

Demetris C. Pressley

Summary

I have over 20 years of experience in leadership as a Government Public Administrator. As a Client Services Director I engage, built, and maintain relationships to fortify the stability of the municipal government entities, in emergency management. This includes strategic planning, project management, contract administration, budget and finance, staff development and regulatory compliance. My work as a Public Works Director included the development, planning and implementing department goals and objectives, recommending, and administering various City policies and procedures. I was responsible for all contracts, project management duties for all roadway, and flood control infrastructure capital projects. This included disaster debris, all grant funded projects and maintenance contracts. I also maintained industry involvement through the Florida League of Cities (FLOC), Florida Chapter of American Public Works Association (APWA) and Florida Emergency Preparedness Association (FEPA).

Education

DAYTONA STATE COLLEGE, Daytona Beach, FL

Public Relations & Marketing, 2011

INDIAN RIVER STATE COLLEGE, Fort Pierce, FL

American Public Works Association - Public Works Leadership Institute 2011

Professional Experience

CLIENT SERVICES DIRECTOR

SOUTHERN DISASTER RECOVERY, ORLANDO, FL

JANUARY, 2021 – JANUARY, 2023

- Pursuing contract opportunities through new bids, contract extensions, and contract renewals
- Market share retention and expansion
- Attendance at pre-bid meetings, bid openings, City Council meetings, and “short list” selection committee interviews, as well as other requested meetings
- Meeting, visiting, and calling on non-clients to introduce SDR and describe service offerings, explain and encourage use of a pre-event contract to protect them should they be impacted by a disaster event, and offer use of a CPA to enter in to a contract with SDR if and when appropriate
- Assisting in the proposal development process by way of an initial bid review, followed by involvement with customization of the proposal submission, and assistance with the development of appropriate pricing in the selected market in order to maintain healthy profit margins
- Cultivating the market in search of key strategic partners to enhance proposal/bid win rates
- Seeking, vetting, and building relationships with viable, proficient subcontractors to bolster our cadre of response teams for post event work
- Visiting clients often in order to gain a comprehensive understanding of the needs of the client... focusing on key factors such as:
 - Disaster Debris Disposal Site locations and permitting
 - (DDMP) Disaster Debris Management Plan review
 - Needs assessments
 - Vulnerabilities
 - Critical roads and facilities
 - Client concerns and priorities

- Various and multiple other factors unique to each entity
- Providing training to clients throughout the year if requested, but most often by coming together with clients in a “Pre-Season Meeting” [Hurricane Season] setting and conducting debris workshops, tabletop exercises, discussion based or scenario-based exercises, informal roundtable gatherings, and disaster response and readiness seminars. The ultimate goal of these gatherings is to make those responsible for post-event debris operations within the respective entity aware and comfortable with not only SDR’s role in the recovery program, but to help them prepare and better understand what their role may be as well
- Interaction during times of pending crisis:
 - Early and ongoing outreach to the clients in the potential impact area until the threat passes or the event materializes
 - Providing calm, reasonable, and experienced words of guidance and support
 - Demonstrating awareness and readiness to respond well in advance of a pending event if the need exists

PUBLIC WORKS & DEPUTY PUBLIC SERVICES DIRECTOR
CITY OF DELAND, DELAND, FL

APRIL, 2015 – MARCH, 2020

- Leading, planning, and organizing the PW operation and maintenance of City infrastructure, including: streets/sidewalks, urban forestry/trees, urban beautification, fleet maintenance, storm water utility, engineering, cemetery maintenance, traffic safety, street lighting, parks, special events, utility cuts restoration, graffiti removal, street sweeping, vegetation/turf management, and solid waste collection.
- Management, supervisory and logistical responsibility for 65 (+/-) full-time employees (professional, administrative, technical, general labor, contract labor, etc...), 2 Department of Corrections work squads and multiple multi-year maintenance contracts/contractors for state roadway assets within the City.
- Assist with the development, planning and implementing department goals and objectives; recommended and administered various City policies and procedures.
- Responsible for all contract and project management duties for all roadway and flood control infrastructure capital projects, and all grant funded projects and maintenance contracts.
- Increased productivity of Public Works staff by implementing work and service standards, work reporting, re-organizing work crews and maximizing use of Department of Corrections work squads.
- On-going interaction with and recommendation give to: Directors, City Manager, City Commission, various City boards, and various County and State agencies (Dept. of Transportation, Dept. of Environmental Protection, etc...).
- Administrates the development and implementation of annual budgets, short and long term capital improvement programs, and City wide fleet needs (annual operating and capital budgets - \$9.5 million+/-).
- Continuous review and evaluation of the efficiency and effectiveness of various methods, equipment and strategies used for service delivery to the public.
- Initiated and developed a comprehensive pavement, sidewalk and a sign assessment program for the City, and implementation of a comprehensive maintenance program.
- Established comprehensive safety program for Public Works staff, reducing work-related injuries by approximately 15%.
- Organize community task force to address underserved community, coordinated several events with Police and residents.

