



ENDOSCOPY PROPOSAL  
for  
Effingham County EMS

Proposal Date: August 12, 2025

KARL STORZ Endoscopy-America, Inc. (KSEA) is pleased to offer the following pricing proposal for purchase of products. This customized proposal is designed to meet your needs relative to your current and future endoscopic supply chain objectives.

This proposal pricing supersedes any Group Purchasing Organization (GPO), Integrated Healthcare Delivery Network (IHDN/IDN/IHN), or any other group program benefits and discounts for which Customer may be eligible.

Should KARL STORZ and Customer currently have (i) an effective written agreement to govern the purchase of the products identified in this Proposal or (ii) a group purchasing organization ("GPO") agreement negotiated by and between KARL STORZ and the respective GPO on behalf of the Customer/member, which is currently effective with respect to Customer, for the purchase of the products identified in this Proposal, then such terms will govern. Otherwise, the KARL STORZ Standard Terms and Conditions (including the KARL STORZ OR1® Standard Terms and Conditions, if applicable) shall be incorporated by reference herein and shall prevail over any conflicting, inconsistent, and/or additional provisions set forth in Customer's purchase order or other document.

Prices below do NOT include freight or any applicable taxes. Freight and applicable taxes will be added to the invoices as separate items.

Total Equipment List Price		\$282,900.00
Less:	Discount - Aggregated %	50%
	Discount \$	\$ 142,775.16
Equipment Sales Price		\$140,124.84

This proposed pricing will be valid for 30 days. Any changes or additions to this proposal must be submitted in writing.  
This proposal is subject to credit approval.

Equipment Schedule (Inventory Schedule A)				Quote # Q-71124			
Description	KSEA #	Qty	List Price	Extended List Price	Sales Price	Extended Sales Price	Contract Information
C-MAC® POCKET MONITOR KIT FOR ALL C-MAC® VIDEO LARYNGOSCOPES,BATTERY INCL.	8403XDK-EMS	11	\$7,378.00	\$81,158.00	\$2,110.00	\$23,210.00	
RECHARGEABLE BATTERY F/C-MAC® PM 8403XD	8403XDA-EMS	10	\$238.00	\$2,380.00	\$171.32	\$1,713.20	
CHARGING UNIT FOR PORTABLE RECHARGEABLE BATTERY 8403XDA FOR PM 8403XD	8403XDL-EMS	5	\$1,267.00	\$6,335.00	\$791.40	\$3,957.00	
C-MAC® PM CONNECTION CABLE, FOR 8403XD, LENGTH: 50CM	8403XDP-EMS	5	\$1,588.00	\$7,940.00	\$1,058.86	\$5,294.30	
C-MAC® VIDEOLARYNGOSCOPE MILLER #1 WITH MILLER BLADE SIZE 1	8404GXC-EMS	11	\$8,258.00	\$90,838.00	\$5,099.53	\$56,094.83	
C-MAC® VIDEO LARYNGOSCOPE MAC #4, WITH MACINTOSH LARYNGOSCOPE BLADE, SIZE 4	8404BXC-EMS	11	\$7,926.00	\$87,186.00	\$4,383.54	\$48,218.94	
C-MAC ® CLEANING CAP	8403YZ	5	\$119.00	\$595.00	\$108.00	\$540.00	
INTUBATION BAG FOR C-MAC® PM FOR USE 8401XDK AND 8403XDK	8403YE-EMS	11	\$588.00	\$6,468.00	\$359.63	\$3,955.93	
PROPOSAL SUBTOTAL:				\$282,900.00		\$142,984.20	
Endoscopy One-Time Volume Discount *:						\$ (2,859.36)	
PROPOSAL GRAND TOTAL:				\$282,900.00		\$140,124.84	

\* Pricing contingent on the acceptance and one-time purchase of full offering.

Customer:

Signed:

Name:

Title:

Date:

KARL STORZ Endoscopy-America, Inc.

Signed: Matt Wood

Name: Matt Wood

Title: Executive Director, Revenue Operations

Date: August 12, 2025