



QUOTE

Clarence Morgan Complex  
1750 Georgia 21  
Springfield, GA 31329 US

PREPARED BY

**John Roppelt**

john.roppelt@toasttab.com

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Valid until

April 25, 2024

QUOTE / ONE-TIME COSTS

↔ Ways to Pay

Plan	Upfront/ACH	Toast Easy Pay*
Payment Term	n/a	180 Days
Payment Frequency	n/a	Daily**
Hardware	Pay upfront	Pay later**
Software	Pay monthly	Pay monthly
Interest	No interest or fees	No interest or fees
Credit Check	n/a	n/a

\* Toast Easy Pay is a 180-day lease offered by Toast, Inc. in the United States only. Terms and conditions apply; see your lease agreement for details. Toast may change or discontinue this product at any time. At the end of the term, you will have the option to purchase your hardware. Toast Easy Pay is unavailable to Mid-Market Enterprise customers. Toast Easy Pay has 100% approval, except for active bankruptcy customers.

\*\*Excluding an upfront security deposit equal to 15% of the total price. On a daily basis, Toast will collect either 0.75% of card sales processed through Toast (for live Toast customers), or 1.75% of card sales processed through Toast (for Toast customers who have not yet gone live), and apply it to the total amount of your lease. If the total amount of your lease is not fully collected through withholding, Toast will collect any remaining balance via ACH of the bank account on file at the end of the term.

QUOTE / MONTHLY RECURRING COSTS

Subtotals	
Software Recurring Costs	\$35.00
Estimated Payroll Recurring Costs*	\$0.00

### Software Subscriptions


Product Name	List Price	Quantity	List Total Price		Discount	Your Total Price
Additional Tablet Monthly Software Subscription	\$50.00	1	\$50.00		30.00%	\$35.00
Online Ordering Monthly Subscription	\$75.00	1	\$0.00		30.00%	\$0.00
Software Monthly Subscription	\$90.00	1	\$0.00		30.00%	\$0.00
Kitchen Display Screen Monthly Subscription	\$25.00	1	\$0.00		30.00%	\$0.00
<b>Subtotal</b>			<b>\$50.00</b>			<b>\$35.00</b>

## Payment Processing Rates

<b>Pricing Structure</b>	Flat Rate	
<b>American Express Processing Type*</b>	OptBlue	
<b>Applicable Card Type</b>	<b>Visa/Mastercard/Discover</b>	<b>American Express</b>
Card Present Rate ( <i>swiped, tapped, or dipped transactions</i> )	2.2900% + \$0.15	3.2900% + \$0.15
Card-Not-Present Rate ( <i>keyed and online</i> )	3.5000% + \$0.15	3.8900% + \$0.15

\*OptBlue®: The OptBlue® Program from American Express provides you with an easy solution to accepting American Express the same way you accept Visa, Mastercard, and Discover.

\*AMEX Direct: A merchant account is set up directly with American Express, and you provide your American Express Merchant ID to Toast for enablement. Toast conveys all American Express transactions to American Express, and they are responsible for billing and settlement. Toast charges a small processing fee for this service.

 <b>Your Total Savings</b>	
Total One-Time Savings	\$389.70
Total Estimated Recurring Savings*	\$15.00

\* Total Estimated Recurring Savings includes Payroll Software (if applicable), which is an estimated total charge based on employee and location count estimates on this quote. Savings not inclusive of months free promos.

<b>Totals</b>	
<b>One-Time Total</b>	\$909.30
<b>Recurring Total*</b>	\$35.00

\*If Payroll is included on this quote, Recurring Total is an estimated fee dependent on employee and location count at time of billing (see language in Payroll Subscription section). Therefore, Recurring Total may not reflect actual amount at time of billing.

## Terms & Conditions

Payment Term - Hardware & Implementation	ACH on Shipping
Billing frequency	Monthly
Contract Term	Months
Contract Start Date	Sign Date + *
Deposit Amount	\$500.00
Quote Expiration Date	04/25/2024

\*Software billing for point of sale Software shall commence on the earlier of (i) Contract Start Date which is defined as X days from the Effective Date of this Order and (ii) the Go-Live Date

**This quote is an estimate, subject to change and does not include sales tax or shipping.**

The purchase of any Cisco Meraki networking equipment includes a 3-Year Meraki License Fee. Customer will pay separately for these license fees after year 3.

The prices quoted above are valid until the expiration date listed in the footer and included in the table above as Quote Expiration Date.

If you have purchased Payroll, your Payroll Contract Start Date can be found on your Toast Payroll & Team Management Service Agreement Order Form.

**Additional Terms Product, Promotional, and Payment Terms & Conditions:**

**Additional Onboarding & Implementation Terms & Conditions:**

This quote reflects our best estimate of the amount of time and support required to install the hardware, work with you to setup the Toast software, conduct basic POS training with your staff, and support you during your first day live. These estimates are based upon our understanding of your business and installation needs as well as our experience with the amount of time we have spent on similar customers in the past. However, this is just our best estimate. The Onboarding & Implementation amounts billed may change if scope is expanded at your request or if the work becomes more complex than our understanding at the time this quote was created, and the fees will be adjusted accordingly.

Standard Toast hours are 7am to 9pm local time, Monday – Friday. Toast service days are assumed to be 8 hours long. Onsite & Remote Site Surveys, Hardware Installation and Staff Training is available Monday – Friday 7am-9pm local time. Additional hours accrued will incur additional fees for each technician required.

3<sup>rd</sup> Party Implementations include onsite installation but REMOTE configuration, training, and go-live support.

Toast does not provide cabling services and the estimates provided above do not cover cabling costs. If cabling is required, Toast can recommend a local partner.

Site readiness is very important and a key driver to a successful go-live. Toast's site readiness requirements can be found here: [Site-Readiness Guide](#). If our technician arrive onsite and are not able to install the system because requirements were not met, then a service fee will be assessed.

After scheduling an installation / go-live date, you have until 7 days before the scheduled date to cancel the service appointment. Cancelling within 7 days of the service appointment will incur a service fee for each and every appointment canceled.