold harmless County and its officers, directors, partners, employees, agents, consultants, and subcontractors from and against all claims, costs, losses, and damages (including but not limited to all fees and charges of engineers, architects, attorneys, and other professionals and all court or arbitration or other dispute resolution costs) arising out or relating to the performance of the work, but only to the extent caused by any negligent or willful act or omission of Vendor, its subcontractors and suppliers, or any individual or entity directly or indirectly employed by them to perform any of the work or anyone for whose acts any of them may be liable.

The Vendor's obligation to indemnify Effingham County under this Section shall not be limited in any way by the agreed upon contract price as shown in this Contract or by the scope and amount of insurance maintained by the Vendor.

SECTION I-10 COVENANT AGAINST CONTINGENT FEES.

The Vendor shall comply with the relevant requirements of all Federal, State, County or other local laws. The Vendor warrants this it has not employed or retained any company, person, other than a bona fide employee working solely for the Vendor, for any fee, commission, percentage, brokerage fee, gifts, or any consideration, contingent upon or resulting from the award or making of this contract.

For breach or violation of this warranty, the Board shall have the right to annul this Contract without liability or in its discretion to deduct from the Contract price or consideration, or otherwise recover, the full amount of such fee, commission, percentage, brokerage fee, gift or contingent fee.

SECTION I-11 PROHIBITED INTERESTS.

- A. Conflict of Interest. The Vendor and its subcontractors warrant that they presently have no interest and shall acquire no interest, direct or indirect, that would conflict in any manner or degree with the performance of its services hereunder. The Vendor further agrees that, in the performance of the Contract no person having such interest shall be employed.
- B. Statement of disclosure: Vendor must provide a statement of disclosure which will allow the County to evaluate possible conflicts of interest.

Interests of Public Officials.

Vendor warrants for itself and any subcontractor that no elected or appointed official or employee of Effingham County, Georgia, has any interest in their bid or the proceeds of any contract/agreement which may result thereof. In the event that an elected or appointed official or employee acquires any interest in any contract/agreement which may result from this bid, or the proceeds thereof, the vendor agrees to disclose such interest to the County immediately by written notice. For breach or violation of this clause, the County may annul any contract/agreement resulting from this bid without liability, terminate any contract/agreement resulting from this bid for default, or take other remedial measures. "Interest" as used herein means direct or indirect pecuniary or material benefit accruing to a county commissioner, official or employee as a result of a matter which is or which is expected to become the subject of an official action by or with the county, except for such actions which, by their terms and by the substance of their provisions, confer the opportunity and right to realize the accrual of similar benefits to all other persons and/or property similarly situated. The term "interest" shall not include any remote interest. For purposes of this bid, a county commissioner, official or employee shall be deemed to have an interest in the affairs of: (1) his or her family; (2) any business entity in which the county commissioner, official or employee is a member, officer, director, employee, or prospective employee; and (3) any business entity as to which the stock, legal ownership, or beneficial ownership of a county commissioner, official or employee is in excess of five percent of the total stock or total legal and beneficial ownership, or which is controlled or owned directly or indirectly by the county commissioner, official or employee. *Remote interest* as used herein means the interest of (1) a volunteer director, officer, or employee of a nonprofit corporation; (2) a holder of less than 5 percent of the legal or beneficial ownership of the total shares of a business; (3) any person in a representative capacity, such as a receiver, trustee, or administrator. *Family* as used herein means the spouse, parents, children, and siblings, related by blood, marriage, or adoption, of a county official or employee.

SECTION I-12 AUDITS AND INSPECTIONS.

At any time during normal business hours and as often as the County may deem necessary, the Vendor and its subcontractors shall make available to the County and/or representatives of the County, examination all of its records with respect to all matters covered by this Contract. It shall also permit the County and/or representatives of the County to audit, inspect, examine and make copies, excerpts or transcripts from such records of personnel, conditions of employment and other data relating to all matters covered by this Contract. All documents to be audited shall be available for inspection at all reasonable times in the main offices of the County or at the offices of the Vendor as requested by the County.

SECTION I-13 INDEPENDENT CONTRACTOR.

Vendor hereby covenants and declares that it is an independent business and agrees to perform the Work as an independent contractor and not as the agent or employee of the County. The Vendor agrees to be solely responsible for its own matters relating to the time and place the services are performed; the instrumentalities, tools, supplies, and/or materials necessary to complete the Work; hiring of consultants, agents, or employees to complete the Work; and the payment of employees, including compliance with Social Security, withholding, and all other regulations governing such matters. The Vendor agrees to be solely responsible for its own acts and those of its subordinates and subcontractors during the life of this Agreement.

SECTION I-14 NOTICES.

All notices shall be in writing and any notices, demands, and other papers or documents to be delivered to Effingham County, Georgia, under this Contract shall be delivered in person or transmitted by certified mail, postage prepaid to 804 South Laurel Street, Springfield, Georgia 31329, or at any such other place as may be subsequently designated by written notice to the Vendor.

