

Chris Reed

From: Billy Smith <billy.smith@motorolasolutions.com>
Sent: Monday, December 19, 2022 9:17 AM
To: Chris Reed
Cc: Donald Bigbie; Jay Nix; Wade Britt; Alex Sherman
Subject: Re: EXTERNAL:Re: Budgetary Quote for Microwave

Chris,

My apologies as I found a mistake in my numbers as I had some numbers doubled from a comparable opportunity we're working on currently. When we broke down the numbers per site you should be good with a conservative budget number of \$320K-\$350K per site. Thank you for taking my call so I could clear this up and I'll have a meeting scheduled to dive deeper in scope soon.

Thank you,

On Sun, Dec 18, 2022 at 11:31 PM Chris Reed <creed@effinghamcounty.org> wrote:

Billy,

Thank you for working on this today! That helps a huge amount.

I'm actually looking at a fiber connectivity project for the towers to help increase the reliability of the north and south towers.

I do know that we will probably still need a backup connectivity, plus we have the connectivity to Chatham County and the master site that we need to look at.

If we do move forward with replacing the microwave units it will be in the next budget year not this budget year. The second week of January will be about my earliest availability to meet.

Thanks again for your help on this,
Chris

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Billy Smith <billy.smith@motorolasolutions.com>
Date: 12/18/22 9:58 PM (GMT-05:00)
To: Chris Reed <creed@EffinghamCounty.org>
Cc: Donald Bigbie <DonaldBigbie@callmc.com>, Jay Nix <jay.nix1@motorolasolutions.com>, Wade Britt <WadeBritt@callmc.com>, Alex Sherman <alexander.sherman@motorolasolutions.com>
Subject: EXTERNAL:Re: Budgetary Quote for Microwave

Good evening Chris,

I'm sorry for the late reply here but I just got done crunching some numbers. Based on previous projects, within the past year or so, we can say that each tower site would roughly be around \$627,000 each, but please know that we would definitely need to set a meeting to better understand your specific needs as each project is different. During our site visits we may find conditions that may need more attention or hopefully less attention but the amount given for budget sake should get you going on the right path.

Is there a time this week that we can meet before the holiday? Possibly in between Christmas and New Years? I'd like to get MCA and our engineers involved to dial this in for you since it is quite urgent prior to the January budget meeting. What is the drop dead date in January so that I can get our team pulled together?

I hope this is helpful enough for tomorrow and if we can meet this week or next we can iron out more details with regard to scope and critical project path with any downtime scenarios.

Thank you,

On Sun, Dec 18, 2022 at 9:11 AM Billy Smith

<billy.smith@motorolasolutions.com<mailto:billy.smith@motorolasolutions.com>> wrote:

Good morning Chris,

Don Bigbie reached out to Wade and I about your request for a budgetary Microwave quote. Based on your discussions with Don we can get a high level budget price to you today and I will work on that this afternoon. In order to dial in the number we would like to have a discovery meeting with you to discuss the project in further detail.

If you have anything you'd like to discuss prior to me crunching some numbers today I should be available most of the day.

Thank you,

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Billy Smith

Southeast Georgia Account Executive

843-816-0275

Sent from mobile device

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Billy Smith

Account Executive, Southeast Georgia

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