



Request for Proposals for Residential & Commercial, Solid Waste, Bulk Waste, and Recycling Services

Monday, September 30, 2024 @ 3:00PM



WASTE CONNECTIONS
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Per RFP – 'Proposal Components' – Executive Summary

September 27, 2024

Demetris Pressley, CSM
Town Chief Administrative Office (CAO)
Town of Eatonville
307 E. Kennedy Blvd. Eatonville, FL 32751
Telephone (407) 623-8913 Fax: (407) 623-8919

Mr. Pressley:

Waste Connections of Florida, Inc (WCI) is pleased to submit our proposal for ***Request for Proposals for Residential & Commercial, Solid Waste, Bulk Waste, and Recycling Services.***

We are proud and honored to have served the Town of Eatonville as Waste Connections and, before that, through our legacy companies for more than sixteen (16) years. We have some of the longest tenured employees in the entire company working in our Central Florida operation, with a handful of individuals who have been here for more than twenty (25) years. The leadership team combined has more than 100 years of experience in the business. The group of dedicated professionals who service your community do not need to learn the routes or their way around your neighborhoods, *they are part of the fabric of the community.*

Waste Connections ranks as the third largest waste management company in North America. We feel that our market presence across the country, the years of service that our long-term employees have spent in your town, along with the over 100 years of expertise of those in leadership roles, provides for a backdrop of qualifications which will be hard to exceed.

We greatly value our long-held partnership and have invested substantial time considering how we can best serve the Town of Eatonville residents and commercial establishments at competitive prices. Our proposed price structure is explained in detail in Tab 4.

As requested, we have provided a letters of references along with other information to showcase our excellent level of service. We feel comfortable that you would get favorable responses from any of those partners whom you choose to contact.



WCI is part of Waste Connections, Inc.'s, multi-regional, integrated solid waste and recycling company providing collection, transfer, landfill disposal, and recycling services for commercial, industrial, and residential customers in the United States and Canada. Waste Connections, Inc. is the third largest solid waste company in North America.

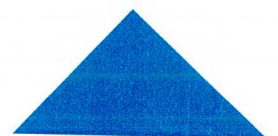
Our company enjoys a firm position in the State of Florida. Our company's performance is strong in all major Florida markets – Orlando, Fort Myers, Naples, Tampa, Miami-Dade County, and Broward County. We have fifteen (15) collection operations, fourteen (14) transfer stations, and three (3) landfills which includes the strategic asset known as our JED landfill, located in St. Cloud, FL. The JED landfill has 50 + years of capacity. Waste Connections of Florida is ranked number three (No. 3) in market share and number two (No. 2) in disposal capacity.

WCI's operations are conducted in a manner that is compatible with protecting the environment and conserving natural resources. If selected by the Town of Eatonville, WCI will carry out the agreed upon service requirements in an efficient and environmentally sensitive manner. The information that is provided in this submittal is both accurate and factual. All representations made regarding WCI's willingness to provide the required collection services, as well as our concurrence with the business agreement are accurate.

Waste Connections of Florida, Inc looks forward to the Town of Eatonville's favorable consideration of this submittal. Please do not hesitate in contacting Ian Boyle, Government Affairs Manager, (813) 352-9156, if you have any questions.

Respectfully Submitted,

Matt Arcarola
District Manager
Waste Connections of Florida, Inc



Waste Connections Commitment to Veterans



S - SERVE
E - EMPOWER
R - RETAIN
V - VETERAN
E - EMPLOYEES

At Waste Connections, we are proud to support veteran employees through our S.E.R.V.E. resource group. S.E.R.V.E. stands for Support, Empower, Retain, Veteran Employees and has over 800+ member employees nationwide.

The mission of S.E.R.V.E. is to honor, appreciate, and assist in the development of our valued veteran team members. Veteran employees lead the group to provide camaraderie, professional development, and support for transitioning from military to civilian careers.

S.E.R.V.E. members partner with recruitment to attract veteran candidates and provide mentoring for onboarding. The group coordinates facility tours for local veterans' organizations and volunteers for veteran charitable causes. They also help promote retention by fostering an inclusive culture where veterans' unique skills are leveraged.

As a company, we are strongly committed to recruiting, hiring, and promoting veterans.

S.E.R.V.E. enhances this through networking, training, events, and peer encouragement. The dedication and discipline of our veteran workforce makes them exemplary employees.

We will bring this same commitment to employing veterans to serve the Miami Beach community. Their reliability, skills, and public service ethics perfectly match your city's needs. Our S.E.R.V.E. team will be an asset to fulfilling your contract with excellence.



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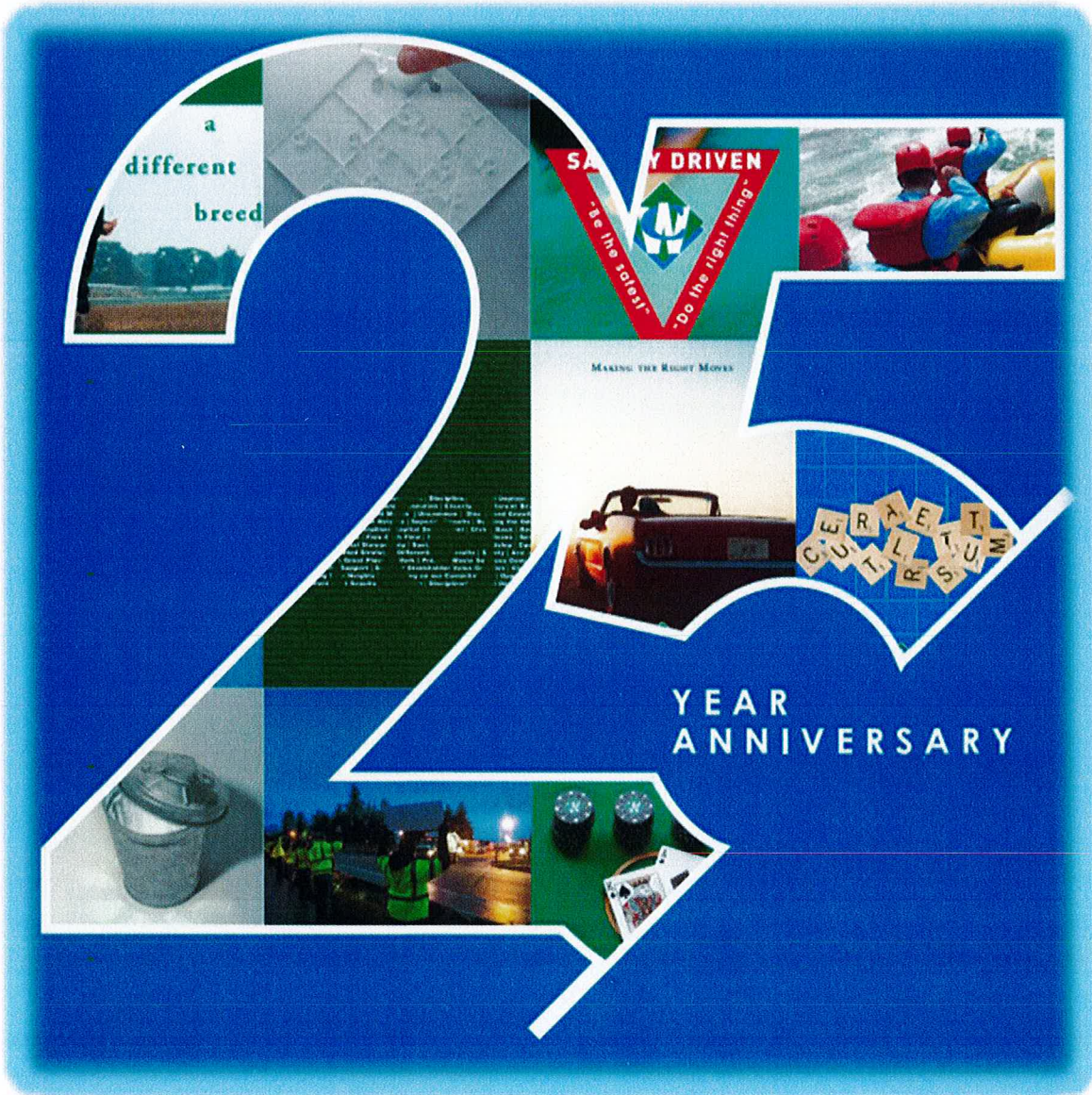
I was looking for a sense of camaraderie and service above self. Those principles are foundational at Waste Connections

Raymond J. - Driver

Forces Squadron Firearms Instructor
Colorado Airforce Reserve 310th Security

VISION OF THE FUTURE

Our goal is to create an environment where self-directed, empowered employees strive to consistently fulfill our constituent commitments and seek to create positive impacts through interactions with customers, communities, and fellow employees, always relying on our Operating Values as the foundation for our existence.

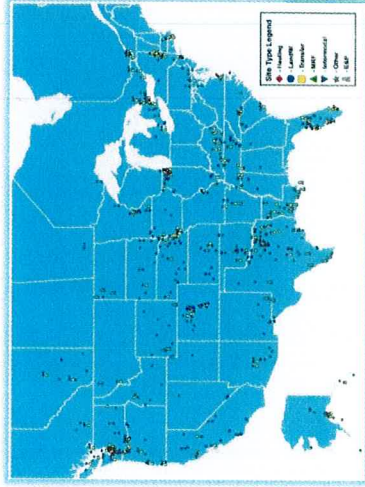


ABOUT WASTE CONNECTIONS

OUR HISTORY

From our founding in 1997, Waste Connections has grown from operating in two states into an international, premier provider for waste management services. We have continued to expand across North America to provide more communities with service excellence, making Waste Connections the third largest waste management company in the U.S. With two and a half decades of experience providing services to millions of customers internationally, we have grown to be able to haul, process and recycle waste in 43 states and six Canadian provinces.