All written notices, demands, and other papers or documents to be delivered to the Vendor under this Contract shall be transmitted by certified mail, postage prepaid, to **Chuck Cooper, Stage Front, 6 Southern Oaks Drive, Savannah, GA. 31405.** It shall be Vendor's responsibility to inform the County of any change to this contact address.

SECTION I-15 COMPLIANCE WITH LAWS.

The Vendor shall comply with all applicable Federal, State, and local laws, ordinances, rules, and regulations relating to the work, including by not limited to Effingham County building code and permitting requirements and other local requirements as applicable.

SECTION I-16 ASSIGNABILITY.

The Vendor shall not assign or transfer any of its rights, obligations, benefits, liabilities, or other interest under this Contract without written consent of the County.

SECTION I-17 GOVERNING LAW.

This Contract shall be governed by the laws of Georgia, with venue in Effingham County.

**ARTICLE II
COMPENSATION, FINANCIAL ADMINISTRATION AND GUARANTEES**

SECTION II-1. COMPENSATION FOR VENDOR SERVICES.

The County shall pay the Vendor for his services as follows:

See attachment A for fee schedule.

These rates and fees shall remain in effect until **through the extended warranty period** without exception.

All invoices shall contain the following :

- Date services performed
- Detailed account of services performed
- Location of services performed
- Name of employee providing said services
- Name of County employee requesting said services

No work shall take place without advanced written approval of the County. If the Vendor commences any work prior to receiving written approval, he does so at his own risk.

No work outside the scope of work contained in the RFP will be performed without the advanced written approval of the County's engineering department.

Advance payments prior to any work shall not be granted unless specified in writing.

Progress payments or draw shall not be granted unless specified in writing.

Notwithstanding any other payment provisions of this contract, failure of the Vendor to submit required reports when due or failure to perform or deliver required work, supplies, or services, may result in the withholding of payment under this contract unless such failure arises out of causes beyond the control, and without the fault or negligence of the Vendor. The County will immediately notify the Vendor of its intention to withhold payment of any invoice or voucher submitted.

SECTION II-2. PAYMENT OF TAXES AND FEES.

The Vendor shall pay the cost of any taxes, permits, fees, or licenses required to complete and satisfy the requirements of this Contract.

SECTION II-3. QUANTITIES GUARANTEED.

The Vendor represents, understands and agrees that this is a “LUMP SUM” contract, to guarantee pricing for services contained herein.

**ARTICLE III
INSURANCE REQUIREMENTS**

SECTION III-1. INSURANCE PROVISIONS: Vendor shall be required to procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Vendor, its agents, representatives, employees or subcontractors. Contract work will not proceed unless Effingham County has in their possession, a current Certificate of Insurance. Effingham County invokes the defense of sovereign immunity. The County is not to be included as an additional insured on insurance contracts.

General Information that shall appear on a Certificate of Insurance:

1. Name of Producer (Vendor's insurance Broker/Agent).
2. Companies affording coverage (there may be several).
3. Name and address of the Insured (this should be the Company or Parent of the firm Effingham County is contracting with).
4. A Summary of all current insurance for the insured (includes effective dates of coverage).
5. A brief description of the operations to be performed, the specific job to be performed, or contract number.
6. Certificate Holder (This is to always include Effingham County).

Limits of Insurance:

Effective coverage shall have the following limits:

- A. Commercial General Liability of \$1,000,000 (one million dollars) per occurrence and \$2,000,000 (two million dollars) aggregate for bodily and personal injury, sickness, disease or death, injury to or destruction of property, including loss of use resulting there from. Excess or umbrella liability coverage shall be required for contracts pertaining to road construction or repairs, automotive or motor vehicle repairs, or for contracts over \$1,000,000.00.
- B. Commercial Automobile Liability (owned, non-owned, hired) of \$1,000,000 (one million dollars) per occurrence for bodily and personal injury, sickness, disease or death, injury to or destruction of property, including loss of use resulting therefrom.
- C. Workers' Compensation limits as required by the State of Georgia and Employers Liability limits of \$1,000,000 (one million dollars) per accident or disease.

