

**Prepared For:** Effingham County Board of Commissioners  
Callanan, Tim

**Date** 01/28/2022  
**AE/AM** KW0/OJB

**Unit #**

**Year** 2022 **Make** Ford **Model** Transit-150 Passenger  
**Series** XL Rear-Wheel Drive Low Roof Van 130 in. WB

**Vehicle Order Type** In-Stock **Term** 60 **State** GA **Customer#** 505556

|               |  |
|---------------|--|
| \$ 38,069.52  | Capitalized Price of Vehicle <sup>1</sup>                        |
| \$ 2,388.14 * | License and Certain Other Charges <u>6.6000%</u> State <u>GA</u> |
| \$ 39.00 *    | Initial License Fee  |
| \$ 0.00       | Registration Fee   |
| \$ 0.00       | Other:Courtesy Delivery Fee                                      |
| \$ 0.00       | Capitalized Price Reduction                                      |
| \$ 0.00 *     | Tax on Capitalized Price Reduction                               |
| \$ 0.00       | Gain Applied From Prior Unit                                     |
| \$ 0.00 *     | Tax on Gain On Prior   |
| \$ 0.00 *     | Security Deposit   |
| \$ 0.00 *     | Tax on Incentive ( Taxable Incentive Total : \$0.00 )            |

**All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.**

**Order Information**

|                        |   |
|------------------------|---|
| <b>Driver Name</b>     | Prison  |
| <b>Exterior Color</b>  | (0 P) Oxford White                            |
| <b>Interior Color</b>  | (0 I) Ebony w/Ebony Inserts w/Cloth Front Buc |
| <b>Lic. Plate Type</b> | Government                                    |
| <b>GVWR</b>            | 0   |

|                  |   |
|------------------|---|
| \$ 38,069.52     | Total Capitalized Amount (Delivered Price)                                      |
| \$ 513.94        | Depreciation Reserve @ <u>1.3500%</u>   |
| \$ 132.27        | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) <sup>2</sup> |
| <b>\$ 646.21</b> | <b>Total Monthly Rental Excluding Additional Services</b>                       |

**Additional Fleet Management**

|         |  |
|---------|--|
|         | Master Policy Enrollment Fees              |
| \$ 0.00 | Commercial Automobile Liability Enrollment |
|         | Liability Limit <u>\$0.00</u>              |

|         |                            |                      |              |
|---------|----------------------------|----------------------|--------------|
| \$ 0.00 | Physical Damage Management | Comp/Coll Deductible | <u>0 / 0</u> |
|---------|----------------------------|----------------------|--------------|

|          |  |                    |                             |
|----------|--|--------------------|-----------------------------|
| \$ 40.55 | Full Maintenance Program <sup>3</sup> Contract Miles <u>60,000</u> | OverMileage Charge | <u>\$ 0.0450</u> Per Mile   |
|          | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u>                       | # Tires <u>0</u>   | Loaner Vehicle Not Included |

**\$ 40.55 Additional Services SubTotal**

|         |                          |              |
|---------|--------------------------|--------------|
| \$ 0.00 | Sales Tax <u>0.0000%</u> | <b>State</b> |
|---------|--------------------------|--------------|

**\$ 686.76 Total Monthly Rental Including Additional Services**

|             |   |
|-------------|---|
| \$ 7,233.12 | Reduced Book Value at <u>60</u> Months  |
| \$ 400.00   | Service Charge Due at Lease Termination |

Quote based on estimated annual mileage of 12,000  
(Current market and vehicle conditions may also affect value of vehicle)  
(Quote is Subject to Customer's Credit Approval)

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

**LESSEE** Effingham County Board of Commissioners

**BY** \_\_\_\_\_ **TITLE** \_\_\_\_\_ **DATE** \_\_\_\_\_

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

<sup>2</sup> Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

**Aftermarket Equipment Total**

| Description                                    | (B)illed or (C)apped | Price     |
|--|----------------------|-----------|
| Cargo Floor Liner                              | C                    | \$ 300.00 |
| Legacy Auto Transporter                        | C                    | \$ 500.00 |
|  |                      |           |
| <b>Total Aftermarket Equipment Billed</b>      |                      | \$ 0.00   |
| <b>Total Aftermarket Equipment Capitalized</b> |                      | \$ 800.00 |
| <b>Aftermarket Equipment Total</b>             |                      | \$ 800.00 |

**VEHICLE INFORMATION:**

2022 Ford Transit-150 Passenger XL Rear-Wheel Drive Low Roof Van 130 in. WB - US

Series ID: K1Y

**Pricing Summary:**

|                    | <b>INVOICE</b>     | <b>MSRP</b>        |
|--------------------|--------------------|--------------------|
| Base Vehicle       | \$40,470           | \$42,600.00        |
| Total Options      | \$0.00             | \$0.00             |
| Destination Charge | \$1,695.00         | \$1,695.00         |
| <b>Total Price</b> | <b>\$42,165.00</b> | <b>\$44,295.00</b> |

