

Sales Rep Name: Ryan Jacobsma
 ProCare Service Rep: Eric Cross

3800 E. Centre Ave
 Portage, MI 49009

Date: 6/23/2020
 ID #: 200623155352

PROCARE PROPOSAL SUBMITTED TO:

Billing Acc Num:	Name:
Shipping Acct Num: 1295906	Title:
Account Name Effingham County EMS	Phone:
Account Address 285 First Street ext Unit B	Email:
City, State Zip Springfield, GA 31329	

PROCARE COVERAGE

Item No.	Model Number	Model Description	ProCare Program	Qty	Length	Total
1	6506	Power Cots	EMS Prevent	6	7/1/20 - 6/30/23	\$23,724.00
2	LUCAS	LUCAS	Lucas Prevent Onsite	5	7/1/20 - 6/30/23	\$21,060.00
3	LP15	LifePak 15	LP15 Prevent Onsite	5	10/1/20 - 6/30/23	\$24,750.00

PROGRAM INCLUDES:

EMS Prevent:
 *Includes parts, labor, travel
 *Includes 1 annual PM inspection
 *Includes unscheduled service
 *Includes battery replacement
 *Includes product equipment checklists.
 *Replacement parts do not include mattresses, and other Disposable or expendable parts.

LUCAS Prevent Onsite:

- Update software to the most current version
- Check all batteries and battery pins
- Inspect the integrity of accessories and recommend replacement as needed
- Test linear sensor and recalibrate if needed
- Lubricate and adjust mechanical parts, including compression module and claw lock
- Clean hood, fan, intake and bellows
- Perform functional test on all mechanical components and electronics
- Computer-aided diagnostics
- Replacement of LUCAS Disposable suction cup, LUCAS Patient Straps, or LUCAS Stabilization Strap, as deemed necessary by Stryker
- Repairs (parts and labor) to restore equipment to manufacturer specifications
- Replace up to 2 LUCAS chest compression system batteries in accordance with the Instructions for Use or upon battery failure*
- LUCAS Battery Desk-Top Charger, LUCAS Aux Power Supply, LUCAS Car Cable repair or replacement as deemed necessary by Stryker*
- Replacement of LUCAS Disposable suction cup, LUCAS Patient Straps, or LUCAS Stabilization Strap

** (Onsite Repairs or Depot Depending on Agreement) **

LP15 Prevent Onsite:

- Update software to the most current version
- Check all batteries and battery pins
- Inspect the integrity of accessories and recommend replacement as needed
- Test the integrity of all cables and recommend replacement as needed
- Electrical safety check in accordance with NFPA guidelines
- Computer-aided diagnostics to test 30 device dimensions and verify the unit functions accurately, from waveform shape and defibrillation energy to pacing current and capnography readings (if present)
- Check electrode expiration dates and recommend replacement as needed
- Check printer operation and trace quality
- Repairs (parts and labor) to restore equipment to manufacturer specifications
- LIFEPAK battery-charger repair or replacement as deemed necessary by Stryker*
- Power-adaptor repair or replacement
- Replace up to 3 lithium-ion batteries in accordance with the device operating instructions or upon failure*
- Replace up to 1 coin cell memory battery in accordance with the device operating instructions or upon failure*
- Replacement of protective display shield, corner bumper guards, CO2 connector cover, shoulder strap, handle, device labels, and battery pins as deemed necessary by Stryker at time of annual inspection.

** (Onsite Repairs or Depot Depending on Agreement) **

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$69,534.00
	Annual Payments \$23,178.00	
See below for complete payment schedule	FINAL TOTAL	\$69,534.00

Kelly LaFave

Stryker Signature

7/22/20

Date

Jamie DeLoach

Customer Signature

07/21/2020

Date

Jamie DeLoach, ECBOC Vice Chair

The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at <https://techweb.stryker.com>

The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

Purchase Order Number

If contract is over \$5,000 please send hard copy PO

COMMENTS:

Please email signed Proposal and Purchase Order to procarecoordinators@stryker.com.

All information contained within this quotation is considered confidential and proprietary and is not subject to public disclosure.

**Quote pricing valid for 30 days.

PAYMENT SCHEDULE

<u>Date</u>		<u>Payment</u>		<u>Int Paid</u>		<u>Prin. Remaining</u>		<u>Balance</u>
Starting Balance							\$	69,534.00
7/1/2020	\$	23,178.00	\$	-	\$	46,356.00	\$	46,356.00
7/1/2021	\$	23,178.00	\$	-	\$	23,178.00	\$	23,178.00
7/1/2022	\$	23,178.00	\$	-	\$	-	\$	-

SERIAL NUMBER SHEET

Item No.	Model	Serial Number	Program
1	6506	180140670	EMS Prevent
2	6506	171241728	EMS Prevent
3	6506	171241727	EMS Prevent
4	6506	171241726	EMS Prevent
5	6506	171241725	EMS Prevent
6	6506	171241724	EMS Prevent
7	LUCAS	35174157	Lucas Prevent Onsite
8	LUCAS	35173722	Lucas Prevent Onsite
9	LUCAS	35174078	Lucas Prevent Onsite
10	LUCAS	35174479	Lucas Prevent Onsite
11	LUCAS	35174478	Lucas Prevent Onsite
12	LP15	44097113	LP15 Prevent Onsite
13	LP15	44095507	LP15 Prevent Onsite
14	LP15	44063925	LP15 Prevent Onsite
15	LP15	44094849	LP15 Prevent Onsite
16	LP15	44095353	LP15 Prevent Onsite

Purchase Order Form



Account Manager _____
 Cell Phone _____

Purchase Order Date _____
 Expected Delivery Date _____
 Stryker Quote Number 200623155352

