

Effingham County Recreation and Sports Management

RecDesk Program Proposal

The Recreation and Sports Management Department is currently using a computer software, ALL Pro Software League Scheduler, to schedule all of our leagues. We made a one-time payment of \$150, it is a CD Rom program and have been using it for over 20 years. We are also using Sportsman SQL, made by Peak Software for our payments and registration system. We have been using Sportsman since May 2015. It has an annual fee of \$2,264.95

The Recreation Department is looking to upgrade to a system that is all inclusive, in that it offers scheduling (leagues and facilitate rentals), registration and the ability to accept credit cards, both in the office and at concession stands.

We had demos done by both CivicRec/Rec1 and RecDesk. Both programs were very similar in their capabilities and would meet our needs. However, CivicRec/Rec1 uses the CivicPlus platform that The County has used for its webpage and has had some issues. The price tag for CivicRec/Rec1 is Year 1 - \$17,713. Annual recurring services Year 2 - \$9,975 and requires a contract.

The RecDesk system is used by other Rec Departments in the area. Screven Co., Evans Co. and Lyons, and have recommended it.

RecDesk offers program registration, facility scheduling, email marketing tools, financial reporting, and invoicing/billing. RecDesk uses Munis and Tyler for its finances. It also has the capability for credit card processing with no fee for The County. There are also no per-transaction costs. The first \$500,000 in transactions processed through the system are included in the base price. If more than \$500,000 worth of transactions are processed through RecDesk in a given subscription year, those in excess of \$500,000 will be assessed a .75% transaction fee. As a comparison baseball and softball, our largest season with 1033 participants, took in \$72,310.

On the tech side, they have fully managed hosting, automatic upgrades, 24/7 system monitoring, application firewall, database and server backups, security updates, DDoS attack mitigation and backed by AWS. Any standard USB triple-track magnetic card reader should work fine with RecDesk. It must be a reader that supports **Keyboard Emulation (KBE)**. RecDesk also offers unlimited users. The Sportsman program and League Scheduler that we are currently using has a limit of four users at a time. RecDesk integrates with Sendgrid to send bulk email campaigns.

There would be no contract, no additional start up fees or charges for training and support. In order to get RecDesk setup and going before Sportsmen is due to be renewed in May, they offered a pro-rated rate of \$2083 for May and June. On July 1 it would be an annual fee of \$12,500.