

Staff Report

Subject: Approval of a Year 3 Payment for Technical Service Support Agreement with Stryker.

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Department: Purchasing / EMS

Meeting Date: 6/21/22

Item Description: Consideration to Approve Year 3 Payment for Technical Service Support Agreement with Stryker for EMS equipment.

Summary Recommendation: This Agreement was approved in July of 2020. Staff recommends approval for the Year 3 Payment and continuation of the agreement.

Executive Summary/Background:

- Effingham County EMS has a Service agreement with Physio Control for LifePak devices (ending 9/30/2020), and a Service Agreement with Stryker for LUCAS and Power Cot devices (ending 6/30/2020).
- Stryker has purchased Physio Control and is now operating wholly under the Stryker Brand. Stryker has proposed a three year service agreement for all of the covered equipment and pro-rates pricing on products to create a coterminous end date for ease of renewal in the future.
- The total for the three year Service Agreement is broken down as follows:
 - Power Cots, \$7,908.00 Annually, \$23,724.00 Total
 - LUCAS, \$7,020.00 Annually, \$21,060.00 Total
 - LifePak 15, \$8,250.00 Annually, \$24,750.00 Total

Alternatives for Commission to Consider

1. Board approval of Year 3 of the technical services support agreement.
2. Do not approve the technical services support agreement.

Recommended Alternative: 1

Other Alternatives: 2

Department Review: Purchasing / EMS

Funding Source: EMS Budget

Attachments:

1. Agreement