Special Requirements:

- A. **Claims-Made Coverage:** The limits of liability shall remain the same as the occurrence basis, however, the Retroactive date shall be prior to or coincident with the date of any contract, and the Certificate of Insurance shall state the retroactive date and the coverage is claims-made.
- B. **Extended Reporting Periods:** The Vendor shall provide the County with a notice of the election to initiate any Supplemental Extended Reporting Period and the reason(s) for invoking this option.
- C. **Reporting Provisions:** Any failure to comply with reporting provisions of the policies shall not affect coverage.
- D. **Cancellation/Non-Renewal Notification:** Each insurance policy shall be endorsed to state that it shall not be suspended, voided, or canceled, except after thirty (30) days prior to written notice by certified mail, return receipt, has been given to the County.
- E. **Proof of Insurance:** Effingham County shall be furnished with certificates of insurance and original endorsements affecting coverage required by this invitation. The certificates and endorsements are to be signed by a person authorized by the insurer to bind coverage on its behalf. All certificates of insurance are to be submitted prior to, and approved by, the County before services are rendered. The VENDOR must ensure Certificates of Insurance are updated for the entire term of the Contract.
- F. **Insurer Acceptability:** Insurance is to be placed with an insurer having an A.M. Best's rating of A and a five (5)year average financial rating of not less than V. If an insurer does not qualify for averaging on a five year

- basis, the current total Best's rating will be used to evaluate insurer acceptability.
- G. **Lapse in Coverage:** A lapse in coverage shall constitute grounds for contract termination by Effingham County Board of Commissioners.
 - H. **Deductible and Self-Insured Retention:** Any deductibles or self-insured retention must be declared to, and approved by, the County. At the option of the County, either: the insurer shall reduce or eliminate such deductibles or self-insured retention as related to the County, its officials, officers, employees, and volunteers; or the Vendor shall procure a bond guaranteeing payment of related suits, losses, claims and related investigation, claim administration and defense expenses

Additional Coverage for Engineering, Architectural and Surveying Services:

Professional Liability: Insure errors or omission on behalf of architects, engineers, attorneys, medical professionals, and consultants. Minimum Limits: \$1,000,000 per claim/occurrence. Coverage Requirement: If "claims made," retroactive date must precede or coincide with the contract effective date or the date of the Notice to Proceed. The professional must state if "tail" coverage has been purchased and the duration of the coverage.

**ARTICLE IV
WAIVERS AND EXCEPTIONS**

No failure by County to enforce any right or power granted under this Contract, or to insist upon strict compliance by Vendor with this Contract, and no custom or practice of County at variance with the terms and conditions of this Contract shall constitute a general waiver of any future breach or default or affect the County's right to demand exact and strict compliance by Vendor with the terms and conditions of this Contract.

**ARTICLE V
GENERAL PROVISIONS**

This Contract supersedes any and all agreements, both oral and written, between the parties with respect to the rendering of services by Vendor for County and contains all of the covenants and agreements between the parties with respect to the rendering of these services in any matter whatsoever. Each party acknowledges that no representations, inducements, promises, or agreements, written or oral, have been made by either party, or by anyone acting on behalf of either party, that are not embodied in this Contract. Any modification of this Contract will be effective only if set forth in writing and signed by the party to be charged.

Vendor warrants that it will not, in the performance of this Contract, illegally discriminate on the basis of race, color, sex, or national origin.

This Contract will be governed by and construed in accordance with the laws of the State of Georgia. If any provision in this Contract is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will continue in full force and effect without being impaired or invalidated in any way.

If Vendor dies or is dissolved prior to the completion of this Contract, any moneys that may be due to Vendor from County for services rendered prior to the date of death or dissolution shall be paid to Vendor's executors, administrators, heirs, personal representative, successors, or assigns.

**ARTICLE VI
AUTHORITY TO EXECUTE AND ENTER AGREEMENT**

By his, her, or their signature(s) below, the person or persons signing on behalf of Vendor warrant that (1) they are authorized to sign on behalf of Vendor; (2) that to the extent Vendor; is an entity rather than an individual, the entity is currently in existence and is validly registered with appropriate government officials; and (3) that the individual and entity contracting herein are in compliance with all Georgia requirements related to federal and state immigration laws and the use of E-Verify and shall remain in compliance during the term of this Contract.

RFP No. 22-07-001 – A/V System Upgrades for Effingham County Judicial Complex

IN WITNESS WHEREOF, the parties hereto acting through their duly authorized agents have caused this Contract to be signed, sealed and delivered.

This ____ day of _____, 2022.

STAGE FRONT

Signature

Title

Witness - Signature

Witness - Title

**BOARD OF COMMISSIONERS OF
EFFINGHAM COUNTY, GEORGIA**

WESLEY CORBITT, CHAIRMAN

Attest:

Stephanie Johnson, County Clerk

CONTRACT NO. 22-07-001

COMMISSION APPROVAL DATE:



STAGE FRONT
a better plan for AV

Proposal for Audio-Visual Services

E F F I N G H A M C O U N T Y R F P 2 2 - 0 7 - 0 0 1

Chuck Cooper, Systems Consultant
912.721.5710 direct | 912.398.4644 cell
chuck.cooper@stagefront.net



PART I – PROJECT APPROACH

The existing courtrooms includes an antiquated AV system that no longer supports the requirements for modern jury trials. In addition, court proceedings need also to be available to the public via Audio/Video Streaming capabilities. Web conferencing capabilities may also be deployed in the event that all parties are not available to be in the courtroom during a proceeding. This proposal includes a complete technology refresh of the 2 Superior courtrooms, State Courtroom, Magistrate Courtroom, and the community Room.