**DEPUTY PUBLIC WORKS DIRECTOR
CITY OF DELAND, DELAND, FL**

AUGUST, 2013 – MARCH, 2015

- Manages, supervisory and logistical responsibility for 45 (+/-) full-time employees (professional, administrative, technical, general labor, contract labor, etc...), 2 Department of Corrections work squads and multiple multi-year maintenance contracts/contractors for state roadway assets within the City
- Assist with the developing, planning and implementing department goals and objectives; recommended and administered various City policies and procedures.
- Responsible for all contract and project management duties for all roadway and flood control infrastructure capital projects, and all grant funded projects and maintenance contracts.
- Increased productivity of Public Works staff by implementing work and service standards, work reporting, re-organizing work crews and maximizing use of Department of Corrections work squads.
- On-going interaction with and advising of: Directors, City Manager, City Commission, various City boards, and various County and State agencies (Dept. of Transportation, Dept. of Environmental Protection, etc...).
- Continuous review and evaluation of the efficiency and effectiveness of various methods, equipment and strategies used for service delivery to the public.
- Operation and maintenance responsibility for a full service City-owned nursery (2000 +/- trees).
- Manages the development and implementation of a comprehensive National Pollution Discharge Elimination System (NPDES) compliance and maintenance program.

**ENVIRONMENTAL COMPLIANCE COORDINATOR / ENGINEERING INSPECTOR
CITY OF DELAND, DELAND, FL**

MARCH 2005 – JULY, 2013

- Responsible for all NPDES compliance inspections, maintenance plan development and permit compliance monitoring and reporting to state agencies (FDEP).
- Assisted the storm water division of Public Works with maintenance planning for all City own retention and detention ponds.
- Developed, planned, and implemented a City Sustainability Program; recommended and administered various City policies and procedures related to this program.
- Management of consultants who planned and submit applications for various grants and certifications.
- Scheduling and conducting quarterly sustainability development meetings to assist the City in reaching its goal of becoming a FBGC certified government agency.
- Review and inspect new/exiting infrastructure projects, including: streets/sidewalks, water/wastewater distribution systems, storm water systems and tree preservation projects; addressing any issues or concerns that affect the City.
- Assisted in creating, organizing, and implementing the City new website for the Public Services department.
- Organized, advertised, and implemented various events endorsed by the City for educational and community involvement.
- Assisted with the documentation and preparation of reports for FDOT regulated projects (LAP Program).

- Responsible for all compliance measures, documentation of DBA certified contractor, and reporting collected information to state/federal agencies (ARRA & DOE)

Professional Associations & Events

APWA, ICMA, FGBC, FSA, Blue Spring Group, West Volusia Leadership 2014, FEMA Emergency Management Group, FEPA.

- 2004 FL Hurricane Charlie DeLand FL & Jacksonville, FL
- 2009 FL Tornado – DeLand, FL
- 2016 FL Hurricane Matthew DeLand, FL
- 2017 FL Hurricane Irma DeLand, FL
- 2019 FL Hurricane Dorian DeLand, FL
- 2020 FL Tornado – DeLand FL
- 2022 FL Hurricane Ian – Edgewood, FL; Gulfport, FL; Temple Terrace, FL

ISC – 100, 200, 300, 400; NIMS 700 & 800

Professional Certifications

STORMWATER MANAGEMENT INSPECTOR
FL. D.E.P., 04/18/07

OCPS A.C.E. COMMUNITY
PARTNERSHIP SCHOOL CABINET
CHAIRMAN JULY 2022

BOARD OF DIRECTORS FOR PCEC
PARRAMORE COMMUNITY ENGAGEMENT
COUNCIL AUGUST 2022

MOT CERTIFIED (SAFETY LINKS INC.)
FDOT APPROVED 01/14/2011

LEVEL 3 DISTRIBUTION SYSTEM
OPERATOR
STATE OF FLORIDA, D.E.P 09/04/08

BOARD OF DIRECTOR
WEST VOLUSIA YMCA
LOCAL COMMUNITY **JANUARY 2018**

ANNUAL GREEN AFFAIR (GRANT
AWARDED EVENT EECBG PROGRAM)
CITY OF DELAND, 05/26/09

Professional Skills

Microsoft Word, Excel, PowerPoint, Outlook, Cartegraph, Springbrook, Micro-Paver,
GIS, AutoCAD, GIS (Arc View