Check box if Billing same as Shipping

BILL TO		CUSTOMER #
Billing Account Num	0	
Company Name		
Contact or Department		
Street Address		
Add'l Address Line		
City, ST ZIP		
Phone		

SHIP TO		CUSTOMER #
Shipping Account Num	1295906	
Company Name	Effingham County EMS	
Contact or Department		0
Street Address	285 First Street ext Unit B	
Add'l Address Line		
City, ST ZIP	Springfield, GA 31329	
Phone	-	

Authorized Customer Initials _____

Authorized Customer Initials _____

DESCRIPTION	QTY	TOTAL
REFERENCE QUOTE <input type="text"/>	<input type="text"/>	<input type="text"/>

Accounts Payable Contact Information

Name _____
 Email _____
 Phone _____

Stryker Terms and Conditions
www.strykeremergencycare.com/terms

Authorized Customer Signature

Printed Name _____
 Title _____
 Signature _____
 Date _____

Attachment Stryker Quote Number 200623155352

*Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services on the Stryker Quote.

LIFEPAK® 15 service

Stryker has been notified by our global parts providers that some components used on certain LIFEPAK 15 monitor/defibrillator models (Part Numbers beginning with V15-2) are no longer available in the market. Service on the LIFEPAK 15 with Part Number beginning with v15-5 or v15-7 is unaffected.

Stryker will continue to offer service support for this subset of the LIFEPAK 15 as follows:

- All service parts with available inventory can be purchased by our end users
- Transactional service (time and material) is available for non-contract customers
 - o If a component has failed on your device, your local Sales Representative should be contacted for support
- Contractual service
 - o Stryker will continue to offer contractual service on a yearly basis only
 - o Preventive maintenance will continue to be done on devices less than eight (8) years old. After this point, we will cease to conduct preventative maintenance and shift to device inspections
 - o If a component fails on your device, please contact your local Sales Representative for support. A pro-rated credit for any pre-paid service will be provided should a unit become non-serviceable due to part availability

It is important to note that the LIFEPAK 15 has an expected life of eight (8) years from the date of manufacture. If you are uncertain of the manufacture date of your products, please contact your local Sales Representative for a full fleet assessment.

We want to ensure the highest quality products and services for our customers. As such, it is important to know that Stryker is the only FDA-approved service provider for our products. We do not contract with third party service providers, nor will we be providing them with any additional parts for these repairs. As such, we cannot guarantee the safety and efficacy of any device that is repaired by a third-party service agency.

**ADDENDUM TO COUNTY MULTI-YEAR CONTRACT,
PROCARE TECHNICAL SERVICE AGREEMENT**

This Addendum is made a part of and incorporated into the ProCare Services Agreement (hereinafter referred to as “Contract”) between The Board of Commissioners of Effingham County, Georgia (“County”) and Stryker Sales Corporation, through its Medical Division, dated 07/21, 2020, as follows:

1. Notwithstanding anything to the contrary contained herein, this Contract shall terminate absolutely and without further obligation on the part of County at the close of the fiscal year in which it was executed and at the close of each succeeding fiscal year for which it may be renewed as provided for in O.C.G.A. Section 36-60-13, the provisions of which are incorporated herein. The contract shall be automatically renewed for one (1) year terms unless County gives notice of non-renewal not later than sixty (60) days prior to the expiration of any renewal term.

2. The total maximum contract obligations for the fiscal year 2021 shall be \$23,178.00. The maximum contract amount for fiscal years 2022, and 2023 shall be \$23,178.00 respectively. The total combined maximum annual payments over the three (3) year term is \$69,534.00. Contracts under O.C.G.A. Section 36-60-13 and contracts of the County under Article IX, Section III, Paragraph 1 of the Constitution of the State of Georgia in any fiscal year, excluding Guaranteed Energy Savings Contract, shall not exceed in an amount equal to 7.5% of the total local revenue collected for maintenance and operation of County in the most recently completed fiscal year.

3. This Addendum shall be deemed to obligate County only for those sums payable during the current fiscal year of execution or in the event of renewal by County for those sums payable in the individual fiscal year renewal term, fiscal year of execution or, in the event of a renewal, beyond the fiscal year of such renewal.

4. To the maximum extent permitted under applicable law and, in that regard, County and Stryker expressly acknowledge and agree that this Contract shall be subject to the terms and conditions of Section 36-60-13 of the Official Code of Georgia Annotated and they intend and agree

that the provisions of this Contract shall be interpreted and construed so as to be lawful and permissible under all circumstances under such statute.

5. Any portion of the Contract regarding indemnification apply only to the extent permitted by law, and any applicable case law, including under CSX Transportation, Inc. v. City of Garden City, 277 Ga. 248, 588 S.E.2d 688.

6. Further, County is obligated only to make such payments as may lawfully be made from funds budgeted and appropriated for that purpose during County's then current fiscal year. Should County fail to budget, appropriate or otherwise make available funds to pay the Contract following the then current Original Term or Renewal Term, this Agreement shall be deemed terminated at the end of the then current Original Term or Renewal Term.

Except as modified hereby, the Schedule, and the terms and provision of the Contract, are and shall remain in full force and effect and, except as modified hereby, the rights and obligations of the parties are not modified or affected in any way.

IN WITNESS WHEREOF, the parties hereto have caused this Addendum to be executed in their names by their duly authorized representatives as of the date first above written.

**Stryker Sales Corporation, through
its Medical Division**

By: Tom Tackabury
Name: Tom Tackabury
Its: Sr. Sales Manager, ProCare

**BOARD OF COMMISSIONERS OF
EFFINGHAM COUNTY, GEORGIA**

By: Jamie DeLoach
~~Wesley Corbett~~ Jamie DeLoach
Its: Vice Chairman

Attest: S. Johnson
Stephanie Johnson
Its: County Clerk