Courtroom (Typical)

The new courtroom(s) display system includes two new high definition 55" LCD wall mounted displays, one at each side of the gallery knee wall. Additional 24" displays will be mounted in the courtroom to provide additional site lines for the Judge, Defense, District Attorney, Clerk, Podium, Witness and four in the Jury box.

Video source devices include an HDMI connection at the presenter's podium and Judge's bench for connecting laptops to the system. A wireless presentation processor will be available for connecting mobile devices to the system (i.e. Tablets, Smartphones, etc.). In addition, a digital visual presenter (document camera) at the podium is available for hard copy, photos, 3d objects, etc. An annotation processor and two 24" touch screens are provided to allow annotation directly over any of the source devices at the Podium and Witness locations,

To provide courtroom access to the public, we have included two High-Definition pan/tilt zoom cameras and a streaming encoder for the system. The cameras will be located one facing the bench / witness and one facing the presenter's Podium. The cameras, along with room audio will be routed to a streaming encoder to allow proceedings to be livestreamed on the owner's desired host service. These devices will also be available for hosting a web conference on an owner provided PC in each courtroom.

The existing audio system will be updated to provide intelligible audio for local voice reinforcement along with streaming and court recording. New microphones at the podium, witness, Judge, defense, prosecution, and clerk locations. The Jury and Gallery microphones will also be replaced in the Superior and State Courtrooms.

PART I – PROJECT APPROACH

Four new wireless lavalier microphones are provided for each courtroom as well. A new digital signal processor and 8 channel amplifiers will provide audio processing and routing through the existing ceiling loudspeakers. The assistive listening system in each courtroom will also be replaced with a modern system to meet ADA guidelines.

Each room AV system includes a remote-control touch panel and button panels for intuitive control of the system. A 10" main control panel will locate at an owner designated location as the primary control of the system. A new button panel will locate at the Judge's bench for basic functions including, mute all mics, mute all displays, sidebar, etc. An additional button panel is provided for source selection and Program audio volume control at the podium.

Community Room

The Community room update includes two new 86" wall mounted LCD displays. The displays will be capable of being used for local presentations, as well as overflow from any of the courtroom systems as required.

For local presentations, the system will include an HDMI input and wireless presentation capabilities. The room is also equipped with a P/T /Z camera and new audio system to accommodate web conferencing capabilities.

When the room is being used for overflow, one display will show the active courtroom camera, and the other will display any evidence that is being presented. The courtroom audio will be broadcast into the community room as well.

A 7 "wall mounted touch panel will provide intuitive control of the AV system

All equipment will be professionally installed, and the completely functional system will be demonstrated to the owner's representatives.

PART III – SERVICES

INSTALLATION:

During the system installation phase, Stage Front will:

- Deliver equipment to jobsite.
- Furnish, install, and terminate all low-voltage wiring for equipment in this proposal, as well as clearly and permanently label field wiring.
- Install the sound system with all low-voltage wiring and speaking rigging.
- Identify all ceiling aperture locations.
- Energize the system, program the control equipment, and demonstrate the operational system to the Owner.
- Remove all trash and debris related with Stage Front work.

TURN-ON:

At system turn-on, Stage Front will:

- Test, adjust, and demonstrate all systems
- Provide training on the operation and maintenance of the system

MANUAL:

Stage Front will supply electronic copies of instruction/ maintenance manuals for the equipment.

WARRANTY:

Stage Front warrants this installation to the original purchaser to be free from defects in material and workmanship under normal use during the warranty period.

- Materials: Products will be repaired or replaced, at Stage Front's option, without charge for a period of 365 days after first beneficial use or completion of installation, whichever comes first.
- Labor: Products will be repaired or replaced, at Stage Front's, without charge for a period of 90 days after first beneficial use or completion of installation, whichever comes first.

RFP No. 22-07-001 – A/V System Upgrades for Effingham County Judicial Complex

ATTACHMENT A

FEE PROPOSAL

All Vendors are required to include an itemized quote that includes unit pricing with their submittal on company letterhead. Please make this as detailed as possible.

\$492,960 Base Bid (includes 1 yr CMA)

\$42,720 4 yrs Extended Complete Maintenance Option

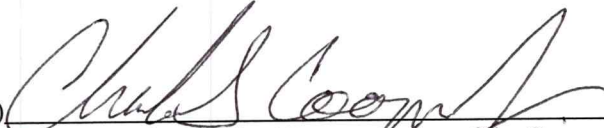
TOTAL PROPOSAL COST \$ 535,680.00

Proposing Company Contact Information:

Company Name:	Stage Front		
Billing Address:	6 SOuthern Oaks Drive Savannah, GA 31405	Telephone:	912-721-5725
Service Address:	6 Southern Oaks Drive Savannah, GA 31405	Telephone:	912-236-1345
Representative Name:	Charles G Cooper, Jr		
Representative Contact Address:	6 Southern Oaks Drive Savannah, GA 31405	Telephone:	912-721-5710
		E-Mail:	chuck.cooper@stagefront.net

It is agreed by the undersigned offeror that the signature and submission of this proposal represents the vendor's acceptance of all terms, conditions and requirements of specifications and, if awarded, the proposal will become part of the contract agreement between the parties.

