



Pricing

Pricing Will Be Inclusive Of:

- Management fees such as licensing, insurance fees, bonding fees, long distance expenses, office supplies, etc.
- Labor Recruiting, Salaries, Uniforms, Benefits, Training and Retention Bonus, etc.
- Food Cost including orders, delivery and menu alterations, etc.
- Paper Costs which include disposables goods, paper bags, paper cleaning items, etc.
- Sanitation supplies including chemicals needed for dishwasher, etc.

Pre-Packaged Meals

If any of your detainees cannot be accommodated by our standard Religious or Lifestyle Meals, your price for pre-packaged meals **will be a negotiated price per each pre-packaged meal served.**

Outside/Inside Commission

We are proud to offer competitive commission rates and look forward to discussing a rate that works for your unique program.

Annual Price Increase

The pricing we have proposed for your program will be honored without request for adjustment until one year after signature of the initial contract. Price adjustments always require a mutual agreement.

Standard Contract Language Change in Conditions

The financial terms set forth in this Agreement, and all other obligations assumed by Company hereunder, are based on conditions in existence on the date Company commences operations including, without limitation, population; labor costs; applicable Governmental Rules; food and supply costs; provision of equipment and utilities; state of the Premises; and federal,

state and local sales, use and excise taxes (the “Conditions”). Further, Client acknowledges that in connection with the negotiation and execution of this Agreement, Company has relied upon Client’s representations regarding existing and future conditions (the “Representations”). In the event of change in the Conditions, inaccuracy of the Representations, or if Client requests any significant change in the Food Services as provided under this Agreement, the financial terms and other obligations assumed by Company shall be renegotiated to reflect a proportionate increase in Company’s charges to the Client. Company will provide a thirty (30) day notice of such increased charges.

Future Pricing

Pricing adjustments shall be made on an annual basis and shall be agreed upon by the parties at a rate no less than the greater of: the most recently released U.S. Department of Labor Consumer Price Index, All Urban Consumers, National Average Unadjusted, Food Away From Home or the changes in the Market Basket of Products. Up to ninety (90) days prior to the anniversary of the Commencement Date, Company shall provide Client notification of the adjustment. On the anniversary date, Company proposed adjustments shall go into effect, unless the Parties have entered into a written agreement with an alternative cost adjustment.

Material Adverse Change

This proposal is based upon conditions stated in the Effingham County RFP and Summit Food Service, LLC (Summit) reserves the right to renegotiate pricing or menu, if necessary, in the case of major change in detainee population, availability of detainee labor, scope of services or other changes beyond Summit’s control. This includes any drastic increases in food, fuel, equipment, utilities, or supply costs which may warrant menu changes/substitutions or a price per meal adjustment.

Specification Compliant Pricing Plans

Detainee Meal Price Per Tray & Finance Summary

The pricing scale is based on the following categories:

- Adult Meals (Includes Religious, Special & Detainee Worker Meals)

Requested modifications from the details below may include pricing increases/decreases depending on the variation(s).

Detainee Menu Considerations:

- Menu Pattern of Hot Breakfast, Cold Lunch & Hot Dinner
- Menu consists of 3,300 Calories for the prison and jail

Sack / Court / Work Release Meal Menu Considerations:

- Three (3) Sandwiches
- Condiments
- Cookies
- Beverage

Catered Meal Considerations:

- Selections must be based on proposed Catering Menus; any requests outside of this menu will incur additional charges to client

Staffing Considerations:

- Staffing levels stay at proposed staffing chart(s)
- Summit holds all labor rates consistent with market wages rates determined by Summit Human Resources
- The facility provides, at a minimum, 8 trustees per shift to work in kitchen

Disposable Purchases

- Summit agrees to purchase all paper, plastic, small, and service wares
- Client is responsible for purchasing any additional (or replacement) trays, racks, warming carts, and industrial kitchen equipment (stoves, tilt skillets, etc.)

Staff Meal Considerations:

- Offered at the same price and menu as the senior meals.

Specification Compliant Pricing Scale / Cost Form

23-RFP-027 – Food Services for Effingham County Inmates and Senior Citizens

PRICING PROPOSAL FORM

Indicate your cost per meal provided, for Effingham County Jail and Prison inmates as specified in 23-RFP-027, including all costs of preparation, service, equipment, overhead and product costs (inmate assistants will be provided for food preparation and clean up). THE PROPOSER SHALL NOT RECEIVE ANY FINANCIAL GAIN OR PROFIT FROM USE OF INMATE LABOR. THE SOLE BENEFIT OF THE INMATE LABOR SHALL FLOW TO THE COUNTY.

The sliding scale should be based on the following schedule of meals served to jail & prison inmates per day: - **BASED UPON A 3300 CALORIE MENU**

< 30,000 meals per month	\$ <u>1.699</u>
30,001 – 35,000 meals per month	\$ <u>1.599</u>
> 35,001 meals per month	\$ <u>1.499</u>

Indicate your cost per meal provided, for Effingham County Senior Citizens as specified in the RFP, including all costs of preparation, service, equipment, overhead and product costs (inmate assistants will be provided for food preparation and clean up). THE PROPOSER SHALL NOT RECEIVE ANY FINANCIAL GAIN OR PROFIT FROM USE OF INMATE LABOR. THE SOLE BENEFIT OF THE INMATE LABOR SHALL FLOW TO THE COUNTY.

The sliding scale should be based on the following schedule of meals served to seniors per day:

< 3,000 meals per month	\$ <u>4.850</u>
3,001 – 3,500 meals per month	\$ <u>4.042</u>
3,501 – 4,000 meals per month	\$ <u>3.664</u>
> 4,000 meals per month	\$ <u>3.503</u>

It is agreed by the undersigned offeror that the signature and submission of this proposal represents the vendor's acceptance of all terms, conditions and requirements of specifications and, if awarded, the proposal will become part of the contract agreement between the parties.

Brittany Mayer-Schuler

Signed: (sign manually, in ink) _____
(Signature of Authorized Representative of the Company)

Name Printed: Brittany Mayer-Schuler Title: President - Summit Date: 7/14/2023