Waste Connections cares about the communities we serve; these are communities in which we live and serve, according to our philosophy. We understand the importance of protecting these communities by protecting the environment for the future. Solid waste management is a local business managed by professionals from the community, for the community.



Our Culture and Servant Leadership

The constant growth of Waste Connections is in no small part due to the culture we have fostered across the company. We aspire to be a different breed to our competitors, providing a higher quality service with greater integration with the communities we serve.



Waste Connections differs from other companies by following a "Servant Leadership" doctrine. This business model places employees, who we see as our most valuable asset, at the top of the pyramid and focuses on how we can better help them. This business model requires constant hard work but brings great rewards. By constantly evaluating whether management is acting in their employees' best interests, catering to their needs and aiding them in their professional development allows us to keep retention rates high. In turn, by investing in our employees and providing increasingly high levels of training, we can provide our customers with a reliable, professional service.





What We Believe

ADDITIONAL INFORMATION - OUR OPERATING VALUES

In order to continue providing the best solid waste management service possible, we have created five operating values by which we aim to operate. We have consistently demonstrated that, if we continue to follow these values, our business will continue to grow to become the best choice for waste management service in the U.S.

◆ **Safety** - At Waste Connections, safety is more than a priority, it is our 1st operating value. For 25 years, we have strived to be the safest and most effective waste management company in the U.S. To achieve this, Waste Connections has built a unique working culture, combining strong communications between our employees and management alongside technological advancements to make our workplace as safe as possible.

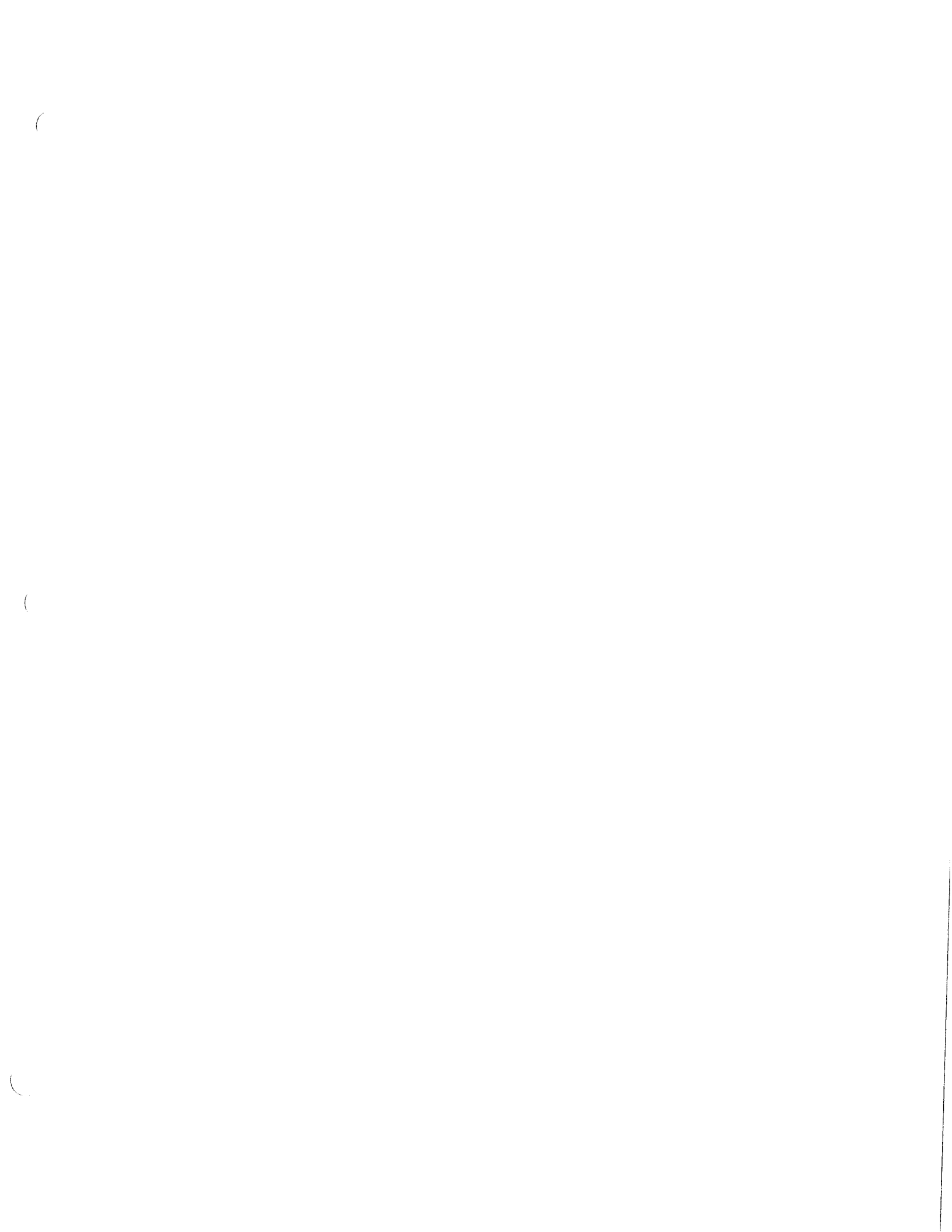
◆ **Integrity** - Waste Connections second operating value is integrity. As one of the leaders of the waste management sector, we take our role very seriously. It is our aim to ensure that we keep our promises, whether that be to customers, employees or stockholders. To achieve this, we employ a growth mindset and constantly review and set further targets to ensure that resources are allocated intelligently, ensuring work is completed right the first time, every time.

◆ **Customer service** - At Waste Connections, we are proud to serve our customers. Over our 25-year history, we have amassed over 9 million customers ranging from municipalities, industrial and commercial clients, all the way down to individual residents. Our goal is to give nothing less than the best waste management solutions, no matter the customer's size.

◆ **The Best Place to Work** - We are committed to being a great place to work; thanks to our servant leadership model, we have seen constant improvements with employee satisfaction. We have learned through experience in the waste management sector that employee satisfaction is essential to delivering a professional and courteous service. Our latest survey of employees showed an average rating of 4.24/5. It is not a coincidence that over 25 years we have grown from serving just two states to the third largest waste management provider in the U.S.

◆ **Premier Waste Management Service in North America** - Waste Connections goal is clear: we want to continue to grow to be the premier waste management service in the U.S. and Canada. To achieve this, we have set key targets regarding environmental sustainability, disciplined growth and above all else safety. Our efforts, combined with the skills of our qualified drivers, have put us well on the way to achieving this goal.







WASTE CONNECTIONS
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2023 ANNUAL REPORT

RELATIONSHIPS



RESULTS



WHO WE ARE

Waste Connections is an integrated solid waste services company that provides non-hazardous waste collection, transfer and disposal services, including by rail, along with resource recovery primarily through recycling and renewable fuels generation. The Company serves approximately nine million residential, commercial and industrial customers in mostly exclusive and secondary markets across 46 states in the U.S. and six provinces in Canada.

Waste Connections also provides non-hazardous oilfield waste treatment, recovery and disposal services in several basins across the U.S. and Canada, as well as intermodal services for the movement of cargo and solid waste containers in the Pacific Northwest.

2023 BY THE NUMBERS

\$8.022B

Revenue

+11.2%

\$762.8M

Net Income

\$2.523B

Adjusted EBITDA¹

+13.6%

70 Basis Points

Adjusted EBITDA¹
Margin Expansion

11.8%

Increase in
Quarterly Per
Share Dividend

\$1.7B+

In CAPEX and
Acquisition Outlays

2.60x

Debt-to-EBITDA³
(Year End Leverage)

\$1.5B+

Liquidity
(Year End)

7%

Reduction in Safety
Incident Rates

20%+

Improvement in
Employee Retention

+13.5%

Total
Shareholder
Return²

¹ Non-GAAP measure. See Non-GAAP Measures on pages 74–76 of our Annual Report on Form 10-K for the year ended December 31, 2023.

² Total Shareholder Return ("TSR") defined as profit generated from all share appreciation and dividends; Source—FactSet financial data and analytics and historical dividends.

³ Leverage Ratio (total debt to EBITDA), a non-GAAP ratio, is used supplementally for the purpose of calculating financial covenants under our revolving credit and term loan agreement. This 2023 Annual Report should be read together with our Annual Report on Form 10-K for the year ended December 31, 2023, including Item 1A—Risk Factors.

TO OUR SHAREHOLDERS

2023 was a year of renewal for Waste Connections, with a return to our leadership roots to reinforce our commitment to a decentralized operating model supported by a servant leadership-driven culture. Along with the addition of a geographic segment to accommodate our outsized growth from recent years, we modified certain leadership roles and responsibilities to more closely align, reposition and reinvigorate our team and “double down” on our commitment to human capital. We’ve gotten back to the basics that are fundamental to implementing the differentiated strategy that has driven our exemplary track record of value creation for 26 years.

We recognize the resilience and commitment of our over 23,000 employees, who delivered improvements in safety and employee retention in 2023, while integrating another outsized year of acquisition activity and driving industry-leading margins. We enter 2024 with continued momentum and well-positioned for above-average growth, along with a renewed commitment to both **Relationships and Results**.

