

QUOTE



a MORSCO brand

CUSTOMER NO	QUOTING BRANCH	QUOTE NO	QUOTE DATE	PAGE
000000	FORTILINE FORT WORTH	6460714	2/29/24	1

CUSTOMER

PROJECT INFORMATION
EAGAR AZ, AMI QUOTE FOR RFP

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	TOTAL PRICE
KAMSTRUP AMI SYSTEM					
METERS					
70	2150	EA	5/8X3/4 FLOWIQ 2200 MTR COMP	279.0000	599,850.00
80	33	EA	1" FLOWIQ 2200 METER SS FLG 10" LL	402.0000	13,266.00
90	4	EA	1-1/2 FLOWIQ 3200 METER SS FLG 13" LL	899.0000	3,596.00
100	46	EA	2" FLOWIQ 3200 METER SS FLG 17" LL	1,099.0000	50,554.00
110	2	EA	3" FLOWIQ 3200 METER SS FLG 12" LL	1,849.0000	3,698.00
120	1	EA	4" FLOWIQ 3200 METER SS FLG 14" LL	2,599.0000	2,599.00
WELL METERS					
910	7	EA	3"X12" FLOWIQ 3101 METER 03U-23-C04-8EX	1,695.0000	11,865.00
870	1	EA	6"X18" EVOQ4 USG	4,988.0000	4,988.00
880	1	EA	PULSE OUTPUT MODULE 10 & 100 USG / 1 & 10 CF BARE WIRE 90'	272.0000	272.00
920	8	EA	THE SIGNALIZER BY SCADAMETRICS	431.0000	3,448.00
Package Sub-total:					694,136.00
GASKETS, FLANGE KITS, PRV'S VALVES, BOX LIDS					
1240	1	EA	19"X12" C MTR BOX LID GRAY DFWA1C-4A-LID	51.5000	51.50
1250	1	EA	25"X17" GRAY POLY AMR LID DFWA2C-4A-LID	105.2500	105.25
1380	2150	EA	5/8X3/4X3/4BALL ANGV LV FIPXMSN LOW LEAD B-24265N	115.0000	247,250.00
1260	33	EA	8 WEEK ETA ARO 1"BALL ANGV LV FIPXMSN B-24265N LOW LEAD	138.0500	4,555.65
1280	4	EA	2 WEEK ETA ARO 1-1/2" BALL ANG VLV FIPXFLG LOW LEAD B-24286N	316.8400	1,267.36

20573

ALL STOCK DELIVERIES ARE SUBJECT TO SHIPPING CHARGES

All PVC and HDPE material is quoted for shipment within 7 days of quote/bid date. All other material is quoted for shipment within 30 days of quote/bid date. After 7 days for PVC and HDPE or 30 days for all other material, ALL quoted prices are subject to review based on current market conditions.

