



125-B Pine Meadow Drive
Pooler, Georgia 31322
Telephone (912) 964 - 2000
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June 13, 2022

Effingham County
405 North Ash Street
Springfield, GA 31329

Dear Effingham County,

Atlantic Waste has been delighted to offer the citizens of Effingham County high-quality sanitation services at a price that generates exceptional value. We take great pride in our level of professionalism, reliability, responsiveness, affordability, and ongoing commitment to quality. To continue providing excellent service, we have found it necessary to adjust our charges. The rate will be adjusted to the following.

Residential Trash/Recycle	\$19.13
Extra Trash Cart	\$10.18
Extra Recycle Cart	\$5.97

Recently, several unavoidable expense increases have concurrently surfaced and led to our ensuing request for a price modification. First and foremost, the ongoing global pandemic caused by COVID-19 has caused severe labor shortages and a necessary increase in driver and route assistant wages. We increased wages on average by 27% to be competitive within our market and improve the rate at which applicants applied. The second contributing factor is related to the increased fees that have been passed down to us from our vendors. This includes a nearly 40% increase from Rehrig Pacific which manufactures our residential carts, a 27% increase from Continental for tires, continued rising diesel costs, increases in insurance premiums and additional material surcharge fees from Mack for trucking.

We thank you in advance for your understanding and look forward to providing residents with the service that Effingham County has come to expect from our organization. If there are any questions, please don't hesitate to contact us for clarification. It has been a pleasure to work with both the county officials and residents of Effingham County. We look forward to a strong partnership and will continue our pursuit of quality and excellence.

Best Regards,

A handwritten signature in blue ink that reads "Malorie Boyd". The signature is written in a cursive, flowing style.

Malorie Boyd

Residential Operations Manager



Continental Pricing Communication

Dear Valued Customer,

Effective February 1, 2022, Continental Tire the Americas will be increasing prices to dealer, fleet, and OEM customers in the U.S. on Continental, General Tire, and AmeriSteel truck and bus radial tires and ContiTread™ retreads by as much as 12%. The updated pricing will also affect program and government business, service pricing and select PCT/rubber products. This increase is the direct result of the continued escalation of logistics and raw material costs as well as current market dynamics affecting the production and distribution of radial truck tires and retreads.

Continental remains committed to providing the highest quality truck tires and retreads at reasonable prices and will continue to work to ensure that increases such as this are as infrequent and have the minimum impact possible in the circumstances.

The increase will vary by marketing line and/or size and may include a change in our marketing programs. All tires shipped and billed February 1, 2022, and later will carry the increased prices; no backorder protection will apply.

Your Continental representative will contact you to convey the details. -

We appreciate your business and continuous support.

Sincerely,

Tom Fanning
Head of U.S. Market, Truck Tires
Continental Tire the Americas, LLC

Shaun Uys
Head of Strategic Fleets and Original Equipment
the Americas, Truck Tires
Continental Tire the Americas, LLC

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic and transportation. Continental generated preliminary sales of €37.7 billion in 2020 and currently employs more than 235,000 people in 58 countries and markets. In 2021, the company celebrates its 150th anniversary.

The **Tires business area** has 24 production and development locations worldwide. Continental is one of the leading tire manufacturers with more than 56,000 employees and posted preliminary sales of €10.2 billion in 2020 in this business area. Continental ranks among the technology leaders in tire production and offers a broad product range for passenger cars, commercial and special-purpose vehicles as well as two-wheelers. Through continuous investment in research and development, Continental makes a major contribution to safe, cost effective and ecologically efficient mobility. The portfolio of the Tires business area includes services for the tire trade and fleet applications, as well as digital management systems for tires.



January 20, 2022

To Our Valued Business Partners

Following a challenging year, I hope that you, your families, and your business are healthy and off to a successful start in 2022. Throughout 2021, Mack Trucks and our dealers worked hard to deliver as many trucks as possible in the face of ongoing disruptions. While we were successful in meeting the needs of many customers, supply chain disruptions caused us to disappoint others.

We thank you for placing your trust in Mack Trucks and our dealers by ordering a MY2023 Mack. As we work to fulfill your order, we are unfortunately faced with challenges similar to those experienced last year. Along with the rest of the global economy, we continue to be impacted by supply chain constraints, and inflationary pressure. We've been doing all we can to mitigate the impacts to our business, but we now find it necessary to apply a \$2,500 USD material surcharge on heavy-duty trucks and a \$750 USD material surcharge on medium-duty trucks, for all MY2023 vehicles on order.

Some key components driving the surcharge include tires, steel, aluminum, plastic, rubber, electrical components, and the transportation of goods. Our main challenge remains the sourcing of semiconductors, a key component in our trucks. Substantial efforts will continue as our global purchasing team focuses efforts on this, and all materials necessary to supply you with your trucks.

Mack wants to remain your business partner; we also understand the impact this surcharge may have, and we want to provide the flexibility that allows you to make the best decisions for your business. We acknowledge that you may decide to seek alternative solutions, so Mack will waive any cancellation fees through February 15, 2022.

Mack Trucks thanks you for your business, and we are committed to delivering the best truck for your application in 2022 and beyond. Please contact your local Mack Trucks dealer if you have any additional questions.

We appreciate your understanding.

Sincerely,

Jonathan Randall
SVP, Sales & Commercial Operations
Mack Trucks



February 3, 2022

Dear Atlantic Waste,

Rehrig Pacific prides itself in running efficiently and cost effectively. However, due to the extraordinary circumstance of the sustained rise of labor, transportation materials, and components costs (some well over 40%), we are forced to increase our prices to reflect these unprecedented times.

This price increase ensures Rehrig Pacific continues to offer the excellent customer service, quality products and dependability that you have grown to expect from our organization.

If you have any questions, please feel free to contact us

Thank you for your continued support of Rehrig Pacific.

Thank You

Nicholas Smoak