

To: Mick Michel, City Administrator
From: John F. Wandsnider, PE – Public Works Director/City Engineer
Date: March 2, 2023
Subject: Request to Purchase UTV

This memo is in reference to the meeting The Police Chief, Parks and Rec Manager, and I had with you on Tuesday. We discussed the need to replace our 2003 John Deere Gator and identified a number of needs, uses, and benefits that the new piece of equipment would bring, as follows:

- Uses and Benefits
 - Many utilitarian uses in all departments
 - Parade set-up and special events use
 - Emergency response
 - Summer help transportation
 - Inspections for tree ordinance adherence, both on and off-road.
 - Trash removal on trails (better for the trail than pick-up truck)
 - Enclosure and HVAC allows for year-round use
 - Smaller motor uses less fuel than truck
 - Many safety enhancements over older units
 - Better ergonomics over older units
- Reasons for 4x4 over 4x2:
 - Ability to exercise water valves, flush fire hydrants, inspect and access manholes, and GPS-locate new infrastructure in remote locations and in back yards without damaging lawns
 - Ability for PD to get to remote areas when needed
 - Weed-spraying in remote areas
 - Ertl farm property access
 - River access
 - Flood access
 - Avoid damaging turf compared to driving truck on grass in parks
 - Better traction when pulling trailers and equipment
 - Higher trade-in value



On behalf of the Police Department, the Parks and Recreation Department, and the Public Works Department, I would like to request authorization to purchase a UTV.

We have solicited quotes for comparable UTVs from three nearby implement dealers. Below is a summary of the quotes, in alphabetical order by manufacturer. A list of distinctions is provided for each:

Bobcat (J.P. Sherman Inc., Farley)

Model: UTV-2023 Can-Am Defender Limited HD10

Warranty: Full, 3,000 hrs / 48 months

Price: **\$26,778.00**

Distinctions:

- Longest warranty



Can-Am (Brunkan Equipment, Worthington)

Model: UTV-2023 Can-Am Defender Limited HD10

Warranty: Full, 42 months

Price: **\$25,580.16**

Distinctions:

- Available now
- Includes winch
- Recommended for snow blade



John Deere (Dyersville Equipment Company, Dyersville)

Model: 2023 JOHN DEERE GATOR™ XUV835M

Warranty: Full, 600hrs or 36 months

Price: **\$26,697.00**

Discinctions:

- Available now
- Likely better resale



SALES QUOTE

KNIGHT

NAME	City of Dyersville	DATE	3-1-23
ADDRESS		MODEL	Bobcat 4034 Gas
CITY, STATE, ZIP		SALESMAN	TOM
PHONE			

Equipped with Cab+ Heat

Front Brush Guard

Rear view mirror

Horn

Power Dump Box

Beacon

Rear Brush Guard

Turn Signals

\$29,490.00 Delivered

Gator Trade - (3,850.00)

25,640.00

12 month / 1,000 hrs

+ 36 mo / 2000 hrs for \$1,138

TOTAL \$26,778

Brunkan Equipment

200 8th Ave NW
Box 146
Worthington, IA 52078

Estimate

Date	Estimate #
2/28/2023	2468

Name / Address
City of Dyersville 340 1st Ave East Dyersville, IA 52040

				Project
Item	Description	Qty	Cost	Total
ATV Can-Am-New	UTV-2023 Can-Am Defender Limited HD10 HVAC System Power Steering 30x10x14 XPS Trac Force Tires 14" Black Aluminum Rims 82 hp Rotax 976 cc Engine Bolstered Split Bench Seat - 3 Seater Tip Out Glass Windshield w/ Wiper Kit Full Doors w/ Power Windows Center Rear View Mirror Electric Front Winch Selectable 4WD w/ Turf Mode 2" Rear Receiver Hitch 1 Year Factory Warranty	1	28,799.00	28,799.00
Freight	Freight/handling	1	1,195.00	1,195.00
Surcharge	Commodity Surcharge	1	400.00	400.00
	Subtotal before discount's Applied			30,394.00
Discount	Municipality Discount		-1,500.00	-1,500.00
Discount	Brunkan Sales Discount		-2,894.00	-2,894.00
	Subtotal (Factory Machine)			26,000.00
715008100	Side Mirror kit	1	219.99	219.99
715005774	FRONT CORNER PROTECTORS	1	219.99	219.99
715007096	ACTUATOR_OPEN CARRIER KIT UR(Power Dump Box)	1	1,169.99	1,169.99
ATV Parts	RYCO Turn Signal Kit w/ Horn & Accent Lights	1	699.00	699.00
715008109	BUMPER REAR B-160-SG KIT UR	1	279.99	279.99
715003898	SLIM STYLISH FENDER FLAIRE	1	259.99	259.99
ATV Parts	Beacon Strobe Light Kit	1	225.00	225.00
	Subtotal before discount's Applied			3,073.95
Discount	Accessories Discount		-20.00%	-614.79
Thank You for your business - Jeremy Honkomp			Subtotal	
			Sales Tax (7.0%)	
			Total	

