

To whom it may concern:

Demetris held many different positions within the City of Deland and part of that responsibility was overseeing the cities solid waste agreement. I became involved with the contract in 2014 and worked closely with Demetris until he left. I can say it was a pleasure working with him on different projects, like recycling downtown. We had a close working relationship, and he never volunteered my company for things without talking through it first to make sure it made sense to us as well. Complaints would come in from time to time and we worked together to find a common solution so it would not happen again. There are many examples I could discuss but one that comes to mind is the alleyway downtown. There is barely enough room to service on a perfect day, but if a car was parked on the street it could not be serviced, which would upset the business owners downtown. Demetris was willing to remove the parking spot, ensuring we would always have access. This eliminated everyone's problems and the complaints went away quickly.

Our contract with the City was coming up for renewal. We worked with Demetris and negotiated a fair deal for the residents and GFL. It was a seamless process which was unanimously approved by the council. It is with pleasure that I write this referral and can make myself available for a more in depth conversation should it be requested.

Regards,



Jake Pack

District Manager, GFL

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