Signed: (sign manually, in ink)



 (Signature of Authorized Representative of the Company)

Name Printed: Charles G. Cooper, Jr Title: Systems Consultant Date: 7/14/2022

RFP No. 22-07-001 – A/V System Upgrades for Effingham County Judicial Complex

EXCEPTION SHEET

If Commodity(s) and/or Service proposed in quote is in ANYWAY different from that contained in this proposal, the Bidder is responsible for clearly identifying all such differences in the space below. Otherwise, it will be assumed that the Bidder's offer is in total compliance with all aspects of the proposal.

Below are the only differences between my offer and the County's proposal:



Signature

07/14/2022

Date

Stage Front

Base

		Unit Price	Price
4	Audinate ADP-USB-AU-2X2 2x2 USB I/O Adapter for Dante Audio Network	\$170.74	\$682.96
4	Audio Technica U851RbO Omnidirectional Condenser Boundary Microphone	\$263.60	\$1,054.40
6	Audix M1255B Micro-Size Condenser Cardioid Mic Element, w/RFI Immunity, Includes Internal Preamp, 25' Cable, Requires 18 -52 V Phantom Power, Black	\$388.24	\$2,329.44
4	Blackmagic Design ATEM Mini Pro	\$816.18	\$3,264.72
5	Blackmagic Design CONVMBHS24K6G Mini Converter - HDMI to 6G SDI	\$181.25	\$906.25
5	Blackmagic Design MultiView 4 Multiviewer Processor - 4 independent 6GSDI input	\$618.75	\$3,093.75
6	CHIEF CMA110 CMA-110 FLAT CEILING PLATE	\$68.74	\$412.44
6	CHIEF CMS0305 3' - 5' Adjustable Extension Column, Black	\$170.16	\$1,020.96
12	CHIEF FTR100 SMALL TILT MOUNT 100X100	\$72.93	\$875.16

6	CHIEF LCM1U SINGLE CEILING MOUNT LARGE BLACK	\$384.75	\$2,308.50
2	CHIEF LTM1U Micro-Adjust Tilt Wall Mount Large	\$321.88	\$643.76
5	Cisco SG350-28P-K9-NA 28-Port Gigabit PoE Managed Switch - PoE+ (24 ports, 195 W)	\$1,470.59	\$7,352.95
9	Comprehensive BBD1694-100B 100' Premium Belden 1694A Digital Video BNC Cable	\$122.41	\$1,101.69
4	Comprehensive BBD1694-10B 10' Premium Belden 1694A Digital Video BNC Cable	\$36.38	\$145.52
4	Comprehensive BBD1694-25B Premium Belden 1694A Digital Video BNC Cable 25 ft.	\$54.03	\$216.12
1	Comprehensive BBD1694-75B 75' Premium Belden 1694A Digital Video BNC Cable	\$95.94	\$95.94
1	Comprehensive MPS-2PP-10ST Standard Series 3.5mm Stereo Mini Plug to 2 RCA Plugs Audio Cable 10ft	\$7.68	\$7.68
26	Comprehensive MPS-MPS-6ST Standard Series 3.5mm Stereo Mini Plug to Plug Audio Cable 6ft	\$3.06	\$79.56
8	Comprehensive USB2-AA-10ST USB 2.0 A to A Cable 10ft	\$5.09	\$40.72
4	Comprehensive USB2-AB-6ST USB 2.0 A Male To B Male Cable 6ft.	\$4.03	\$16.12
9	Comprehensive USB3-AB-10ST USB 3.0 A Male To B Male Cable 10ft.	\$11.31	\$101.79