WCN PERFORMANCE: TOTAL SHAREHOLDER RETURN²

For WCN shareholders, 2023 marked another year of positive returns, our 19th increase over the past 20 years. Additionally, continued growth in adjusted free cash flow¹ per share maintained our ten-year double-digit compounded annual growth rate. The strength of our operating performance and

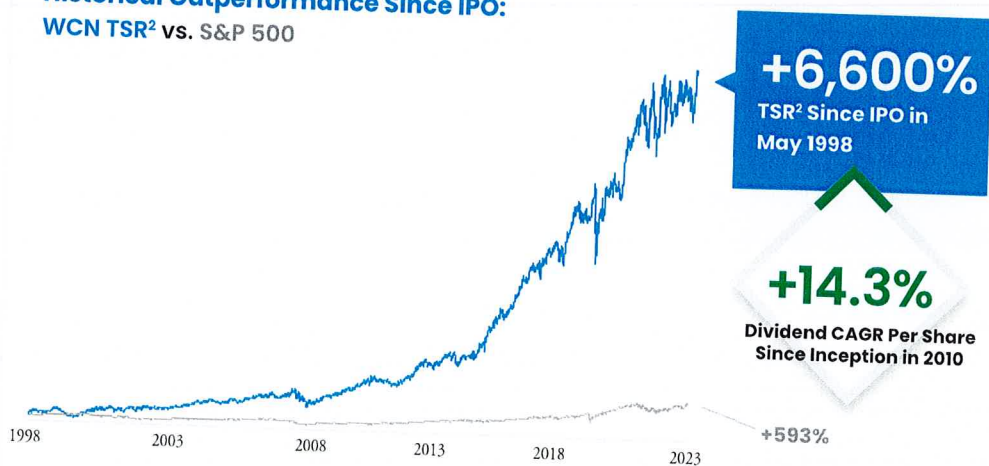
free cash flow generation continue to provide the flexibility for growth and return of capital to our shareholders.

During the year, we increased our regular quarterly cash dividend by 11.8% to \$0.285 per share, our thirteenth consecutive double-digit annual increase since initiating our dividend, and we renewed our normal course issuer bid providing for the repurchase of up to 5% of our outstanding shares, which we intend to utilize opportunistically.

We also deployed over \$675 million for acquisitions to expand our business, while preserving the strength of our balance sheet. Our leverage ratio,³ as defined in our credit agreement, improved to 2.60x, and we ended 2023 with liquidity of over \$1.5 billion, well-positioned to fund acquisitions and pursue future growth opportunities.

Our continued long-term outperformance of sector and market indices has delivered returns in excess of 6,600% since going public in May 1998. These results reflect our decentralized operating model, relying upon our culture of accountability and are a testament to the power of both Relationships and Results.

Historical Outperformance Since IPO: WCN TSR² vs. S&P 500



LOOKING AT 2023

In 2023, we delivered outsized margin expansion from priced organic growth, more than overcoming the headwinds from lower commodity values and higher employee turnover-related costs.

Revenue grew by 11.2% from the prior year to \$8.022 billion and drove adjusted EBITDA¹ up by 13.6% to \$2.523 billion, or 31.5% of revenue, with margins up 70 basis points year over year.

Underlying solid waste margins expanded by 130 basis points, as we more than overcame a 60-basis point headwind from lower commodity values. Moreover, adjusted free cash flow¹ increased to \$1.224 billion, or 15.3% of revenue and 48.5% of adjusted EBITDA¹. Robust acquisition activity continued, with over \$215 million closed in 2023, plus another \$250 million anticipated to close early in 2024, setting us up for continued above average contributions. Along with our ongoing reinvestment in the business, we deployed over \$1.7 billion for capital expenditures and acquisitions to maintain and strategically expand our business, while preserving balance sheet strength and flexibility for continuing growth. Most importantly, we demonstrated improvements in safety, employee retention and engagement, all of which we believe will yield benefits in 2024 and beyond.

Human capital is our greatest source of differentiation. Following two challenging years, 2023 was a turning point for retention, including a 20% improvement in voluntary turnover along with a 30% reduction in open positions. To this end, we expanded our technology to maximize recruiting effectiveness; we overhauled the onboarding process; and we more than doubled our training opportunities for frontline leaders. In 2024, we are continuing to introduce additional avenues to augment recruiting and retention, including developing our own pipelines for commercial drivers and diesel technicians through ownership interests or partnerships with training schools. We are already seeing the benefits of increased retention in reduced overtime and hours of service; in addition, we are seeing improvement in safety metrics as turnover declines.

Safety is our #1 Operating Value at Waste Connections. We recognize the high correlation between retention and safety and the critical importance of a safety-driven culture. We believe every member of our team has a responsibility to protect our employees and the members of the communities we have the privilege to serve. Therefore, we hold our leaders accountable, and we support their efforts through continued investment in technology and training. Our behavioral-based approach to safety resulted in a 120 basis point reduction in our incident rate, including a reduction of over 500 basis points in many of our newest acquisitions. In 2023, approximately 60% of our operating locations either posted zero safety-related incidents or reduced incident frequency versus the prior year, and our Total Recordable Injury Rate (TRIR) remains at less than half the industry average, resulting in lower cost of risk.

While productivity is important, it pales in comparison to safety. We consciously trade off hours of labor for reducing injuries and safeguarding lives, reinforcing that safety will always be our #1 Operating Value.

Sustainability efforts are integral to our business.

In spite of outsized growth, we also demonstrated progress towards achievement of our sustainability-related targets, including expanding our commitment towards reduction of greenhouse gas emissions. As more fully described in our [2023 Sustainability Report](#), following the achievement of our 15% emissions reduction target, we doubled our reduction commitment to 30%. In addition to increased transparency around our activities, we continue to make progress on our other targets, including recycling and recovery; harvesting landfill gas to generate renewable energy; and implementing technology to process landfill leachate on-site, including the treatment of PFAS.

LOOKING AHEAD TO 2024: RELATIONSHIPS AND RESULTS

Coming into 2024, we are already positioned for outsized growth and contribution from the foundations laid during 2023, including the benefits of a renewed focus on human capital.

Our 2024 outlook already provides for high quality revenue growth from continued solid waste price-led organic growth plus rollover acquisition contribution of approximately \$325 million already in place. This provides visibility for adjusted EBITDA¹ margin expansion of 120 basis points and underlying free cash flow conversion in line with recent levels. Further moderation in inflationary pressures, increases in recycled commodity or renewable fuels values, contribution from additional volume growth or acquisitions would provide upside.

As we look ahead, incremental capital expenditures of \$150 million in 2024 for renewable natural gas projects will position us for incremental EBITDA¹ and free cash flow contribution by 2026 as our efforts drive continued value creation and deliver progress towards our sustainability-related objectives.

At Waste Connections, we recognize the importance of both Relationships and Results. Moreover, we believe that not only are they both achievable, but they are necessarily interrelated. We're proud of these results and the leaders who embody Waste Connections' enduring operating values.

Waste Connections was founded in 1997 on core values that have been integral to our success: safety, integrity, customer service, being a great place to work, and the premier waste services company in the U.S. and Canada. We recognize the benefits of a diverse, empowered workforce and strive to foster an inclusive environment in which all employees are positioned for success. We maintain that these values and our servant leadership-driven culture are ultimately what has driven differentiated long-term, industry-leading shareholder value creation.

As we position Waste Connections for the future, our efforts remain firmly rooted in the culture that has defined us and driven our success. We recognize the importance of honoring our commitments, and we look forward to the opportunity to earn the trust of each of our stakeholders every day.

As always, we thank you for your continuing support.



Ronald J. Mittelstaedt
President and Chief Executive Officer



Mary Anne Whitney
*Executive Vice President and
Chief Financial Officer*

FINANCIAL HIGHLIGHTS

(Dollars in thousands)

2022

2023

SUMMARY BALANCE SHEET

Current Assets	1,117,645	1,141,785
Property and equipment, net	6,950,915	7,228,331
Goodwill	6,902,297	7,404,400
Intangible assets, net	1,673,917	1,603,541
Other non-current assets, net	489,829	537,819
Total Assets	17,134,603	17,915,876
Current Liabilities	1,512,643	1,687,932
Long-term debt and notes payable	6,890,149	6,724,771
Deferred income taxes	1,013,742	1,022,480
Other long-term liabilities	604,425	782,912
Total Equity	7,113,644	7,697,781
Total liabilities and equity	17,134,603	17,915,876

SUMMARY INCOME STATEMENT

Revenue	7,211,859	8,021,951
Adjusted EBITDA ¹	2,220,652	2,522,956
Net income attributable to WCN	835,662	762,800
Adjusted net income attributable to WCN ¹	985,274	1,081,253

SUMMARY CASH FLOW DATA

Net cash provided by operating activities	2,022,492	2,126,817
Capital expenditures for property and equipment	912,677	934,000
Adjusted free cash flow ¹	1,164,844	1,224,132



Per the 'Proposal Components – Proposed Services' and 2.3 'Operating Plan'

- ❖ As the current service provider for the Town of Eatonville, the transition into the new contract period will be extremely smooth. All of our equipment is already in place and a schedule has been set for residential and commercial customers.
- ❖ For residential, garbage service will be collected by a semi-automated rear load truck on Tuesdays of each week. Recycling, yard waste, and bulk will then be collected on Wednesday of each week.
- ❖ With the commercial customers, the size, frequency, and schedule will depend on customer needs and routing logistics.
- ❖ For any type of service issues, Waste Connections has five customer service reps in our Altamonte Springs office. We also have an operations supervisor that is available during service hours that is directly tied to the contract to handle any service issues or complaints.
- ❖ If a missed service comes in before 12pm of that service day, we will service before 6pm on that service day. If the miss comes in after 12pm, we will service before 6pm of the next business day. Any service corrections and/or adjustments.
- ❖ The team members assigned to Eatonville have experience with trash collection, the actual routing and service requirements, and are trained for the waste industry. Waste Connections has some of the most expansive safety training in the industry. Within our Altamonte hauling facility we have a 15% built-in spare ratio for equipment. This means if we do have an equipment breakdown or failure, we will have immediate back-up locally. Usually, we will have support from our maintenance team, or a backup vehicle deployed within an hour.