CUSTOMER NO	JOB NAME	QUOTE NO	QUOTE DATE	PAGE
000000	EAGAR AZ, AMI QUOTE FOR RFP	6460714	2/29/24	2

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1270	46	EA	40 WEEK ETA ARO 2 BALL ANG VLV FLGXFIP B24286N LOW LEAD	373.8400	17,196.64
			51 WEEK ETA ARO		
170	22	PKG	3/4" METER GASKET 1/8" 100/PK	9.0000	198.00
1400	1	PKG	1" METER GASKET 1/8" 100/PK	11.5400	11.54
800	4	EA	1-1/2" BRASS MTR FLG NL	46.1500	184.60
810	4	EA	1-1/2" MTR GASKET DROP IN	1.0300	4.12
820	4	EA	1-1/2 BRS METER BOLT & NUT SET	31.5400	126.16
830	46	EA	2" BRASS MTR FLG NL	51.7200	2,379.12
840	46	EA	2" MTR GASKET DROP IN	1.1800	54.28
190	46	EA	2" BRASS METER BOLT & NUT SET	55.1800	2,538.28
940	9	EA	3" FLG BOLT KIT HDG A307B W/FF 1/8" MAG SBR GASKET PIZZA BOX STYLE	10.3300	92.97
950	1	EA	4" FLG BOLT KIT HDG A307B W/FF 1/8" MAG SBR GASKET PIZZA BOX STYLE	19.2600	19.26
960	1	EA	6" FLG BOLT KIT HDG A307B W/FF 1/8" MAG SBR GASKET PIZZA BOX STYLE	28.7400	28.74
1030	1	EA	8" FLG BOLT KIT HDG A307B W/FF 1/8" MAG SBR GASKET PIZZA BOX STYLE	33.3900	33.39
970	20	EA	3/4" FIPXFIP PRS RED VLV 600XL NO LEAD	153.3300	3,066.60
			Package Sub-total:		279,163.46
			***HARDWARE**		
240	1	EA	BLUETOOTH OPTICAL HEAD W/CHARGER 6696006	745.0000	745.00
250	1	EA	READY CONVERTER US ADVANCED 669640020-	2,195.0000	2,195.00
260	5	EA	READY COLLECTOR SET	12,000.0000	60,000.00
			Package Sub-total:		62,940.00
			PROJECT MANAGEMENT		
350	1	EA	DO IT YOURSELF <5000 KAMSTRUP	16,388.0000	16,388.00
360	1	EA	FORTILINE MTR PRJCT MANAGEMENT	26,000.0000	26,000.00
370	1	EA	BONDING	21,000.0000	21,000.00
			Package Sub-total:		63,388.00
			SOFTWARE BILLED ONE TIME BILLED BY KAMSTRUP		
440	1	EA	READY AMI MANAGER SOFTWARE 1601-2400 METERING POINTS	17,592.0000	17,592.00
450	1	EA	LEAK DETECTOR UP AND RUNNING	1,581.0000	1,581.00
			Package Sub-total:		19,173.00
			HOSTING BILLED ANNUALLY BILLED BY KAMSTRUP FROM YEAR 1		

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CUSTOMER NO	JOB NAME	QUOTE NO	QUOTE DATE	PAGE
000000	EAGAR AZ, AMI QUOTE FOR RFP	6460714	2/29/24	3

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	TOTAL PRICE
520	1	EA	AMI HOSTING UP TO 2400 PTS	6,758.0000	6,758.00
530	1	EA	NOTIFY INFO CODES 1601-2400	233.0000	233.00
1470	1	EA	LEAK DETECTOR SOFTWARE 1601-2400	9,623.0000	9,623.00
Package Sub-total:					16,614.00
OPTIONAL EQUIPMENT					
590	1	EA	AMR ANTENNA F/FLOWIQ2250 METER PLUG-IN	55.9500	55.95
600	1	EA	KIT FOR WALL/PIT ANTENNA FLOWIQ2200	4.9500	4.95
Package Sub-total:					60.90
INSTALLATION					
650	1	EA	MOBILIZATION	12,000.0000	12,000.00
1150	5	EA	COLLECTOR INSTALL CHARGE	5,500.0000	27,500.00
1160	2150	EA	3/4" METER INSTALL CHARGE	89.0000	191,350.00
1170	33	EA	1" METER INSTALL CHARGE	100.0000	3,300.00
660	4	EA	1-1/2" METER INSTALL CHARGE	563.0000	2,252.00
1180	46	EA	2" METER INSTALL CHARGE	589.0000	27,094.00
1190	9	EA	3" METER INSTALL CHARGE	2,353.0000	21,177.00
1200	1	EA	4" METER INSTALL CHARGE	2,353.0000	2,353.00
1210	1	EA	6" METER INSTALL CHARGE	4,118.0000	4,118.00
1220	1	EA	VACTRON RENTAL	32,000.0000	32,000.00
1230	1	EA	LID REPLACEMENT	5.0000	5.00
Package Sub-total:					323,149.00
*****NOTES*****					
PLASTIC METER BOX LIDS ARE BEST FOR RADIO PERFORMANCE					
EXTERNAL ANTENNA PRICED AS NEEDED					
FORTILINE PM INCLUDES TWO DAYS FIELD TRAINING AND PHONE SUPPORT					
INSTALL PRICING IS FOR NORMAL LIKE-FOR-LIKE REPLACEMENT. ALA CARTE PRICING FOR ADDITIONAL LABOR AVAILABLE UPON REQUEST					
UNLESS OTHERWISE SPECIFIED IN THE CONTRACT, FORTILINE'S GENERAL TERMS AND CONDITIONS APPLY					
TAX WILL BE REMOVED ONCE PROOF OF TAX EXEMPT STATUS IS PROVIDED					