1	Contemporary Research IP-SDI 4i The IP-SDI 4i with SDI is an MPEG-2/H.264 IPTV decoder with internal scaler. The unit is part of a family of products from Contemporary Research that can be used to form an end-to-end IPTV distribution system.	\$1,441.18	\$1,441.18
2	Contemporary Research QIP-DVX Contemporary Research's latest IPTV decoder with incorporated display control, the QIP-DVX IPTV Decoder/Controller offers display control functionality through RS-232 or IR.	\$639.71	\$1,279.42
4	Contemporary Research QIP-HDMI 2 The dual-program QIP-HDMI 2, with two HDMI inputs, sets a new standard for sports, motion and digital signage encoding.	\$2,102.94	\$8,411.76
5	Crestron Electronics AM-3200 AirMedia Series 3 Receiver 200	\$1,375.00	\$6,875.00
1	Crestron Electronics AMP-X300 X-Series Amplifier	\$647.06	\$647.06
5	Crestron Electronics CP4N 4-Series™ Control System	\$2,264.71	\$11,323.55
10	Crestron Electronics DM-RMC-4KZ-SCALER-C DigitalMedia 8G+® 4K60 4:4:4 HDR Receiver and Room Controller with Scaler	\$1,455.88	\$14,558.80
1	Crestron Electronics HD-CONV-USB-300 USB Converter with HDMI® and Analog Audio Input	\$727.94	\$727.94
2	Crestron Electronics HD-DA2-4KZ-E 1:2 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	\$323.53	\$647.06
3	Crestron Electronics HD-DA4-4KZ-E 1:4 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	\$445.59	\$1,336.77
10	Crestron Electronics HD-EXT-USB-2000-C 4K HDMI® & USB over HDBaseT® Extender 2000	\$1,132.35	\$11,323.50

4	Crestron Electronics HD-MD8X4-4KZ-E 8x4 4K60 4:4:4 HDR AV Switcher	\$4,044.12	\$16,176.48
1	Crestron Electronics HD-PS402 4x2 4K60 4:4:4 HDR Presentation System	\$2,911.76	\$2,911.76
20	Crestron Electronics HD-RX-101-C-E DM Lite – HDMI® over CATx Receiver, Surface Mount	\$267.65	\$5,353.00
2	Crestron Electronics HD-RXC-101-C-E DM Lite – HDMI® over CATx Receiver w/IR & RS-232, Surface Mount	\$323.53	\$647.06
16	Crestron Electronics HD-TX-101-C-E DM Lite® Transmitter for HDMI® Signal Extension over CATx Cable	\$267.65	\$4,282.40
4	Crestron Electronics HD-TX-301-C-E DM Lite® Transmitter and 3x1 Auto-Switcher for HDMI®, VGA, and Analog Audio Signal Extension over CATx Cable	\$647.06	\$2,588.24
1	Crestron Electronics HD-TXC-101-C-E DM Lite® Transmitter for HDMI®, IR, and RS-232 Signal Extension over CATx Cable	\$323.53	\$323.53
8	Crestron Electronics MPC3-102-B 3-Series® Media Presentation Controller 102, Black	\$882.35	\$7,058.80
4	Crestron Electronics TS-1070-B-S 10.1 in. Tabletop Touch Screen, Black Smooth	\$2,426.47	\$9,705.88
1	Crestron Electronics TS-770-B-S 7 in. Tabletop Touch Screen, Black Smooth	\$1,617.65	\$1,617.65
4	Elmo PX-10E Document camera	\$2,208.82	\$8,835.28
7	Extron 60-1271-13 HDMI Twisted Pair Receiver - 230 feet (70 m)	\$419.12	\$2,933.84

4	Extron 60-1316-01 HDCP-Compliant Annotation Processor with DTP Extension	\$5,602.94	\$22,411.76
1	Extron 60-1437-01 HDMI to Four Output DTP Twisted Pair Distribution Amplifier - 230 feet (70 m)	\$2,426.47	\$2,426.47
3	Extron 60-1438-01 HDMI to Eight Output DTP Twisted Pair Distribution Amplifier - 230 feet (70 m)	\$2,713.24	\$8,139.72
8	Extron 60-1531-12 DTP Receiver for HDMI - Decorator-Style Wallplate, Black - 230 feet (70 m)	\$602.94	\$4,823.52
4	Inogeni SDI2USB3 3G-SDI to USB 3.0 converter	\$772.06	\$3,088.24
4	LEA Professional CONNECT 88D IOT Enabled Professional Amplifier with Dante - 8 x 80 WRMS @ 4, 8, 70V, 100V (80W at 2)	\$2,638.24	\$10,552.96
16	Listen Technologies LA-401 Universal ear speaker	\$19.22	\$307.52
4	Listen Technologies LA-423 One (1) LA-423 4-Port USB Charger Four (4) LA-422 USB to Micro USB Cable	\$35.54	\$142.16
16	Listen Technologies LR-4200-072 Assisted listening wireless RF receiver	\$266.04	\$4,256.64
4	Listen Technologies LS-53-072 RF system include LT-800-072-01 transmitter, LA-106 antenna, LR-4200-072 receiver, LA-401 ear speaker and other, 72 MHz	\$1,834.38	\$7,337.52
4	Lowell Manufacturing RPC-15 Remote Power Control 15A	\$153.01	\$612.04