Required Personnel

- ❖ We will have up to five drivers assigned to this contract. Waste Connections has approximately 105 drivers housed in Altamonte Springs for all residential and commercial services. In addition to the District Manager, Waste Connections employs a residential Operations Supervisor, Site Manager, and Maintenance Manager available to serve the community.

In short, we take pride in the communities we serve and are there when you need us!



HOW WILL CUSTOMER SERVICE BE HANDLED

Waste Connections (WCI) customer service for Eatonville shall be located in our regional office in Altamonte Springs. The hours of operation for the Altamonte Springs office are 8:00 am to 5:00 pm, Monday through Friday.

The role of the staff in WCI's Central Florida office is to operate as a communication link between WCI's Operation Department and the Town of Eatonville. Our staff is responsible for receiving inbound calls, sending outbound calls, data input of customer information and various levels of reporting.

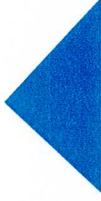
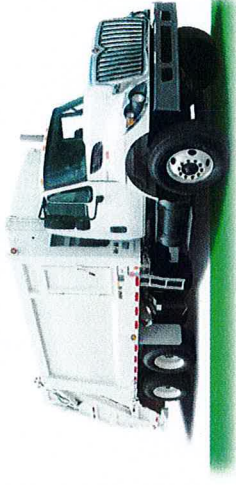
WCI believes strongly in one-on-one customer relations. Our personalized service and advanced tracking systems provides residential and commercial customers prompt service and support, courteously and professionally. Any issue is handled by a live person.

In recent years, WCI made capital investments in our phone system to ensure customers can always talk to a WCI representative. Every WCI account is stored, managed and routed via an advanced computer program called TRUX. Every WCI staff member is trained on the TRUX* system so issues can be resolved in an efficient manner.

**TRUX is capable of managing from a few trucks to a global fleet. In addition, TRUX can manage single-site operations to multi-national corporations. WCI managers across North America rely on comprehensive waste management software from TRUX Route Management Systems Inc. WCI utilizes TRUX fully integrated components for billing and accounts receivable, routing and dispatch with mapping interface.*

The system is capable of producing routing information, container tracking, billing and receivable requirements and mapping assistance for dispatch operators. In addition, TRUX generates reports that are used for analysis.

Information gathered from municipal contracts, customer service agreements and all commercial accounts are used as the source of data that is input into the TRUX software management system.



WCI staff are trained to accomplish the following responsibilities

- Log all service requests for Commercial Customer's through our Commercial Management System.
- Any issues can be quickly communicated to supervisors and dispatch to ensure a timely response when necessary.
- Handle all pricing needs and will be updated as needed on any pricing adjustments.
- Service Confirmation Procedures
- Procedures to ensure completion of service are conducted utilizing reports through TRUX. Information is inputted by WCI staff with a tracking mechanism that is activated by the completion date. Reports are run daily and weekly for Managers and Supervisors to review, which ensures that all service requests have been completed within an acceptable time frame.

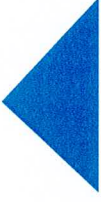


Complaint Calls

All complaint calls are logged in the proper data tracking system by Customer Service and electronically forwarded to the proper department to rectify within 24 hours. Follow-up communication is made to assure the customer's complaint has been resolved and that the customer is completely satisfied. Customer Service will involve the management team if necessary for issues that would be problematic.

Weekly and Monthly Meetings

Weekly and monthly meetings are held between Management and WCI staff to communicate changes, opportunities and internal departmental requests to improve productivity and to ensure all customers are receiving current and accurate information.





Per the RFP Specifications – ‘Proposal Components’ – Pricing

As requested, the following is a detailed breakdown of our proposed pricing structure:

Base rate – Residential Service

Per the RFP, Section 3.0 ‘Scope of Work, RFP’

“The residential service requirement is for once per week curbside services for waste and 18-gallon bins for recycling, each provided by the contractor”

Rate - \$19.50/month/home





Base rate – Commercial Service

Per the RFP, Section 3.0 'Scope of Work, RFP'

“The commercial service requirement is for collection of all commercial waste on a schedule via contractor-provided front-end load containers or 95-gal roll carts for small businesses. Container size and frequency to be determined by the customer.”



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Monthly Commercial Rate Schedule

Container Size	Lifts Per Week						Price for Each Additional Lift
	1	2	3	4	5	6	
2 Cubic Yard	\$95.26	\$190.52	\$285.78	\$381.04	\$476.30	\$571.56	\$99.00
4 Cubic Yard	\$173.20	\$346.40	\$519.60	\$692.80	\$866.00	\$1,039.20	\$99.00
6 Cubic Yard	\$201.35	\$402.69	\$604.04	\$805.38	\$1,006.73	\$1,208.07	\$99.00
8 Cubic Yard	\$233.82	\$467.64	\$701.46	\$935.28	\$1,169.10	\$1,402.92	\$99.00

Containers with Locks	\$10.00
Containers with Casters	\$20.00
Containers with Gates	\$5.00



Roll Off Open Top Rate Schedule

Container Size	Haul*	Delivery	Roll-Off Usage Fee	Franchise Fee	Disposal*	Disposal Cost
20, 30, & 40 Cubic Yards	\$245.00/haul	\$100.00/delivery	\$3.35/day or \$100.60/month	\$25.00/haul	Actual Cost	as of 10/1/24 \$70.00

* Consumer will be charged the actual cost of Disposal for each Roll-Off hauled
Rates do not include any Sales, Use or Service Tax

Additional fees (e.g., for bulky waste, commercial services)

Rear Door – \$25.00
Excess Yard Waste – \$10.00/yard
Bulk – Refer to current bulk pricing

Escalation clauses (if applicable)

N/A

Payment terms

Please refer to current contract terms on page 21 of existing contract.



Per RFP '2.4 Required Equipment' & 'Proposal Components – Equipment and Personnel'

- ◆ For the collection of residential solid waste, recycling, and bulk, we will use a rear load truck with a cart tipper.
- ◆ For Commercial, we will use a front-end loader
- ◆ 15% spare ratio for each LOB to be parked in the Altamonte hauling yard.

Exact equipment as follows:

- ◆ 2021 Freightliner/25-yard Mcnielus RL
- ◆ 2013 Mack MR/32-yard Mcnielus RL
- ◆ 2020 Mack MRU/28-yard Mcnielus FEL



Rear Load Collection



Front Load Collection



DESCRIPTION OF COMMERCIAL DUMPSTERS

Waste Connections utilizes dumpsters from Iron Container. They are sturdy and designed for normal industrial and commercial use.

All containers are cleaned or replaced on a regular and as needed basis. Containers that receive putrescible food waste are normally cleaned or replaced once annually. Occasionally, a lid, caster or lock bar may fail. In that case we will repair it at no charge. More frequent cleaning or parts or container replacement may require an excess maintenance fee.



SMALL TO LARGE COMMERCIAL FRONTLOAD CONTAINERS

Containers: 2YD/3YD/4YD/6YD/8YD





CENTRAL FLORIDA OFFICE

The name of the company has changed but the length of time providing services has been well over 20 years in the State of Florida.

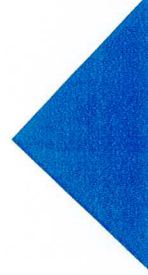
- Allied Waste Industries, Inc., acquired the assets of BFI, Inc in 1994.
- Waste Services of FL acquired the assets of Allied Waste Industries, Inc., northern and central Florida operations in 2003.
- In 2010, a merger agreement between Waste Services and IESI-BFC Ltd. ("IESI-BFC"), which provided for IESI-BFC to acquire Waste Services was ratified and closed.
- In 2011, our company had a name change to Progressive Waste Solutions covering all areas of business in North America.
- In 2012, Progressive Waste Solutions acquired the assets of Choice Environmental Services in Florida. In addition to expanding our presence in Florida, the acquisition of Choice grew our municipal partnerships by twenty-nine (29) new contracts. In total, WCI now services 54 municipalities across Florida.

- On June 1, 2016, Progressive Waste Solutions merged into Waste Connections, Ltd.
- On June 21, 2018, Waste Connections changed the name of the company to Waste Connections of Florida with the State of Florida.

Our company has always had operations in Central Florida in line with our same timeline in for the State of Florida.

Waste Connections' truck/fleet facility and customer service office location that will service The Town of Eatonville is as follows.

