



JMP Equipment Company

June 27, 2022

Mr. Brad Pownall
United Boiler
3687 McElroy Rd.
Atlanta, GA 30340-2239

RE: Lochinvar lead times

Dear Mr. Pownall,

The supply chain problem has affected the whole world and upset manufacturing's current practices that have been in place since the early 1990's. We do not know a single manufacturer that has not been impacted. Lochinvar has addressed the impact to their manufacturing process and provides their representatives with the most current production information as possible. Equipment lead time sheets are published every 4-6 weeks or as needed.

Many electrical and mechanical components used in the manufacture of a water heater. The lead time for a completed water heater is based upon lead times of the multitude of the required components. Managing production in today's business environment has become very challenging. Also, any unexpected delays of a component(s) create a ripple effect throughout the entire production schedule.

On May 2, 2022 the Lochinvar published lead time for the Armor water heaters was 9-10 weeks. On June 13 Lochinvar updated their lead times. The published lead time for the Armor water heaters as of June 13 increased to 17 weeks. I have included the published lead time reports for your review.

We appreciate your continued partnership as we manage customer satisfaction together through these challenging times. Please let us know how we can help.

Thank you,

A handwritten signature in black ink, appearing to be "R. J. B.", is written over the typed name of the sender.

JMP Equipment Co.



The current quotable customer promised ship date will be determined by the following formula.

Slide to Friday, count (lead time) weeks. Quote ship date as the Friday of the last week. Please add 1 week to all non-stock equipment.

Lebanon Production

Water Heaters	Lead	Boilers	Lead	Tanks
Armor Wall Mount (WA)	12	Compact Electric Boiler (BW)		Bare Tanks
Armor (AW) 151-286	5	Copper Fin (CB) 45-500		Bare Tank w/ Glass (TVG/THG)
Armor (AWH) 400-1000	9	Copper Fin II (CH/CB) 497-2067 402-2072		Bare Tank w/ Glass & Tube Bundle Added
Armor (AWH) 1250-4000	9	Crest (FB/OF) 751-2001		CVU
Copper Fin (CW) 45-500		Crest (FCB) 1000-2000		TV/TH*
Copper Fin II (CF/CW) 497-2067 402-2072		Crest (FB/OF) 2501-3501		TV/TH with Glass & Outdoor Foam Added
Custom High Power (CHV-Round)		Crest (FCB) 2500-6000		STU/CST Tanks
Custom High Power (CHV-Square)		Crest (FB/OF) 4001-6001		
Outdoor Armor (OA/OX) 151-286		Electric Water Boiler (BW)		*ADD 2 Weeks for Flanged Connections
PowerFin (PF) 502-2001		FTX		Other TV/TH with Glass or Cement
Shield (SWR/SWA)		Knight (KHB 55-285)		DIAM VERT OAH HORZ
Squire (SIT 30-80 gallons)		Knight Wall Mt. (WH 55-399)		24/28 84 80
Standard Hi Power (HS/HC)		Knight XL (KBX/KBX-O 400-1000)		30 87 83
		Noble (NKC) 110-199		36 90 86
Other Items:		Outdoor Knight (OK)		42 93 89
Heat Exchanger (HEX)		PowerFin (PB) 2500-5000		*ADD 2 weeks for Flanged Connections &/or Tube
Stack Frame (MSF)		PowerFin (PB) 502-2001		Specialty Tanks
Residential Tank Type Water Heaters		Pool Heaters	Lead	Buffer Tank: BVU / FVG w/ Foam &/or FLGs
SHIPPING FROM REMOTE LOCATIONS		AP Pool (400-800)		GVG / GHG (Round & Square)
35-50 Series Water Heaters (SWN, SWL)		Copper Fin 2 (CP)		Squire (SDT, SBT, SET, SJS, RBT, GIT)
Chargers		Energy Rite (ER)		Squire Indirect (30-80 gallons)
LDS, LDT, RJS, CH-Compact ASME				Squire 119 gallons
LTI - Tankless Water Heaters				Jacketed Tanks - Round
Residential Gas/Electric, EJW, LST				Round Jacketed (RG/RJ) 650-940
RBT				Round Jacketed (RG/RJ/BVU) 120-504*
NOTES:				*Add 1 Week for Flanged Connections, Tube Bundle, &/or Cement
*Lead Times are subject to change due to Production Scheduling, Inventory Levels, & Special Order Components		Job Shop		Call Customer Assurance for Lead Time
*Please consult your Lochinvar CAR for lead times based on your order's specific product configuration and order quantities.		(Configured or Factory Customized)		On any custom tanks that are not listed in our price book.
		APN / Aquas Pool Heaters		**Last updated on: 5/2/2022
		APO (0750-6000) Package Systems		
		Indirect Plate & Frame (IPW)		
		Package Systems		
		Sq Jacket Custom Hi-Power		