Worthington, IA 52078

Date	Estimate #
2/28/2023	2468

Name / Address
City of Dyersville 340 1st Ave East Dyersville, IA 52040

Project

[illegible]

Thank You for your business - Jeremy Honkomp	Subtotal	\$25,580.16
	Sales Tax (7.0%)	\$0.00
	Total	\$25,580.16

Quote Summary

Prepared For:

CITY OF DYERSVILLE
340 1ST AVE E
DYERSVILLE, IA 52040
Business: 563-875-7724
TMAIERS@CITYOFDYERSVILLE.COM

Prepared By:

Martin Steffen
Dyersville Equipment Company
13843 Route 52
Dyersville, IA 52040
Phone: 563-875-2724
Mobile: 563-495-0251
steffenm@bodimp.com

Quote Id: 28303365
Created On: 28 February 2023
Last Modified On: 02 March 2023
Expiration Date: 09 March 2023

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE GATOR™ XUV835M HVAC (Model Year 2023)	\$ 33,346.05	\$ 28,787.72 X	1 =	\$ 28,787.72
PowerGard Protection Plan		\$ 938.00 X	1 =	\$ 938.00
New Units - Still within basic warranty, XUV835M, Comprehensive - Full Machine, 600 Total Hours or 36 Total Months, \$0 Deductible				

\$ 29,725.72

Sub Total

2" Rear Receiver Hitch for JD Gator	\$ 54.57	\$ 54.57 X	1 =	\$ 54.57
Beacon Light Kit for JD 835M Gator UTV	\$ 316.71	\$ 316.71 X	1 =	\$ 316.71

Equipment Total

\$ 30,097.00

Trade In Summary	Qty	Each	Extended
2003 JOHN DEERE 4X2 - W004X2X098028	1	\$ 3,400.00	\$ 3,400.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 3,400.00

Trade In Total

\$ 3,400.00

Quote Summary

Equipment Total	\$ 30,097.00
Trade In	\$ (3,400.00)
Document Fees	\$ 0.00
Registration Fees DNR	\$ 0.00
SubTotal	\$ 26,697.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 26,697.00
Down Payment	(0.00)
Rental Applied	(0.00)

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Balance Due

\$ 26,697.00

Salesperson : X _____

Accepted By : X _____

Confidential



Selling Equipment

Quote Id: 28303365

Customer: CITY OF DYERSVILLE

JOHN DEERE GATOR™ XUV835M HVAC (Model Year 2023)

Hours:

Suggested List

Stock Number:

\$ 33,346.05

Selling Price

\$ 28,787.72

Code	Description	Qty	Unit	Extended
57KAM	GATOR™ XUV835M HVAC (Model Year 2023)	1	\$ 29,249.00	\$ 29,249.00
Standard Options - Per Unit				
001A	US/Canada	1	\$ 0.00	\$ 0.00
182A	Less AutoTrac™/GreenStar™ Harness	1	\$ 0.00	\$ 0.00
183B	Less JDLink™ Hardware	1	\$ 0.00	\$ 0.00
0505	Build To Order	1	\$ 0.00	\$ 0.00
1060	27" Predator Heavy-Duty all-terrain radial tires on 14" Yellow Steel Wheels	1	\$ 179.00	\$ 179.00
1950	Less Application	1	\$ 0.00	\$ 0.00
2031	Split Bench Seat - Black Vinyl	1	\$ 0.00	\$ 0.00
2350	Park Position in Transmission	1	\$ 0.00	\$ 0.00
2500	Green and Yellow	1	\$ 0.00	\$ 0.00
3003	Cargo Box with Spray In Liner, Brake, and Tail Lights	1	\$ 0.00	\$ 0.00
3101	Cargo Box Power Lift	1	\$ 1,073.00	\$ 1,073.00
4022	Full Door with Side Mirrors	1	\$ 0.00	\$ 0.00
4062	HVAC Cab	1	\$ 0.00	\$ 0.00
5006	Front Brush Guard	1	\$ 436.00	\$ 436.00
6349	Less Winch	1	\$ 0.00	\$ 0.00
Standard Options Total				\$ 1,688.00
Technology Options				
1880	Less Receiver	1	\$ 0.00	\$ 0.00
1900	Less Display	1	\$ 0.00	\$ 0.00
Technology Options Total				\$ 0.00
Dealer Attachments				
BM26477	Rear View Mirror	1	\$ 239.69	\$ 239.69
BM26391	Horn Kit	1	\$ 39.59	\$ 39.59
BUC10608	Front Turn Signal Light Kit	1	\$ 104.86	\$ 104.86
BUC10809	Front Attachment Harness	1	\$ 206.51	\$ 206.51
BM22773	Tail Light Protectors	1	\$ 128.40	\$ 128.40
Dealer Attachments Total				\$ 719.05
Value Added Services				
	PowerGard Protection Plan	1	\$ 938.00	\$ 938.00
Value Added Services Total				\$ 938.00
Other Charges				
	Freight	1	\$ 950.00	\$ 950.00