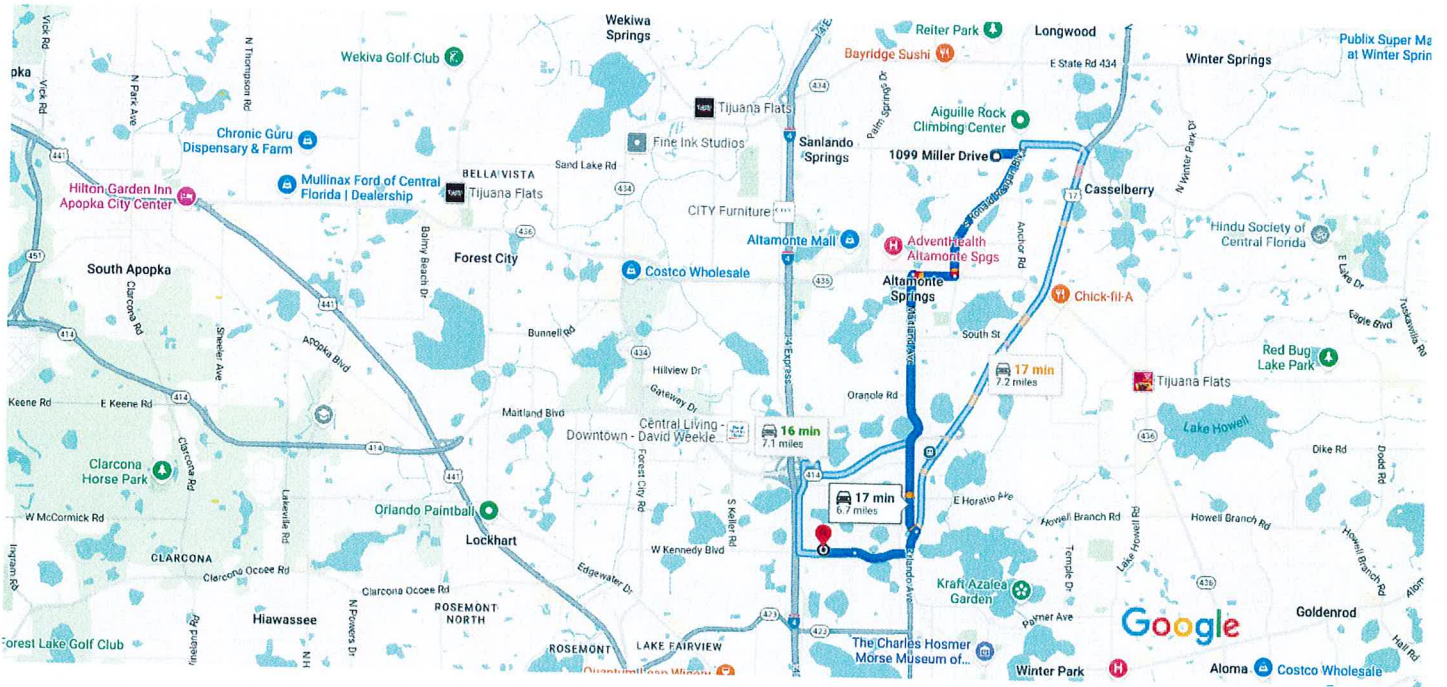
**1099 Miller Dr.
Altamonte Springs, FL 32701**





1099 Miller Dr, Altamonte Springs, FL 32701 to 307 E Kennedy Blvd, Eatonville, FL 32751 Drive 6.9 miles, 16 min

Waste Connections local office is 6.9 miles from The Town of Eatonville Town Hall



Map data ©2024 Google 1 mi

via Maitland Ave 16 min Fastest route now due to traffic conditions 7.1 miles

via US-17 S/US-92 W 17 min Some traffic, as usual 7.2 miles

via US-17 S/US-92 W and Lake Ave 16 min Some traffic, as usual 6.9 miles

Explore nearby 307 E Kennedy Blvd



Restaurants Hotels Gas stations Parking Lots More



CENTRAL FLORIDA STAFF

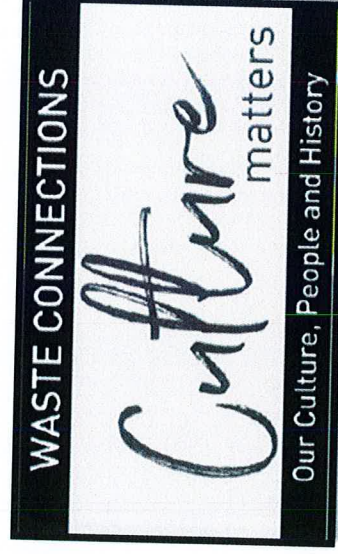
DISTRICT MANAGER: **Matt Arcarola** is currently the District Manager for Central Florida Hauling and Transfer Station Divisions. Prior to his current role, Matt was the District Manager for the Hillsborough, Pinellas, and Pasco Hauling Divisions where he oversaw staffing, scheduling, and all operational discretion for commercial and residential collections.

Mr. Arcarola has been around the solid waste industry his entire life. Both his father and grandfather were garbage men for a combined 100 plus years. After graduating with his bachelor's degree in business administration from Jacksonville University, he officially started in 2003 as a residential driver. Matt has filled every role needed to operate a successful hauling division - *Residential Driver, Frontload Driver, Roll-Off Driver, Dispatch, Route Supervisor, Site Manager and District Manager.*

DISTRICT CONTROLLER: Kevin Reich graduated from the University of Tampa with an MBA and MS in Finance. Kevin joined the solid waste industry with Waste Connections in 2019 and has supported our markets along the Gulf Coast and now Central Florida. He has extensive experience and knowledge in both collection and post collection operations. He currently oversees the financial reporting, internal controls, billing, collections, and payroll functions for multiple hauling districts, transfer stations, and a landfill. During his time at Waste Connections, Kevin has worked closely with multiple operation teams to provide analysis and reports for business strategy.

Municipal Marketing, Sales, and Customer Service Manager: **Randy Lewis** is the Municipal Marketing, Sales, and Customer Service Manager for the Orlando and Lake County Districts at Waste Connections. With over 13 years of industry experience, Randy began his career as a Territory Sales Manager, specializing in Commercial, Industrial, and Roll-Off Trash and Recycling sales and services for local businesses.

After three successful years in that position, he transitioned into his current leadership role, where he established the Customer Service Department from the ground up. Randy now oversees a team of 13 Sales Representatives and 5 Customer Service Representatives, while managing all municipal marketing bids in the Central Florida market. His extensive experience, deep industry knowledge, and strong leadership skills make him a valuable asset to Waste Connections and its customers.

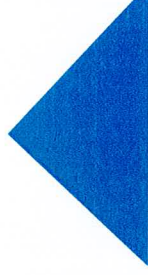


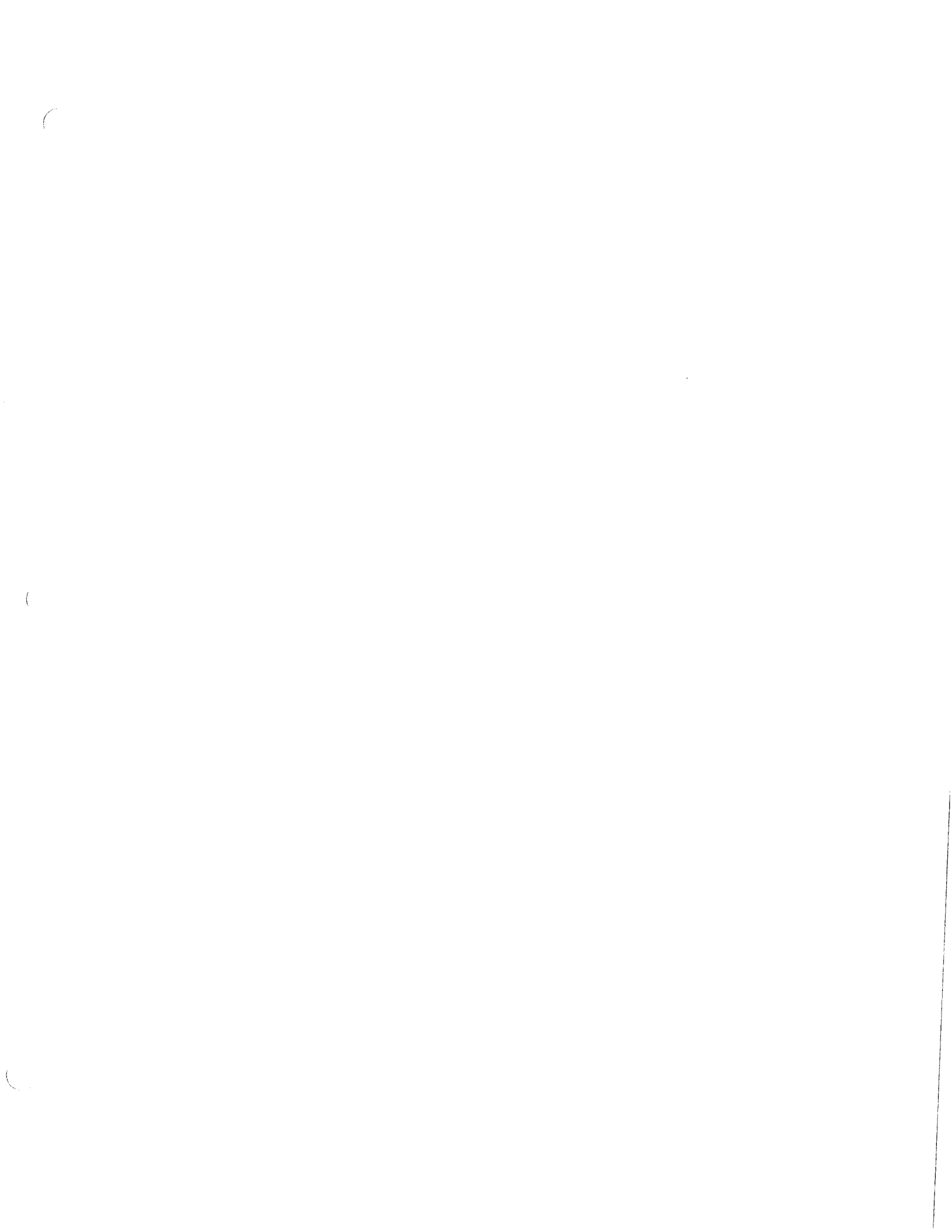
SITE MANAGER: Bizaël Rivera serves as the Site Manager for the Orlando and Lake Districts at Waste Connections. With over nine years of industry experience, he began his career as an Operations Supervisor, managing a large Roll Off fleet, where he oversaw staffing, scheduling, and operational decisions within the Roll Off department. After two years, he transitioned into his current leadership role as Site Manager for the Lake District, and in the past four months, has taken on the additional responsibility of overseeing the Orlando District. Bizaël is now responsible for managing seven supervisors and 150 drivers across three key lines of business: commercial, Roll Off, and residential, while continuing to lead staffing, scheduling, and operations. Prior to joining Waste Connections, he spent eight years as an Operations Manager in the event production industry, where he successfully managed a range of high-profile events, including corporate conventions and concerts. His diverse background and leadership expertise make him a valuable asset to the organization.