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Lebanon Production

Water	Heaters	Lead	Boilers	Lead	Tanks
Armor Wall Mount (WA)		14	Compact Electric Boiler (BW)		Bare Tanks
Armor (AW) 151-286		11	Copper Fin (CB) 45-500		Bare Tank w/ Glass (TVG/THG)
Armor (AWH) 400-1000		17	Copper Fin II (CH/CB) 497-2067 402-2072		Bare Tank w/ Glass & Tube Bundle Added
Armor (AWH) 1250-4000		17	Crest (FB/OF) 751-2001		CVU
Copper Fin (CW) 45-500			Crest (FCB) 1000-2000		TV/TH*
Copper Fin II (CF/CW) 497-2067 402-2072			Crest (FB/OF) 2501-3501		TV/TH with Glass & Outdoor Foam Added
Custom High Power (CHV-Round)			Crest (FCB) 2500-6000		STU/CST Tanks
Custom High Power (CHV-Square)			Crest (FB/OF) 4001-6001		*ADD 4 Weeks for Flanged Connections
Outdoor Armor (OA/OX) 151-286			Electric Water Boiler (BW)		Other TV/TH with Glass or Cement
PowerFin (PF) 502-2001			FTX		
Shield (SWR/SWA)			Knight (KHB 55-285)		DIAM VERT OAH
Squire (SIT 30-80 gallons)			Knight Wall Mt. (WH 55-399)		24/28 84 80
Standard Hi Power (HS/HC)			Knight XL (KBX/KBX-O 400-1000)		30 87 83
			Noble (NKC) 110-199		36 90 86
			Outdoor Knight (OK)		42 93 89
Other Items:			PowerFin (PB) 2500-5000		*ADD 4 weeks for Flanged Connections &/or Tube Bundle
Heat Exchanger (HEX)			PowerFin (PB) 502-2001		*ADD 4-5 weeks lead time for ETO process
Stack Frame (MSF)					Specialty Tanks
Expansion Tanks (LTCPA)					Buffer Tank: BVU / FVG w/ Foam &/or FLGs
					GVG / GHG (Round & Square)
					Squire (SDT, SBT, SET, SJS, RBT, GIT)
					Squire Indirect (30-80 gallons)
					Squire 119 gallons
Residential Tank Type Water Heaters					Jacketed Tanks
SHIPPING FROM REMOTE LOCATIONS					Jacketed Tanks (RG/RJ) 650-940
35-50 Series Water Heaters (SWN, SWL)					Jacketed Tanks (RG/RJ/BVU) 120-504*
Chargers					*Add 1 Week for Flanged Connections, Tube Bundle, &/or Cement
LDS, LDT, RJS, CH-Compact ASME					Call Customer Assurance for Lead Time
LTI - Tankless Water Heaters					On any custom tanks that are not listed in our price book.
Residential Gas/Electric, EJW, LST					**Last updated on: 6/13/2022
RBT					
NOTES:					
*Lead Times are subject to change due to Production Scheduling, Inventory Levels, & Special Order Components					
*Please consult your Lochinvar CAR for lead times based on your order's specific product configuration and order quantities.					
			Pool Heaters	Lead	
			AP Pool (400-800)		
			Copper Fin 2 (CP)		
			Energy Rite (ER)		
			For other pool heaters, please check Job Shop Package System lead time (below).		
			Job Shop		
			(Configured or Factory Customized)		
			APN / Aquas Pool Heaters		
			APO (0750-6000) Package Systems		
			Indirect Plate & Frame (IPW)		
			Package Systems		
			Sq Jacket Custom Hi-Power		