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CUSTOMER NO	JOB NAME	QUOTE NO	QUOTE DATE	PAGE
000000	EAGAR AZ, AMI QUOTE FOR RFP	6460714	2/29/24	4

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	TOTAL PRICE
			<p>TOWN IS RESPONSIBLE FOR SIM CARDS IF NEEDED FOR THE BACKHAUL OF INFORMATION TO COLLECTORS</p> <p>DEVIATIONS IN PRICING CAN IMPACT BONDING FEES</p>		
				Subtotal:	1,458,624.36
				Tax:	102,430.95
				Bid Total:	1,561,055.31

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Ent By CHL 3/12/24 16:07:38

QUOTE



CUSTOMER NO	QUOTING BRANCH	QUOTE NO	QUOTE DATE	PAGE
000000	FORTILINE PEORIA	6470968	3/23/24	1

CUSTOMER	PROJECT INFORMATION
	EAGAR WELL METERS

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	TOTAL PRICE
TOWN OF EAGER WELL METERS					
50	7	EA	3" FLOWIQ 3200 METER SS FLG 12" LL	1,849.0000	12,943.00
60	7	EA	3" FLG BOLT KIT HDG A307B W/FF 1/8" MAG SBR GASKET PIZZA BOX STYLE	10.3300	72.31
70	1	EA	6"X18" 4200 ULTRASONIC MTR SS 02-E-02-G-1-FR-8US	4,499.0000	4,499.00
80	1	EA	6" FLG BOLT KIT HDG A307B W/FF 1/8" MAG SBR GASKET PIZZA BOX STYLE	28.7400	28.74
<p>UNLESS OTHERWISE SPECIFIED IN THE CONTRACT, FORTILINE'S GENERAL TERMS AND CONDITIONS APPLY</p> <p>TAX WILL BE REMOVED ONCE PROOF OF TAX EXEMPT STATUS IS PROVIDED.</p>					
Subtotal:					17,543.05
Tax:					1,418.65
Bid Total:					18,961.70

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Ent By CHL 3/25/24 18:38:26

Bid Detail

Year 1: AMI Infr., Prog. Equip. & DA Hardware

Qty	UM	Product Description	Unit Price	Total Price
2.0	EA	Sensus M400B2 Base Station, 2-Way	\$38,300.33	\$76,600.66 x
2.0	EA	Sensus Base Station Installation at Prepared Site (Estimate)	\$18,750.00	\$37,500.00 x
1.0	ea	FlexNet Network Deployment Project Management	\$7,000.00	\$7,000.00 x
2.0	EA	Sensus M400B2 Base Station Protection Plan, Ann. Fee per Base Station	\$1,963.59	\$3,927.18 x
1.0	EA	JUNIPER ARCHER 4 GEO, ANDROID OS	\$0.00	\$0.00 x
1.0	EA	SMART POINT COMMAND LINK II	\$0.00	\$0.00 x
5.0	ea	Sensus T866 RTU, FlexNet	\$2,483.81	\$12,419.05 x
Total:				\$137,446.89