DIRECTOR OF MUNICIPAL BUSINESS DEVELOPMENT AND GOVERNMENTAL AFFAIRS: Kurt Salac is responsible for

overseeing all municipal contracts for Waste Connections in the State of Florida. In addition, Kurt provides strategic guidance, resources, and support for field operations. He has over twenty-six (26) years of waste industry experience including field operations and support functions. He is experienced in all facets of business operations and specializes in operations management, as well as environment, safety, and health. His education background includes a Master of Science Degree at Carnegie Mellon University.

Mr. Salac has extensive experience managing the municipal budget process with past experience as the Budget Director for the City of Pittsburgh, PA where he directed the planning, preparation and development of a \$400 million operating, capital and community development budget.





SAFETY TRAINING AND DEVELOPMENT

Safety is our first and most important core value and drives policies to sustain the safety of all our drivers and helpers as well as those we share the roads with.



All our drivers are required to complete a full training curriculum before they are released to drive a truck on route. Waste Connections "Making the Connection" is a 24-lesson course that is tailored to our drivers and operators' day to day responsibilities in and around their scope of work and handling of equipment as they travel through commercial and residential areas where there are all our loved ones, friends, and families travel on.

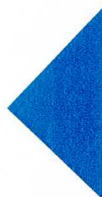
Once the driver has completed the initial course, the driver is assigned to a certified Lead Driver trainer. He will then undergo a 15-to-30 or more-day intense training program depending on the level of industry experience the trainee has. Again, the trainee does not drive until he has been certified and fully trained by the lead trainer and observed by the route supervisor.

Once released, the driver is now able to drive but will not do so alone. They are paired with either a swing driver or senior driver to show them the route for a few weeks until they are familiar and confident enough to complete the route safely. In other words, a driver may be trained for up to 2 months before released to drive in your streets and neighborhoods.

Below are some of the items drivers are trained on during the 30 or more days.

1) *Pre and post trip inspection of the vehicles*

- ◆ Air brake inspections
- ◆ Tire pressure inspections
- ◆ Fluid checks
- ◆ Air leaks and fluid leaks
- ◆ Safety devices and alarms



- ◆ Fire extinguisher and spill kits
- ◆ VCR completion
- ◆ Pertinent vehicle documents

2) *Route Optimization & Sequencing*

3) *Operating equipment*

4) *SMITH System 5 defensive driving keys*

- ◆ Following distance
- ◆ Scanning mirror every 5 to 8 seconds
- ◆ Keeping sufficient space around the vehicle to keep a safe out
- ◆ Get out and look (GOAL)
 - ✓ If you are not sure of your surroundings, get out and inspect before you proceed.
 - ✓ Departure upon arrival
 - ✓ When you arrive to service a location, identify all hazards both up top and below the truck as well as the sides. Plan on your departure and park the vehicle in a way to facilitate the exit off the property.
- ◆ Distracted driving
 - ✓ We have very strict policies on this as it is the number one cause of accidents and injuries

5) *Hot Zone awareness at Customer locations, hauling facilities, and disposal facilities*

- ◆ Hot zones are considered to be any place where pedestrians are at risk and could come in contact with a commercial vehicle.

6) *Drive Cam and 3rd Eye*

- ◆ Industry leading systems and tools are used by supervisors and leaders to help identify unsafe behaviors and coach our drivers to be more defensive and proactive drivers. It consists of a fully integrated dash cam that contains multiple angles in and around the vehicle to capture forces exceeding thresholds or even pick up on events that could lead to an incident. All with a very sophisticated artificial intelligence software that can capture the following events.



**MAKING
THE CONNECTION**

Professional Driver Development Program





Per The 'Proposal Summary' Requirement – Emergency Response

BLUE TEAM

PROVEN RESPONSE TO NATURAL DISASTERS

Natural disasters are increasing, such as hurricanes in Florida, floods, and fires, which can wreak havoc on communities, causing immense destruction and disrupting the lives of countless individuals. In the face of these challenging circumstances, Waste Connections takes pride in its commitment to providing essential services and support to the communities it serves. With an extensive network of dedicated professionals known as the Blue Team, Waste Connections is prepared to activate its resources for the Town of Eatonville to assist in times of crisis.



- **Hurricane Relief Efforts:** When hurricanes strike, leaving a trail of devastation in their wake, Waste Connections has responded swiftly and effectively to aid affected communities. Through planning and coordination, our Blue Team along with our local districts ensures the continuity of waste management services, despite the challenging circumstances. Emergency response teams are deployed to affected areas, working tirelessly to clear debris, restore sanitation services, hand out supplies and promote public safety. Waste Connections prioritizes the safety of its employees and the community, providing necessary equipment and human resources to address the aftermath of hurricanes.
- **Flood Relief Efforts:** Floods can cause significant damage, posing numerous challenges to waste management systems. Waste Connections understands the urgency of restoring order and hygiene to impacted areas. Our Blue Team collaborates with local authorities, emergency management agencies, and community leaders to develop customized plans that address the unique requirements of each flood-stricken community. From deploying specialized equipment to facilitating debris removal and assisting in the recovery process, Waste Connections plays an integral role in supporting affected communities during the task of rebuilding.
- **Fire Relief Support:** In the face of wildfires, Waste Connections remains committed to providing assistance to affected communities. With a focus on environmental stewardship, our company recognizes the importance of preventing pollution and protecting natural resources. Waste Connections works closely with local fire departments and disaster response agencies to ensure the prompt removal of fire-damaged materials and the safe disposal of hazardous/non-hazardous waste. Our dedicated Blue Team members go above and beyond, collaborating with community organizations to provide relief supplies, volunteer manpower, and emotional support to individuals and families affected by fires.



REFERENCES

Per the RFP specifications under 2.0 "Pre-qualifications Requirements" and 'Proposal Components'

Waste Connections of Florida, Inc references are as follows:

- 1) **Town of Redington Beach** - WCI currently provides curbside and commercial service via a franchise contract. 750 residential customers serviced 2x per week for solid waste and 1x per week for recycling. 10 condominium complexes with various levels of service.

Contract Relationship – 2014 to Present

Adriana Nieves, Town Clerk
Town of Redington Beach
105 164th Avenue
Redington Beach, FL 33708
727-391-3875

townclerk@townofredingtonbeach.com



- 2) **South Pasadena** – WCI is the current hauler. 482 residential customers serviced 2x per week for solid waste and 1x per week for recycling via 18-gallon bins. 250 commercial customers with various levels of service.

Contract Relationship – 2008 to Present

Shawn Shimko, Director of Public Works
City of South Pasadena
City Hall Annex Building
6940 Hibiscus Avenue
South Pasadena, FL 33707
Office: 727-384-0701
Cell: 727-580-0472 Cell

sshimko@mysouthpasadena.com

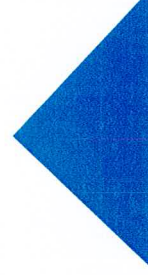


- 3) **St. Pete Beach** – WCI is the current hauler. 3,304 residential customers serviced 2x per week for solid waste and 1x per week for recycling. 296 commercial customers with various levels of service.

Contract Relationship – 1986 to Present

Mike Clarke, Public Works Director
City of St. Pete Beach
7581 Boca Ciega Drive
St. Pete Beach FL 33706
(727)363-9247

mclarke@stpetebeach.org





TOWN OF REDINGTON BEACH
105-164th AVENUE
REDINGTON BEACH, FL 33708
PHONE: 727-391-3875
FAX: 727-397-6911
www.townofredingtonbeach.com

September 10, 2024

Waste Connections
11500 43rd St N.
Clearwater, FL 33762

To whom it may concern,

As per your request we are writing this letter of reference for Waste Connections. Waste Connections has been the sole provider for waste removal in the Town of Redington Beach since 2014. Their level of service has been exemplary. The drivers are very thorough as well as friendly. Management has always been very responsive to our Town's needs and follows through when requests are made.

We value our strong relationship with Waste Connections and look forward to working with them for the duration of the current Franchise Agreement and hopefully beyond.

If you have any questions, feel free to reach out to me at 727-391-3875.

Kind regards,

Adriana Nieves

Adriana Nieves, CMC
Town Clerk



City of South Pasadena

Public Works Department

7047 SUNSET DRIVE SOUTH
SOUTH PASADENA, FLORIDA 33707-2819
PHONES: (727) 384-0701 (727) 345-8242
pworks@mysouthpasadena.com

9/10/2024

To Whom It May Concern,

It is a pleasure to provide a letter of reference for Waste Connections of Florida, Inc. The City of South Pasadena has worked with their organization for over 15 years and they have maintained a high standard of service throughout. We have been able to consistently partner with the same representatives, who have made it a priority to know the community and its specific characteristics. They provide a high level of service for both scheduled and emergency operations, which has proven especially valuable in response to storm activity. We have also been pleased with their attention to questions and comments, both from the City and from the general public. The customer support provided is always courteous and knowledgeable which has allowed us to maintain a positive and collaborative working relationship.

