

Updated NextRequest + ArchiveSocial Agreement

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Shaun Jernigan

3:24 PM (1
hour ago)

to me, brittani@townofeatonville.org

Veronica,

It was great catching up with you this week.

Pricing Change

As we discussed, our Standard Plan pricing change came into effect on January 1, 2023. Our updated pricing not only reflects the increased importance of proper public record request management, but also reflects the significant improvements to the NextRequest platform (*updated UI, improved retention, new features, etc.*) and our dedication to continuous improvement. In 2024, you can expect to see new features, enhanced features, enhanced security, and further integrations into the CivicPlus ecosystem (*CivicPlus SSO, CivicPlus Pay Integration, CivicPlus website search integration, etc.*). There is no other vendor that can bring record request management into the greater civic experience ecosystem like CivicPlus.

Bundling with ArchiveSocial

Given you're a current customer, we want to do everything we can to accommodate your budget and help get NextRequest in place. As mentioned, I recently started working with Brittani to help get ArchiveSocial in place for your agency as well. If you bundle both solutions, we can provide a **25% discount on NextRequest (\$2,697 savings)** and a **50% discount on ArchiveSocial (\$2,094 savings)** in your first year of service. We can also provide a 50% discount to the NextRequest onboarding fee (**\$750 savings**). This is a **total savings of \$5,541!**

Cost Difference

By bundling, this brings the NextRequest Year 1 cost to \$8,841, and the ArchiveSocial Year 1 cost to \$2,594. This is a total Year 1 cost of **\$11,435 for both solutions**. If you were just to purchase NextRequest, with no bundling, the Year 1 cost would be \$12,288. **You actually save \$853 and get 2 solutions instead of 1!**

I've attached quotes for both options for you to compare. Please let me know if you have any questions before your Council meeting!

Shaun Jernigan

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Powering NextRequest & ArchiveSocial