**SELECTED COLOR:**

Exterior: YZ-(0 P) Oxford White

Interior: CB-(0 I) Ebony w/Ebony Inserts w/Cloth Front Bucket Seats

**SELECTED OPTIONS:**

| <b>CODE</b> | <b>DESCRIPTION</b>                                     | <b>INVOICE</b> | <b>MSRP</b> |
|-------------|--|----------------|-------------|
| 130WB       | 130" Wheelbase   | STD            | STD         |
| 21M         | Ebony Cloth Bucket Seats                               | Included       | Included    |
| 301A        | Order Code 301A  | NC             | NC          |
| 425         | 50-State Emissions System                              | STD            | STD         |
| 44U         | Transmission: 10-Spd Automatic w/OD & SelectShift      | Included       | Included    |
| 58U         | Radio: AM/FM Stereo                                    | Included       | Included    |
| 91M         | 8 Speakers (4 Front/4 Rear)                            | Included       | Included    |
| 998         | Engine: 3.5L PFDi V6 Flex-Fuel                         | Included       | Included    |
| C           | Cloth Front Bucket Seats                               | Included       | Included    |
| CB_02       | (0 I) Ebony w/Ebony Inserts w/Cloth Front Bucket Seats | NC             | NC          |
| PAINT       | Monotone Paint Application                             | STD            | STD         |
| STDGV       | GVWR: 8,550 lbs  | Included       | Included    |
| STDTR       | Tires: 235/65R16C 121/119 R AS BSW                     | Included       | Included    |
| STDWL       | Wheels: 16" Silver Steel w/Black Hubcap                | Included       | Included    |
| WARANT      | Fleet Customer Powertrain Limited Warranty             | NC             | NC          |
| X73         | 3.73 Axle Ratio  | Included       | Included    |
| YZ_01       | (0 P) Oxford White                                     | NC             | NC          |

## **CONFIGURED FEATURES:**

### Body Exterior Features:

Number Of Doors 3  
Rear Cargo Door Type: split swing-out  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Door Handles: black  
Front And Rear Bumpers: black front and rear bumpers  
Body Material: fully galvanized steel body material  
Body Side Cladding: black bodyside cladding  
Grille: black grille

### Convenience Features:

Air Conditioning manual air conditioning  
Rear Air Conditioning: rear air conditioning  
Power Windows: power windows with driver 1-touch down  
1/4 Vent Rear Windows: fixed rearmost windows  
Remote Keyless Entry: keyfob (all doors) remote keyless entry  
Illuminated Entry: illuminated entry  
Integrated Key Remote: integrated key/remote  
Auto Locking: auto-locking doors  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: illuminated driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Front Cupholder: front and rear cupholders  
Floor Console: partial floor console with box  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Rear Door Bins: rear door bins  
IP Storage: bin instrument-panel storage  
Driver Footrest: driver's footrest  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio AM/FM stereo with seek-scan  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 8 speakers  
Internet Access: FordPass Connect 4G internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: fixed antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off aero-composite halogen headlamps  
Auto-Dimming Headlights: Ford Co-Pilot360 - Auto High Beam auto high-beam headlights  
Front Wipers: variable intermittent rain detecting wipers wipers  
Rear Window Defroster: rear window defroster  
Tinted Windows: light-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: analog appearance  
Tachometer: tachometer  
Low Tire Pressure Warning: low-tire-pressure warning  
Trip Odometer: trip odometer  
Lane Departure Warning: lane departure  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Clock: in-radio display clock

Systems Monitor: systems monitor  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: underbody mounted spare tire w/crankdown  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Ignition Disable: SecuriLock immobilizer  
Panic Alarm: panic alarm  
Electronic Stability: Ford Co-Pilot360 w/Side Wind Stabilization electronic stability stability control with anti-roll  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 2 rear head restraints  
3rd Row Headrests: 3 manual adjustable third row head restraints  
4th Row Headrest: manual adjustable fourth row head restraints  
Number of 4th Row Headrests: 3 fourth row head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 10  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and passenger seats  
Driver Lumbar: manual driver and passenger lumbar support  
Driver Seat Mounted Armrest: driver and passenger seat mounted armrests  
Driver Fore/Aft: manual driver and passenger fore/aft adjustment  
Removeable Rear Seats: removeable rear seat  
Rear Seat Type: rear bench seat  
3rd Row Seat Type: removable third row split-bench seat  
Reclining 4th Row Seat: bench fourth row seat  
Leather Upholstery: cloth front and rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Cargo Space Trim: vinyl/rubber cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light

Standard Engine:

Engine 275-hp, 3.5-liter V-6 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic