



Effingham County

## Purchasing

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### EVALUATION TABULATION

RFP No. 25-RFP-114

Ambulance Remount Services

RESPONSE DEADLINE: April 16, 2026 at 4:00 pm

Report Generated: Tuesday, April 28, 2026

#### SELECTED VENDOR

##### VENDOR RECOMMENDED BY THE EVALUATION PROCESS

Vendor	Location
Custom Truck and Body Works, Inc	Woodbury, GA

### PHASE 1

#### EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Pricing	Points Based	30 (30% of Total)

Description:

Evaluation of the proposer's price for the Base Proposal for Units 1 and 2, including completeness, clarity, and reasonableness of pricing.

Criteria	Scoring Method	Weight (Points)
Relevant Experience and Qualifications	Points Based	20 (20% of Total)

Description:

Evaluation of the proposer's demonstrated experience and qualifications in performing ambulance remount services of similar size and scope, including years in business, remount experience, similar project references, and overall capability to successfully perform the work.

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Criteria	Scoring Method	Weight (Points)
Proposal / Approach	Points Based	15 (15% of Total)

Description:

Evaluation of the proposer's understanding of the requested work and its proposed approach to inspection, repair, remounting, refinishing, testing, quality control, and final delivery in accordance with the specifications.

Criteria	Scoring Method	Weight (Points)
Turnaround / Delivery Schedule	Points Based	25 (25% of Total)

Description:

Evaluation of the proposer's proposed turnaround time, production schedule, sequencing or concurrent capacity, schedule assumptions, and demonstrated ability to complete the work within the timeframes needed by the County.

Criteria	Scoring Method	Weight (Points)
Warranty / Service Support	Points Based	10 (10% of Total)

Description:

Evaluation of the proposer's warranty coverage, service support process, repair facility location, mobile service capability, and overall ability to support the units after delivery.

## AGGREGATE SCORES SUMMARY

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Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Total Score (Max Score 100)
Custom Truck and Body Works, Inc	84	93	93	<b>90.03</b>
Emergency Transportation Associates, LLC	81.2	87.2	84.2	<b>84.19</b>
All Source Enterprises dba Safe Industries	76.2	81.2	78.2	<b>78.5</b>
Frontier Ambulance Solutions LLC	63	74	55	<b>64</b>

**VENDOR SCORES BY EVALUATION CRITERIA**

Vendor	Pricing Points Based 30 Points (30%)	Relevant Experience and Qualifications Points Based 20 Points (20%)	Proposal / Approach Points Based 15 Points (15%)	Turnaround / Delivery Schedule Points Based 25 Points (25%)	Warranty / Service Support Points Based 10 Points (10%)	Total Score (Max Score 100)
Custom Truck and Body Works, Inc	28	19	14.3	19.7	9	<b>90.03</b>
Emergency Transportation Associates, LLC	29.2	15.3	12.3	19.3	8	<b>84.19</b>
All Source Enterprises dba Safe Industries	25.2	15.3	13.7	16.3	8	<b>78.5</b>
Frontier Ambulance Solutions LLC	30	9.7	5.7	13	5.7	<b>64</b>

**INDIVIDUAL PROPOSAL SCORES**