5	Lowell Manufacturing RPC-4-CD Rackmount remote power control with (8) 15A outlets, 6' cord	\$171.97	\$859.85
13	Middle Atlantic EB1 1SP FLANGED ECONO BLANK	\$9.93	\$129.09
5	Middle Atlantic EB-1 LOGO	\$14.18	\$70.90
5	Middle Atlantic EB-2 2-Space Econo Flanged Blank Panel--Smooth Finish.	\$13.24	\$66.20
5	Middle Atlantic HP 100PC 10-32 RACK SCREWS W	\$26.47	\$132.35
1	Middle Atlantic PD-915R 9OUT,15A,RCKMNT POWER CEN	\$138.97	\$138.97
22	Middle Atlantic UTR1 1SP UNIVERSAL HALF-RACK T	\$37.06	\$815.32
137	Monoprice 24187 Monoprice 4K Slim Certified Premium High Speed HDMI Cable 6ft - 18Gbps Black	\$12.56	\$1,720.72
4	Monoprice 653 Monoprice 6ft RCA Plug/Plug M/M Cable - Black	\$1.28	\$5.12
42	Monoprice 9811 Monoprice FLEXboot Cat6 Ethernet Patch Cable - Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper Wire, 24AWG, 10ft, Black	\$3.96	\$166.32
204	Platinum Tools PLT100023_XX Shielded EZ-RJ45® for CAT5e & CAT6 with External Ground	\$2.68	\$546.72
9	PTZOptics HCM-1-WH Universal Wall Mount for camera, white	\$105.88	\$952.92

9	PTZOptics PT20X-SDI-GY-G2 20X Optical Zoom PTZ Camera 3G-SDI, HDMI, IP Network RJ45, CVBS 1920 x 1080p 60.7 degree FOV (Gray) PoE & US Style Power	\$1,998.82	\$17,989.38
4	QSC CORE 110f Unified Core with 24 local audio I/O channels, 128x128 total network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, POTS and VoIP telephony, 16x16 GPIO, 16 next-generation AEC processors, 1RU.	\$3,455.88	\$13,823.52
4	QSC SLDAN-16-P Q-SYS Software-based Dante 16x16 Channel License, Perpetual.	\$455.88	\$1,823.52
23	RCI Custom Custom 1-Gang Plate	\$36.76	\$845.48
29	RCI Custom Custom 2-Gang Plate	\$36.76	\$1,066.04
9	RCI Custom Custom 3-Gang Plate	\$125.00	\$1,125.00
4	RCI Custom Custom 5-Gang Plate	\$132.35	\$529.40
13	RCI Custom RP4 CUSTOM RACK PLATE 4U	\$257.35	\$3,345.55
28	Samsung Pro AV QB24R QB24R Enhanced communication in a compact display 24" FHD, non-glare display delivers clear content Compact and slim design enables efficient use of space Embedded MagicINFO S player supports seamless content playback	\$688.24	\$19,270.72
6	Samsung Pro AV QB55R-B 55" 4K UHD LED Smart Signage 16/7	\$1,297.06	\$7,782.36
2	Samsung Pro AV QB85R-B 85" 4K UHD Smart Signage	\$3,860.29	\$7,720.58
9	Shure CVO-W/C Installed Sound Overhead Microphone	\$98.53	\$886.77

16	Shure MX150B/C-TQG Cardioid 5mm Subminiature Lavalier Microphone, TQG for Shure Bodypacks, Black	\$247.06	\$3,952.96
24	Shure MX418/C Cardioid-18" Gooseneck Condenser Microphone, Attached Preamp with XLR, Shock Mount, Flange Mount, Snap-Fit Foam Windscreen	\$255.88	\$6,141.12
2	Shure SLXD124/85-H55 Combo System with SLXD1 Bodypack, SLXD4 Receiver, SM58, and WL185 Lavalier Microphone	\$1,044.12	\$2,088.24
16	Shure ULXD1-H50 Digital Bodypack Transmitter, Frequency Band Version (470 - 534 Mhz)	\$541.18	\$8,658.88
4	Shure ULXD4QGV=-H50 Quad Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardware. Dante	\$6,457.35	\$25,829.40
4	Stage Front Custom Wall Plate Custom Wall Plate	\$36.76	\$147.04
1	Stage Front Freight Shipping & Handling	\$14,225.83	\$14,225.83
8	Stage Front Misc. 25 Necessary Fastening Hardware, Accessories	\$36.76	\$294.08
1	Stage Front Warranty	\$11,762.66	\$11,762.66