In addition to high providing quality service, Waste Connections of Florida, Inc. operates with a high level of understanding as to the needs of public organizations. As a government entity with a fiduciary responsibility to the public, the City of South Pasadena has greatly valued Waste Connections of Florida, Inc.'s approach to rates and costs. They have provided competitive rates throughout several periods of economic instability over the years, much to the appreciation of customers.

I am pleased to recommend Waste Connections of Florida, Inc. for any waste management needs. They have proven themselves to be effective and efficient in both providing high quality service in the field and exception customer support. Please do not hesitate to contact me if you have any questions or would like any additional information.

Sincerely,

Shawn Shimko

Director of Public Works

City of South Pasadena

727-384-0701 Office

727-580-0472 Cell

Email: SShimko@mysouthpasadena.com



155 Corey Avenue
St. Pete Beach, FL 33706

To Whom it May Concern

September 19, 2024

RE: Letter of Reference

Dear Sir, Madam,

Waste Connections of Florida, Inc., has been the garbage and recycling collection contractor for St. Pete Beach for over 15 years. In my eight years as the Public Works Director, I have found Waste Connections' leadership and dedication to service at all levels from the drivers to the senior level of management to be of the highest caliber. As with any contract there are always issues that crop up from time to time. In all circumstances, the leadership at Waste Connections worked with the city with trust, flexibility, and dedication to reach positive solutions that respect the needs of our residents. I am absolutely satisfied with their performance.

It is my pleasure to highly recommend Waste Connections as a collection contractor.

Sincerely,

A handwritten signature in blue ink that reads "Michael F. Clarke". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Michael F. Clarke
Public Works Director
City of St. Pete Beach, FL 33706
(727) 363-9243



3100 DEBRIS HAULING 2023 EXPIRES 9/30/2024 \$40.00 20 EMPLOYEES

3100-0014421

TOTAL TAX \$40.00 PREVIOUSLY PAID \$40.00 TOTAL DUE \$0.00

JACKMAN WORTHING F-DIRECTOR

WASTE CONNECTIONS OF FLORIDA INC 1099 MILLER DR ALTAMONTE SPRINGS FL 32701

375 W 7TH ST U - ORLANDO, 32824

PAID: \$40.00 0099-01120865 8/7/2023

Tax Collector Scott Randolph

Local Business Tax Receipt

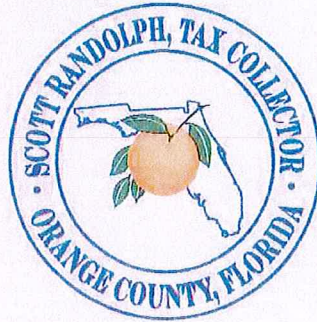
Orange County, Florida

This local Business Tax Receipt is in addition to and not in lieu of any other tax required by law or municipal ordinance. Businesses are subject to regulation of zoning, health and other lawful authorities. This receipt is valid from October 1 through September 30 of receipt year. Delinquent penalty is added October 1.

3100 DEBRIS HAULING 2023 EXPIRES 9/30/2024 \$40.00 20 EMPLOYEES

3100-0014421

TOTAL TAX \$40.00 PREVIOUSLY PAID \$40.00 TOTAL DUE \$0.00



JACKMAN WORTHING F-DIRECTOR

WASTE CONNECTIONS OF FLORIDA INC 1099 MILLER DR ALTAMONTE SPRINGS FL 32701

375 W 7TH ST U - ORLANDO, 32824

PAID: \$40.00 0099-01120865 8/7/2023

This receipt is official when validated by the Tax Collector.

Orange County Code requires this local Business Tax Receipt to be displayed conspicuously at the place of business in public view. It is subject to inspection by all duly authorized officers of the County.



SEMINOLE COUNTY BUSINESS TAX RECEIPT

PO BOX 630, SANFORD, FL 32772 • 407-665-1000
WWW.SEMINOLECOUNTY.TAX

VALID THROUGH 09/30/25

Account #: 118778

WASTE CONNECTIONS OF FLORIDA INC
1099 MILLER DR
ALTAMONTE SPRINGS, FL 32701

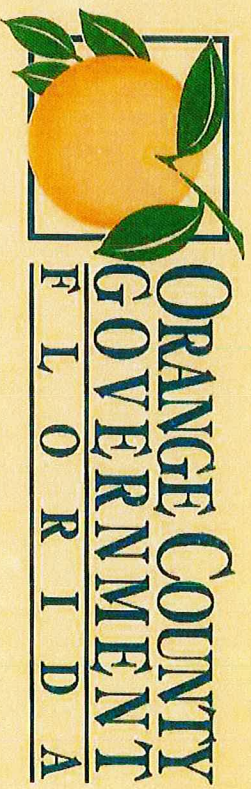
REGULATED
License # - ENV SVCS LETTER

WORTHING F JACKMAN (OFFICER)

Receipt #: 12442024082702307

Amount Paid: \$ 45.00

Date Paid: 08/27/2024



Orange County Solid Waste Department

Commercial Collection License

Having successfully met the requirements pursuant to Chapter 32, Section 178, of the Orange County Code, a COMMERCIAL COLLECTION LICENSE is hereby granted to:

WASTE CONNECTIONS OF FLORIDA

This license is in addition to and not in lieu of any other license required by law or municipal Ordinance and is subject to regulations of zoning, health and any other lawful authority.

Renewal Expires December 31, 2024



Orange County Solid Waste Department

Recycling Registration

Having successfully met the requirements pursuant to Chapter 32, Section 178, of the Orange County Code, a RECYCLING REGISTRATION is hereby granted to:

WASTE CONNECTIONS OF FLORIDA, INC

This license is in addition to and not in lieu of any other license required by law or municipal Ordinance and is subject to regulations of zoning, health and any other lawful authority.

Renewal Expires December 31, 2024

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Waste Connections of Florida, Inc

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3 Waterway Square PL, Ste 110

6 City, state, and ZIP code
The Woodlands, TX 77380

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

				-			-				
--	--	--	--	---	--	--	---	--	--	--	--

OR

Employer identification number


2	0	-	0	4	3	5	9	4	0
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ 

Date ▶ **5/18/23**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

State of Florida

Department of State

I certify from the records of this office that WASTE CONNECTIONS OF FLORIDA, INC. is a Delaware corporation authorized to transact business in the State of Florida, qualified on December 11, 2003.


The document number of this corporation is F03000006157.

I further certify that said corporation has paid all fees due this office through December 31, 2024, that its most recent annual report/uniform business report was filed on March 6, 2024, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fourth day of June, 2024*




Secretary of State

Tracking Number: 9095790451CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation

WASTE CONNECTIONS OF FLORIDA, INC.

Filing Information

Document Number	F03000006157
FEI/EIN Number	20-0435940
Date Filed	12/11/2003
State	DE
Status	ACTIVE
Last Event	NAME CHANGE AMENDMENT
Event Date Filed	06/21/2018
Event Effective Date	NONE

Principal Address

3 waterway square pl ste 110
the woodlands, TX 77380

Changed: 06/30/2016

Mailing Address

3 waterway square pl ste 110
the woodlands, TX 77380

Changed: 06/30/2016

Registered Agent Name & Address

CORPORATION SERVICE COMPANY
1201 HAYS STREET
TALLAHASSEE, FL 32301

Name Changed: 06/30/2016

Address Changed: 06/30/2016

Officer/Director Detail

Name & Address

Title Director

Mittelstaedt, Ronald
3 waterway square pl ste 110
the woodlands, TX 77380

Title CFO

Whitney, Mary Anne F.
3 waterway square pl ste 110
the woodlands, TX 77380

Title President

Mittelstaedt, Ronald
3 waterway square pl ste 110
the woodlands, TX 77380

Title Executive Vice President, Secretary

Shea, Patrick J.
3 waterway square pl ste 110
the woodlands, TX 77380

Title COO

CHAMBLISS, DARRELL
3 waterway square pl ste 110
the woodlands, TX 77380

Annual Reports

Report Year	Filed Date
2023	01/18/2023
2023	04/28/2023
2024	03/06/2024

Document Images

03/06/2024 -- ANNUAL REPORT	View image in PDF format
04/28/2023 -- AMENDED ANNUAL REPORT	View image in PDF format
01/18/2023 -- ANNUAL REPORT	View image in PDF format
01/25/2022 -- ANNUAL REPORT	View image in PDF format
01/15/2021 -- ANNUAL REPORT	View image in PDF format
01/30/2020 -- ANNUAL REPORT	View image in PDF format
02/20/2019 -- AMENDED ANNUAL REPORT	View image in PDF format
02/14/2019 -- ANNUAL REPORT	View image in PDF format
06/21/2018 -- Name Change	View image in PDF format
01/16/2018 -- ANNUAL REPORT	View image in PDF format
12/22/2017 -- Merger	View image in PDF format
12/22/2017 -- Merger	View image in PDF format
12/22/2017 -- Merger	View image in PDF format
03/13/2017 -- ANNUAL REPORT	View image in PDF format

07/11/2016 -- AMENDED ANNUAL REPORT	View image in PDF format
06/30/2016 -- Reg. Agent Change	View image in PDF format
04/27/2016 -- ANNUAL REPORT	View image in PDF format
04/28/2015 -- ANNUAL REPORT	View image in PDF format
03/18/2014 -- ANNUAL REPORT	View image in PDF format
09/09/2013 -- Merger	View image in PDF format
09/05/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
06/04/2013 -- Name Change	View image in PDF format
04/01/2013 -- ANNUAL REPORT	View image in PDF format
03/26/2012 -- ANNUAL REPORT	View image in PDF format
03/24/2011 -- ANNUAL REPORT	View image in PDF format
03/08/2010 -- ANNUAL REPORT	View image in PDF format
04/06/2009 -- ANNUAL REPORT	View image in PDF format
04/22/2008 -- ANNUAL REPORT	View image in PDF format
12/19/2007 -- Merger	View image in PDF format
12/19/2007 -- Merger	View image in PDF format
11/06/2007 -- ANNUAL REPORT	View image in PDF format
03/05/2007 -- ANNUAL REPORT	View image in PDF format
04/13/2006 -- ANNUAL REPORT	View image in PDF format
05/03/2005 -- ANNUAL REPORT	View image in PDF format
04/21/2004 -- ANNUAL REPORT	View image in PDF format
12/11/2003 -- Foreign Profit	View image in PDF format



FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION RECOVERED MATERIALS DEALER CERTIFICATION

2025

CERTIFICATE NO: 345
ISSUED: 04/11/2024
EXPIRES: 06/30/2025

WASTE CONNECTIONS
3 WATERWAY SQUARE PLACE, SUITE 110
THE WOODLANDS, TX 77380

The Florida Department of Environmental Protection verifies that the above named Company reports certain recycling information and is certified in accordance with Chapter 62.722, Florida Administrative Code.