Year 1: SAAS - Setup, Integration, Train. & Annual Fees

Qty	UM	Product Description	Unit Price	Total Price
1.0	ea	RNI SAAS Setup Fee, One Time	\$7,956.25	\$7,956.25 x
1.0	ea	SA Enhanced Setup Fee, One Time	\$3,750.00	\$3,750.00 x
1.0	ea	RNI Core Education, Onsite Training, Performed by Sensus VAR	\$5,500.00	\$5,500.00 x
1.0	ea	SA Enhanced, Onsite Training, Performed by Sensus VAR	\$4,000.00	\$4,000.00 x
1.0	ea	SA Enhanced, Standard Integration by Sensus PS, One Time	\$5,000.00	\$5,000.00 x
1.0	ea	Sensus RNI SAAS (Head End)	\$8,240.00	\$8,240.00 x
1.0	ea	Sensus Analytics Enhanced SAAS (Billing Interface & Reporting)	\$7,031.25	\$7,031.25 x
1.0	ea	Automation Control Account Setup #DA SU AC SAAS	\$6,250.00	\$6,250.00 x
1.0	ea	DA Operations Training, On-site #DA ONSITE TRNG	\$3,125.00	\$3,125.00 x
1.0	ea	AutomationControl Only, Annual SaaS Fee Shared, 5 Devices	\$3,855.00	\$3,855.00 x
1.0	ea	Package: Google Maps	\$240.94	\$240.94 x
1.0	ea	Package: Extended History	\$240.94	\$240.94 x
1.0	ea	Package: Extended Dashboard	\$192.75	\$192.75 x
Total:				\$55,382.13

Year 1: Water Meters, SmartPoints & Pressure Sensor Kits

Qty	UM	Product Description	Unit Price	Total Price
Distribution Meters				
2,150.0	EA	5/8X3/4" IPERL, TR/PL 6 FT, 2 WIRE, 1 GALLON	\$193.65	\$416,347.50 x
33.0	EA	1" IPERL, 10-3/4"LL, 2 WIRE TR/PL, 1G, 6~ WIRE	\$300.48	\$9,915.84 x
4.0	ea	1.5" Cordonel, 1G, TR/PL Pr. Sens. 13" LL	\$2,602.31	\$10,409.24 x
46.0	ea	2" Cordonel, 1G, TR/PL Pr. Sens 17" LL	\$2,923.56	\$134,483.76 x
2.0	ea	3" Cordonel, 1G, TR/PL Pr. Sens. Turbo LL	\$3,477.10	\$6,954.20 x
1.0	ea	4" Cordonel, 1G, TR/PL Pr. Sens. Turbo LL	\$5,505.23	\$5,505.23 x
Well Meters				
7.0	ea	3" Cordonel, 1G, TR/PL Pr. Sens. Turbo LL	\$3,477.10	\$24,339.70 x
1.0	ea	6" Cordonel, 1G, TR/PL Pr. Sens. Turbo LL	\$8,253.47	\$8,253.47 x
SmartPoints				
2,244.0	EA	520M MXU, 1 PORT, TC HOURLY READ, LEAK DET	\$219.29	\$492,086.76 x
Pressure Sensor Kits per PRV's				
1.0	ea	Sensus Smart Gateway, Pipe/Wall Mount #539 66 537 00002	\$441.77	\$441.77 x
1.0	ea	SGW Multiple Cable Gland #539 66 337 39001	\$49.25	\$49.25 x
2.0	ea	Pressure Sensor Kit Less Bush #519 10 555 00005	\$749.83	\$1,499.66 x
Total:				\$1,110,286.38

