

## **Staff Report**

**Subject:** 25-RFP-075 EMS Ambulance Billing Services Award Recommendation and Contract

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**Department:** EMS

**Meeting Date:** March 18, 2025

**Item Description:** Consideration to approve the award recommendation and execution of the service contract for 25-RFP-075 EMS Ambulance Billing Services, with Elevos – EMS Acquisition Group, LLC.

**Summary Recommendation:** Staff recommends award of the EMS Ambulance Billing Services to Elevos – EMS Acquisition Group, LLC.

### **Executive Summary/Background:**

Effingham County has utilized Colleton Software for EMS ambulance billing services for several years. Recently, the County issued RFP No. 25-RFP-075 to seek competitive bids for these services. Elevos – EMS Acquisition Group, LLC submitted a proposal with slightly lower costs compared to the current provider.

Elevos previously provided billing services for the County for many years before the transition to Colleton, meaning there is already an established working relationship. After a thorough review, both EMS and Finance departments believe that Elevos will deliver a higher level of service while offering a slight cost reduction for the County.

- If approved, the contract will begin July 1<sup>st</sup>, 2025 alloting for sufficient notice to be given to current billing service provider, Colleton Software.
- The current rate with Colleton Software is 5.69%
- Elevos' fee proposal is for 5.50%

### **Alternatives for Commission to Consider**

1. Approve the award recommendation and contract with Elevos – EMS Acquisition Group, LLC for 25-RFP-075 EMS Ambulance Billing Services
2. Do not approve the contract and provide staff with direction.

**Recommended Alternative:** 1

**Other Alternatives:** 2

**Department Review:** EMS, Finance, the County Attorney and Procurement

**Funding Source:** EMS Budget FY 2026

**Attachments:** Evaluation of proposals and Contract