

Staff Report

Subject: Award Recommendation for RFP No. 25-RFP-114 — Ambulance Remount Services

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Department: Procurement, EMS

Meeting Date: May 5, 2026

Item Description: Consideration to approve the award of RFP No. 25-RFP-114, Ambulance Remount Services, to Custom Truck and Body Works, Inc.

Summary Recommendation: Staff recommends approval to award RFP No. 25-RFP-114, Ambulance Remount Services, to Custom Truck and Body Works, Inc. and authorize execution of the related contract documents.

Executive Summary / Background:

Effingham County issued RFP No. 25-RFP-114 seeking proposals from qualified firms to provide Type I ambulance remount services for a minimum of two ambulance units, with a possible third unit if determined to be in the County's best interest. The scope of work includes furnishing all labor, materials, equipment, supervision, transportation, testing, documentation, and incidentals necessary to complete the remount of existing ambulance modules onto new chassis in accordance with the specifications.

The RFP was released on March 18, 2026, with proposals due by April 16, 2026, at 4:00 p.m. through the County's eProcurement Portal.

Proposals were evaluated using the criteria established in the solicitation, including pricing, relevant experience and qualifications, proposal/approach, turnaround/delivery schedule, and warranty/service support. The evaluation process recommended **Custom Truck and Body Works, Inc.** as the selected vendor.

The aggregate evaluation scores were as follows:

Vendor	Total Score
Custom Truck and Body Works, Inc.	90.03
Emergency Transportation Associates, LLC	84.19
All Source Enterprises dba Safe Industries	78.50
Frontier Ambulance Solutions LLC	64.00

Custom Truck and Body Works, Inc. received the highest overall score and was determined to be the most advantageous proposer based on the evaluation criteria. The proposed contract is a one-time lump sum contract in the amount of **\$398,166.00**.

Alternatives for Commission to Consider:

1. Approve the award of RFP No. 25-RFP-114, Ambulance Remount Services, to Custom Truck and Body Works, Inc. in the amount of \$398,166.00 and authorize execution of the contract documents.

2. Do not approve the award recommendation.
3. Provide staff with further direction.

Recommended Alternative: 1

Other Alternatives: 2, 3

Department Review: Procurement, EMS

Funding Source: Capital Improvement Budget FY27

Attachments: Evaluation Tabulation, Pricing Comparison, Contract to be signed