Year 2: SAAS & Protection Plan Annual Fees

Qty	UM	Product Description	Unit Price	Total Price
1.0	ea	Sensus RNI SAAS (Head End)	\$8,487.50	\$8,487.50 x
1.0	ea	Sensus Analytics Enhanced SAAS (Billing Interface & Reporting)	\$7,242.50	\$7,242.50 x
1.0	ea	AutomationControl Only, Annual SaaS Fee Shared, 5 Devices	\$3,971.25	\$3,971.25 x
1.0	ea	Package: Google Maps	\$248.75	\$248.75 x
1.0	ea	Package: Extended History	\$248.75	\$248.75 x
1.0	ea	Package: Extended Dashboard	\$198.75	\$198.75 x
2.0	EA	Sensus M400B2 Base Station Protection Plan, Ann. Fee per Base Station	\$2,022.50	\$4,045.00 x
Total:				\$24,442.50

Year 3: SAAS & Protection Plan Annual Fees

Qty	UM	Product Description	Unit Price	Total Price
1.0	ea	Sensus RNI SAAS (Head End)	\$8,741.25	\$8,741.25 x
1.0	ea	Sensus Analytics Enhanced SAAS (Billing Interface & Reporting)	\$7,458.75	\$7,458.75 x
1.0	ea	AutomationControl Only, Annual SaaS Fee Shared, 5 Devices	\$4,090.00	\$4,090.00 x
1.0	ea	Package: Google Maps	\$256.25	\$256.25 x
1.0	ea	Package: Extended History	\$256.25	\$256.25 x
1.0	ea	Package: Extended Dashboard	\$205.00	\$205.00 x
2.0	EA	Sensus M400B2 Base Station Protection Plan, Ann. Fee per Base Station	\$2,083.18	\$4,166.36 x
Total:				\$25,173.86

Year 4: SAAS & Protection Plan Annual Fees

Qty	UM	Product Description	Unit Price	Total Price
1.0	ea	Sensus RNI SAAS (Head End)	\$9,003.75	\$9,003.75 x
1.0	ea	Sensus Analytics Enhanced SAAS (Billing Interface & Reporting)	\$7,682.50	\$7,682.50 x
1.0	ea	AutomationControl Only, Annual SaaS Fee Shared, 5 Devices	\$4,212.50	\$4,212.50 x
1.0	ea	Package: Google Maps	\$263.75	\$263.75 x
1.0	ea	Package: Extended History	\$263.75	\$263.75 x
1.0	ea	Package: Extended Dashboard	\$211.25	\$211.25 x
2.0	EA	Sensus M400B2 Base Station Protection Plan, Ann. Fee per Base Station	\$2,145.66	\$4,291.32 x
Total:				\$25,928.82

Year 5: SAAS & Protection Plan Annual Fees

Qty	UM	Product Description	Unit Price	Total Price
1.0	ea	Sensus RNI SAAS (Head End)	\$9,273.75	\$9,273.75 x
1.0	ea	Sensus Analytics Enhanced SAAS (Billing Interface & Reporting)	\$7,913.75	\$7,913.75 x
1.0	ea	AutomationControl Only, Annual SaaS Fee Shared, 5 Devices	\$4,340.00	\$4,340.00 x
1.0	ea	Package: Google Maps	\$271.25	\$271.25 x
1.0	ea	Package: Extended History	\$271.25	\$271.25 x
1.0	ea	Package: Extended Dashboard	\$217.50	\$217.50 x
2.0	EA	Sensus M400B2 Base Station Protection Plan, Ann. Fee per Base Station	\$2,210.04	\$4,420.08 x
Total:				\$26,707.58

Project: Response - Request for Proposal
AMI Program & Water Meter Replacement Prog.