4	Tascam IF-DA2 DANTE AUDIO OPTION FOR SS-R250N/CDR250N	\$589.71	\$2,358.84
4	Tascam SS-R250N SOLID STATE RECORDER WITH NETWORKING AND DUAL SD CARD	\$1,195.59	\$4,782.36
4	Tascam US-4x4HR 4Mic, 4IN/4OUT High Resolution Versatile USB Audio Interface	\$252.57	\$1,010.28
5	TRIPP Lite SMART2200RM2U SmartPro 2.2kVA Line Interactive Sine Wave UPS, SNMPWEBCARD option, 2U Rack/Tower, USB, Serial, EPO, 100/110/120V	\$1,298.25	\$6,491.25
8	Viewsonic TD2230 22" Display, IPS Panel, 1920 x 1080 Resolution	\$417.65	\$3,341.20
3645	West Penn Wire 25291B 2 cond. 22 (7x30) bare CMP	\$0.14	\$513.15
5725	West Penn Wire 254246F 23 AWG 4 pair solid bare copper conductor, shielded with an overall jacket category 6F untwisted pair cable	\$0.97	\$5,556.79
Additional Options			
5	OFE Computer [OFE] - OFE Desktop Computer	\$0.00	\$0.00
8	OFE Laptop [OFE] - OFE Desktop Computer	\$0.00	\$0.00
5	OFE OFE DISPLAY [OFE] - Owner Furnished Display	\$0.00	\$0.00

Base Total	\$389,821.82
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Project Subtotal:		\$389,821.82
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PROJECT SUMMARY

Equipment:	\$389,821.82
Labor:	\$103,139.10
Sales Tax:	N/A
Grand Total:	\$492,960.92

Client:

Chad B Cooper Jr

Date

7/15/2022

Contractor: Stage Front

Date

Alison M. Bruton

From: Chuck Cooper <chuck.cooper@stagefront.net>
Sent: Monday, July 25, 2022 10:48 AM
To: Alison M. Bruton
Cc: Chris Reed; Jason E. Bragg
Subject: EXTERNAL:Re: Follow-up Questions for RFP 22-07-001 - Stage Front

Alison,

Please see our responses below in red. Please let me know if you have any additional questions or would like to discuss.

Thank you,

Chuck Cooper
Systems Consultant
Direct 912.721.5710 Cell 912.398.4644

Stagefront.net | [facebook](https://www.facebook.com/stagefrontnet) | [linkedin](https://www.linkedin.com/company/stagefrontnet)

STAGE FRONT
a better place for AV

From: Alison M. Bruton <ABruton@EffinghamCounty.org>
Date: Thursday, July 21, 2022 at 9:08 AM
To: Chuck Cooper <chuck.cooper@stagefront.net>
Cc: Chris Reed <creed@EffinghamCounty.org>, Jason E. Bragg <JBragg@EffinghamCounty.org>
Subject: Follow-up Questions for RFP 22-07-001 - Stage Front

Good Morning,

During the review of your submittal for RFP 22-07-001 for the AV System in the Effingham County Courthouse, staff has a few follow-up questions. If possible, we would appreciate a response by 1:00pm tomorrow (July 22, 2022). If you need more time, please let me know.

1. Was Closed Captioning system / service included in this quote?
 - a. No, our proposal did not include close captioning services. We did include an assistive listening audio system as described in the RFP. It was our understanding that the requirement was to be one or the other – Please see the excerpt from the RFP below:

Page 16 - ADA compliant systems for hearing and visually impaired people and for language interpretation and assistive listening. This would include headphones for sound enhanced audio **or** court interpreter along with captioning / subtitle system so that audio can be read.

2. Was recording of evidence display included?
 - a. Yes, we are providing streaming and recording capabilities for the courtrooms. The owner will need to provide data storage from the recordings via either a USB3.1 external storage drive or a Network Accessible Storage solution. The media will be in the .mp4 H.264 format with AAC audio
3. Saw Tascam recorder listed, Is this the recording unit for audio for the court reporter? Did not see anything about the court reporter or recording listed.

- a. Yes, A digital audio recorder is provided at each court reporter position for audio recording of proceedings. Audio may be recorded to an on-board SD drive, or uploaded to an FTP site via a network connection to the device
4. Was there a A / V "Press feed" or are they to use the stream feed?
 - a. Yes, we have included a separate Press feed system in the Community room for Press audio/video and may display any of the AV sources from any of the courtrooms.
5. 1 year of warranty was listed. Does this include onsite troubleshooting and maintenance? Can this be extended or service contract extended and cost per year?
 - a. Our base equipment price included one year and also included a price for a 5 year agreement (four year extended) per the specifications. The 5 year price (\$42,720) reflects a 10 % discount in the fee for the annual amount. If you elect to purchase each year separately, the cost would be \$ 9,493 per year.
6. Please provide a price difference to provide 65 monitors instead of 55 . The total cost to replace all 6 55 LCD monitors with 65 displays is \$ 610

Thank you,

Alison M. Bruton *Purchasing Agent*
Effingham County Board of Commissioners
804 S. Laurel St., Springfield, Ga. 31329
(O) 912-754-2159 / (F) 912-754-8413

Register for Procurement Notifications <https://procurement.opengov.com/portal/effinghamcounty>
Find our current bid opportunities at <https://www.effinghamcounty.org/279/Purchasing-Procurement>



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