REPORTING FACILITIES COVERED BY THIS CERTIFICATION

<u>COUNTY</u>	<u>WACS ID</u>	<u>FACILITY NAME</u>	<u>FACILITY ADDRESS</u>
BROWARD	105719	PEMBROKE PARK RECYCLING AND TRANSFER	1899 SOUTHWEST 31ST AVENUE HALLANDALE BEACH, FL 33009
BROWARD	94733	DEERFIELD BEACH RECYCLING & TRANSFER	1751 SW 43RD TER DEERFIELD BEACH, FL 33442-9007
COLLIER	105714	NAPLES MATERIALS TRANSFER STATION	3706 MERCANTILE AVENUE NAPLES, FL 34104
HILLSBOROUGH	105707	TAMPA MATERIALS TRANSFER AND RECYCLING FACILITY	5113 UCETA ROAD TAMPA, FL 33619
LAKE	NEW	GROVELAND TRANSFER AND RECYCLING	109 SAMPEY ROAD GROVELAND, FL 34736
LEE	105711	FORT MYERS MATERIALS TRANSFER STATION	16801 STOCK COURT FORT MYERS, FL 33912
LEE	88869	GATOR ROAD RECYCLING & TRANSFER	16711 GATOR RD FORT MYERS, FL 33912-5929
MANATEE	95393	PALMETTO MATERIALS TRANSFER & RECYCLING WPF	1312 16TH AVENUE EAST PALMETTO, FL 34221
MIAMI-DADE	105708	1ST PLACE MATERIAL RECOVERY FACILITY	7320 NORTHEAST 1ST PLACE MIAMI, FL 33138
MIAMI-DADE	105715	OPA LOCKA RECYCLING AND TRANSFER	3680 NORTHWEST 135TH STREET OPA-LOCKA, FL 33054
MIAMI-DADE	105712	WASTE CONNECTIONS OF FLORIDA INC MIAMI TS/MRF	3840 NORTHWEST 37TH COURT MIAMI, FL 33142
ORANGE	105718	TAFT RECYCLING INC MATERIAL RECOVERY FACILITY	375 WEST 7TH STREET ORLANDO, FL 32824
PINELLAS	105717	WASTE CONNECTIONS OF FLORIDA INC ST PETERSBURG MRF	1190 20TH STREET NORTH ST. PETERSBURG, FL 33713
PINELLAS	105709	CLEARWATER MATERIALS WASTE PROCESSING FACILITY	12875 60TH STREET NORTH CLEARWATER, FL 33760
SEMINOLE	105716	SANFORD RECYCLING AND TRANSFER INC TS/MRF	563 NORTH WHITE CEDAR ROAD SANFORD, FL 32771





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/26/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Edgewood Partners Insurance Center 4675 MacArthur Court Suite 750 Newport Beach CA 92660	CONTACT NAME: Certificate Unit	
	PHONE (A/C, No, Ext): (949)-474-1550	FAX (A/C, No):
E-MAIL ADDRESS: WCN Certs@epicbrokers.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A: ACE American Insurance Company		22667
INSURER B:		
INSURER C:		
INSURER D:		
INSURER E:		
INSURER F:		

COVERAGES

CERTIFICATE NUMBER: 1404635499

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			HDOG47346447	8/1/2024	8/1/2025	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY			ISAH10755268	8/1/2024	8/1/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 10,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLRC50723781	8/1/2024	8/1/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,500,000 E.L. DISEASE - EA EMPLOYEE \$ 1,500,000 E.L. DISEASE - POLICY LIMIT \$ 1,500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

Evidence of Insurance

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



September 25, 2024

Town of Eatonville
Town Hall
307 E. Kennedy Blvd
Eatonville, FL 32751

Re: Waste Connections of Florida, Inc.
Solid Waste Collection

To Whom It May Concern:


Waste Connections of Florida, Inc. is a highly regarded client of Travelers Casualty and Surety Company of America for bonding purposes.

We understand that Waste Connections of Florida, Inc. will be presenting a proposal to you for Solid Waste Collection. If the proposal is accepted and Waste Connections of Florida, Inc. asks us for a performance bond, Travelers Casualty and Surety Company of America will issue this bond in the amount of fifty thousand dollars (\$50,000.00) on an industry standard annually renewable performance bond form, a copy of which is attached for your review.

If you have any questions about this fine client, please do not hesitate to give me a call at 916.971.8843.

Sincerely,

Travelers Casualty and Surety Company of America

By: 
Lisa Betancur, Attorney-In-Fact





**Travelers Casualty and Surety Company of America
Travelers Casualty and Surety Company
St. Paul Fire and Marine Insurance Company**

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company are corporations duly organized under the laws of the State of Connecticut (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint **Lisa Betancur** of **SACRAMENTO, California**, their true and lawful Attorney(s)-in-Fact to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed, and their corporate seals to be hereto affixed, this **21st** day of **April**, 2021.



State of Connecticut

City of Hartford ss.

By:
Robert L. Raney, Senior Vice President

On this the **21st** day of **April**, 2021, before me personally appeared **Robert L. Raney**, who acknowledged himself to be the Senior Vice President of each of the Companies, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of said Companies by himself as a duly authorized officer.

IN WITNESS WHEREOF, I hereunto set my hand and official seal.

My Commission expires the **30th** day of **June**, 2026



Anna P. Nowik, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of each of the Companies, which resolutions are now in full force and effect, reading as follows:

RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

FURTHER RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

FURTHER RESOLVED, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

FURTHER RESOLVED, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, **Kevin E. Hughes**, the undersigned, Assistant Secretary of each of the Companies, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which remains in full force and effect.

Dated this **25th** day of **September**, 2024



Kevin E. Hughes, Assistant Secretary

**To verify the authenticity of this Power of Attorney, please call us at 1-800-421-3880.
Please refer to the above-named Attorney(s)-in-Fact and the details of the bond to which this Power of Attorney is attached.**

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Sacramento)

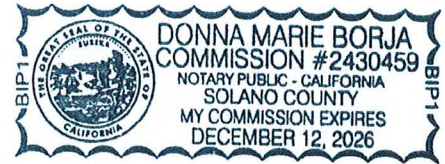
On September 15, 2024 before me, Donna Marie Borja, Notary Public
(insert name and title of the officer)

personally appeared Lisa Betancur,
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature Donna Marie Borja (Seal)



Bond No. _____
Premium \$ _____

PERFORMANCE BOND

KNOW ALL MEN BY THESE PRESENTS, that we, _____, as Principal, and _____, a corporation duly organized under the laws of the state of _____ and licensed to do business in the State of _____, as Surety, are held and firmly bound unto _____ (Obligee), in the penal sum of _____ (\$_____) Dollars, lawful money of the United States of America, for the payment of which sum, well and truly to be made, the Principal and Surety do bind themselves, their heirs, executors, administrators, and successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that whereas the above bounden Principal has entered into a certain written Contract with the above named Obligee, for _____ and more fully described in said Contract, a copy of which is attached, which Agreement is made a part hereof and incorporated herein by reference, except that nothing said therein shall alter, enlarge, expand or otherwise modify the term of the bond as set out below.

NOW, THEREFORE, if Principal, its executors, administrators, successors and assigns shall promptly and faithfully perform the Contract, according to the terms, stipulations or conditions thereof, then this obligation shall become null and void, otherwise to remain in full force and effect. This bond is executed by the Surety and accepted by the Obligee subject to the following express condition:

Notwithstanding the provisions of the Contract, the term of this bond shall apply from _____, _____, until _____, _____, and may be extended by the Surety by Continuation Certificate. However, neither nonrenewal by the Surety, nor the failure or inability of the Principal to file a replacement bond in the event of nonrenewal, shall itself constitute a loss to the obligee recoverable under this bond or any renewal or continuation thereof. The liability of the Surety under this bond and all continuation certificates issued in connection therewith shall not be cumulative and shall in no event exceed the amount as set forth in this bond or in any additions, riders, or endorsements properly issued by the Surety as supplements thereto.

Sealed with our seals and dated this _____ day of _____, _____.

(Witness)

(Attest)

_____, Attorney-In-Fact

Thank you for your consideration
We look forward to continuing
our relationship with
The Town of Eatonville



WASTE CONNECTIONS
Connect with the Future®