Bid Summary

Year 1: AMI Infr., Prog. Equip. & DA Hardware	\$137,446.89	Avg EA.:	\$137,446.89
Year 1: SAAS - Setup, Integration, Train. & Annual Fees	\$55,382.13	Avg EA.:	\$55,382.13
Year 1: Water Meters, SmartPoints & Pressure Sensor Kits	\$1,110,286.38	Avg EA.:	\$1,110,286.38
Year 2: SAAS & Protection Plan Annual Fees	\$24,442.50	Avg EA.:	\$24,442.50
Year 3: SAAS & Protection Plan Annual Fees	\$25,173.86	Avg EA.:	\$25,173.86
Year 4: SAAS & Protection Plan Annual Fees	\$25,928.82	Avg EA.:	\$25,928.82
Year 5: SAAS & Protection Plan Annual Fees	\$26,707.58	Avg EA.:	\$26,707.58

Total Proposal Amount Before Taxes: \$1,405,368.16

Estimated Taxes: \$126,876.47
Total Proposal: \$1,532,244.63



Dana Kepner Company, Inc. Locations

Arizona			
Flagstaff	2001 Huntington, Suite #3	Flagstaff, Arizona 86004	P: 928.213.1349 F: 928.213.1353
Lake Havasu	1555 Countryside Avenue	Lake Havasu, Arizona 86403	P: 928.854.5050 F: 928.854.5075
Phoenix	2401 South 19th Avenue	Phoenix, Arizona 85009	P: 602.255.0234 F: 602.254.5503
Prescott	6723 Corsair Avenue	Prescott, Arizona 86301	P: 928.445.1433 F: 928.445.9244
Show Low	2901 East Cooley Street	Show Low, Arizona 85901	P: 928.537.4076 F: 928.537.4147
Tucson	1185 West Glenn	Tucson, Arizona 85705	P: 520.624.7180 F: 520.624.7280
Colorado			
Colorado Springs	640 Aviation Way	Colorado Springs, Colorado 80916	P: 719.578.8733 F: 719.578.8428
Denver	700 Alcott	Denver, Colorado 80204	P: 303.623.6161 F: 303.623.1667
Ft. Collins	3701 Canal Drive	Ft. Collins, Colorado 80524	P: 970.482.3311 F: 970.482.3389
Montana			
Billings	3206 Conrad Road	Billings, Montana 59102	P: 406.656.5656 F: 406.656.5671
Nevada			
Henderson	180 Cassia Way, Suite 500	Henderson, Nevada 89014	P: 702.566.4101 F: 702.566.4576

Metering Services, Inc.

Pricing Sheet

Servicing Backflows & Meters in AZ for 30 years.

Tempe, AZ 85281

Phone (480) 894-0200 Fax (480) 731-4793

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
2150	3/4" Meter Replacement	\$105.00	225,750.00
1	3/4" Replacement & PRV Location	\$400.00	400.00
1	3/4" Replacement & Valve Change	\$350.00	350.00
33	1" Meter Replacement	\$135.00	4,455.00
4	1 1/2" Meter Replacement	\$650.00	2,600.00
46	2" Meter Replacement	\$750.00	34,500.00
2	3" Meter Replacement	\$3,750.00	7,500.00
1	4" Meter Replacement	\$4,750.00	4,750.00
7	3" Well Meter Replacement	\$3,750.00	26,250.00
1	6" Well Meter Replacement	\$6,000.00	6,000.00
1920	Drilling Meter Lids(Metal)	\$25.00	48,000.00
1	Box Raise 1 1/2" Above Grade	\$85.00	85.00

1	Box Lowering to 1 1/2" Above Grade	\$265.00	265.00
1	Box Replacement - Per Box	\$155.00	155.00
1	Box Pull - Per Box	\$125.00	125.00
2166	GPS Locations	\$12.50	27,075.00
1	Misc. Labor(Per Man Hour)	\$125.00	125.00

Extra Line Items proposed by MSI

2233	Box Clean Out and Hang Door Tag	\$40.00	89,320.00
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Pricing Notes

- 1.5" - 6" Meter Replacements - Is the cost to replace the meter only(Labor only) during normal business hours. Does not include any work to access the meter if covered by concrete or dirt or etc. If any additional work is needed to access the meter, there will be an additional hourly charge. Price includes mobilization of large meter crew and crane truck.
- All labor charges are assuming normal business hours. If any after work is needed, that will be an additional charge.