**JOHN DEERE**

Selling Equipment

Quote Id: 28303365

Customer: CITY OF DYERSVILLE

Setup	1	\$ 740.00	\$ 740.00
Other Charges Total			\$ 1,690.00
Suggested Price			\$ 34,284.05
Customer Discounts			
Customer Discounts Total		\$ -4,558.33	\$ -4,558.33
Total Selling Price			\$ 29,725.72

2" Rear Receiver Hitch for JD Gator

Hours:

Stock Number:

Suggested List

\$ 54.57

Selling Price

\$ 54.57

Code	Description	Qty	Unit	Extended
New	Receiver Hitch	1	\$ 54.57	\$ 54.57
Suggested Price				\$ 54.57
Customer Discounts				
Customer Discounts Total			\$ 0.00	\$ 0.00
Total Selling Price				\$ 54.57

Beacon Light Kit for JD 835M Gator UTV

Hours:

Stock Number:

Suggested List

\$ 316.71

Selling Price

\$ 316.71

Code	Description	Qty	Unit	Extended
New	Beacon Light Kit	1	\$ 316.71	\$ 316.71
Suggested Price				\$ 316.71
Customer Discounts				
Customer Discounts Total			\$ 0.00	\$ 0.00
Total Selling Price				\$ 316.71

Trade In

Quote Id: 28303365**Customer:** CITY OF DYERSVILLE

Machine Details	
2003 JOHN DEERE 4X2 SN# W004X2X098028	
Description	Net Trade Value
2003 JOHN DEERE 4X2	\$ 3,400.00
SN# W004X2X098028	
Your Trade In Description	
Additional Options	
Hour Meter Reading	1842
Total	
\$ 3,400.00	



Extended Warranty Proposal

PowerGard™ Protection Plan

Turf

Date : March 2, 2023

Machine/Use Information

Plan Description

Price

Manufacturer	JOHN DEERE	Plan Type:	New	Deductible:	\$ 0
Equipment Type	Turf	Coverage:	Comprehensive	Quoted Price	\$ 938.00
Model	XUV835M	Total Months:	36		
Country	US	Total Hours:	600	Date Quoted	March 2, 2023
MFWD/Tracks	N				

Scraper Use

THIS PROPOSAL IS VALID FOR 30 DAYS FROM DATE ISSUED.

PowerGard Protection Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

☒ I ACCEPT the PowerGard Protection

☐ I DECLINE the PowerGard Protection

Customer Signature

If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific PowerGard Protection coverage terms and conditions, please refer to the actual PowerGard Protection Plan contract for more information and the terms, conditions and limitations of the agreement.

What PowerGard Protection is :

The PowerGard Protection Plan is an **extended warranty** program for reimbursement on parts and labour for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Commercial and Agricultural equipment, who purchase the PowerGard Plans for the desired coverage as indicated in this proposal.

What PowerGard Protection is not :

PowerGard Protection is **not insurance**. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income or loss of value of crops during or after an equipment failure. See the actual product-specific PowerGard Protection Plan agreement for a complete listing of covered components, and limitations and conditions under the program.

Features/Benefits:

PowerGard protection include the following features and benefits under the program :

- Pays for parts and labour costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.
- PowerGard Protection agreements ensure that only Genuine John Deere Parts are used in all repairs,
- PowerGard coverage is fully transferable to future owners, with no transfer fees when coverage remains,
- PowerGard ensures higher resale value and makes equipment more marketable during the sale or trade-in,
- PowerGard allows you to budget your total cost of ownership, with financing available through John Deere Credit or other sources,
- PowerGard helps prevent large,unexpected repair bills during later years of equipment ownership,in exchange for a smaller protection fee up front.