

**TOWN OF DUNDEE
PRICE QUOTE SHEET**



DATE: 5/13/2025

DEPARTMENT: BUILDING DEPT/ CODE

NAME OF PERSON SECURING THE QUOTE: John vice

GENERAL DESCRIPTION OF ITEM: to add locks and cameras to building for safety reasons

Vendor Selected: ☒

VENDOR #1

COMPANY NAME: EVERON SOLUTIONS

CONTACT NUMBER: 407-739-1081

NAME OF REPRESENTATIVE: MIKE G.

PRICE: \$15,177.29

SHIPPING: N/A

COMMENTS: ADD CAMERA'S AND SECURTIY LOCKS TO BUILDING

Vendor Selected: ☒

VENDOR #2

COMPANY NAME: PRECISION SAFE AND LOCK LLC

CONTACT NUMBER: 863-293-4098

NAME OF REPRESENTATIVE: STEVE

PRICE: \$1,740.00

SHIPPING: N/A

COMMENTS: ADD SECURITY LOCKS TO BUILDING

Vendor Selected: ☐

VENDOR #3

COMPANY NAME: A&A LOCKS AND REPAIR

CONTACT NUMBER: 863-509-8601

NAME OF REPRESENTATIVE: XAVIER

PRICE: NO QOUTE

SHIPPING: N/A

COMMENTS: ADD SECURITY LOCKS TO BUILDING

DEPARTMENT DIRECTOR/SUPERVISOR: Jahmather (JH)

DATE: 5/13/2025

FINANCE DIRECTOR APPROVAL: _____

DATE: _____

TOWN MANAGER APPROVAL: _____

DATE: _____

ADDITIONAL COMMENTS: _____

SOLE SOURCE JUSTIFICATION: _____

DSB Building
Quote # 1



217 Avenue G SW
Winter Haven, FL 33880
(863) 293-4098
office@precisionsafeandlock.com

Estimate

ESTIMATE#

1337

DATE

05/05/2025

PO#

CUSTOMER

DUNDEE, TOWN OF
P.O. Box 1000
DUNDEE FL 33838
(813) 439-1086

SERVICE LOCATION

DUNDEE, TOWN OF
124 Dundee Rd
Dundee FL 33838
(813) 439-1086

DESCRIPTION

Jonathan Vice called needs quote ASAP on access control on the code enforcement building. Customer is available all day Wednesday call 863-514-6636 when on the way. Please get Jonathan's email that he wants the quote sent to.

Estimate

Description	Qty	Rate	Total
Service Call	1.00	100.00	100.00
Labor	8.00	105.00	840.00
7440-628	1.00	0.00	0.00
Wire / electrical Parts	1.00	50.00	50.00
RT-1 Remote Release Kit	1.00	120.00	120.00
Storefront Dead Latch and Paddle Handle	1.00	250.00	250.00
AIPHONE WL-11 Wireless video Intercom	1.00	380.00	380.00
POLK Sales Tax		7.00%	0.00

CUSTOMER MESSAGE

Estimate Total:

\$1,740.00

PRE-WORK SIGNATURE

Signed By:

Equipment and Investment Statement for: TOWN OF DUNDEE 124 DUNDEE RD- VIDEO SURVEILLANCE

Site Information: DUNDEE TOWN OF BUILDING DEPT, 124 DUNDEE ROAD, 124 DUNDEE ROAD,
DUNDEE, FL 33838

Scope of Work:

VIDEO SURVEILLANCE SYSTEM INSTALL:

1-SPECO 8 CHANNEL 8TB NVR

1-UPS / SURGE

1-WALLMOUNT RACK

1-BATTERY BACK UP

6-SPECO HD 4MP TURRET CAMERAS

(PLEASE SEE ATTACHED DRAWING)

SET UP FOR REMOTE VIEW VIA APP OR PC

POC JONATHAN VICE-JVICE@TOWNOFDUNDEE.COM

Inclusions/Exclusions:

CUSTOMER will be responsible for providing any 110VAC required for the proper operation of the security equipment.
CUSTOMER will be responsible for providing IT support for Firewall and Port opening on their network when using an IP device.

ADT will perform the installation, conduct tests and inspections during normal business hours and days: 8AM to 5 PM Mon-Fri. using standard labor rates excluding Union and prevailing wage rates.

ADT Extended Service Plan (ESP) includes the following:

Labor (M-F normal working hours)

All listed head end parts are covered.

All listed peripherals are covered.

Equipment List:

Quantity	Description
1000	CAT 6 UTP CMR 1000-BOX WHITE
1	8 Channel 4K H.265 IP NVR with 8TB Storage With Built in POE
1	Wall Mount for O4D6M/O8D6M/VLDT6M, H8D6M
1	Smart-UPS X 750VA Rack/Tower SMX750C
6	4MP AI IP Turret Camera, IR, 2.8-12mm Motorized Lens, Incl J
1	WALL MOUNT 10RU X 22 inch DEEP RACK (20 inch USABLE
1	SURGE PROTECTOR 120 VAC
1	Power Strip Mnt For DWR Rack

Existing Equipment List:

Quantity	Description
16	Indoor Dome Camera, 2.7-13.5mm Varifocal P-Iris Lens, 5MP at 20fps/4MP at 30fps, HD-Analog/HD-TVI/HD-CVI/Legacy Res, T-WDR, 100ft IR, TDN w/IR Cut Filter, Smart 3D-DNR, OSD Control Via Coax, IP66

Recurring Services:

Description	Amount
Service Plan	\$141.55
Video	\$4.00
Sub Total Monthly Charge:	\$145.55

Summary of Charges for: TOWN OF DUNDEE 124 DUNDEE RD-VIDEO SURVEILLANCE	
Installation Price	\$9,362.09
Total Installation Price*	\$9,362.09
Total Monthly Recurring Services Charges*	\$145.55
*Plus applicable tax	
Schedule of Values	30/70
30% of Contract Value Upon Contract Acceptance	
70% of Contract Value at Final Acceptance	

Equipment and Investment Statement for: TOWN OF DUNDEE-ADD 1 DOOR ACCESS CONTROL SYSTEM

Site Information: DUNDEE TOWN OF BUILDING DEPT, 124 DUNDEE ROAD, 124 DUNDEE ROAD, DUNDEE, FL 33838

Scope of Work:

1 DOOR BRIVO ACCESS CONTROL SYSTEM INSTALL:

1-ACS300

1-TRI TECH CARD READER

1 POWER SUPPLY

1 DOOR RELEASE

25 FOBS

SEE ATTACHED DRAWING FOR DEVICE LOCATIONS

Inclusions/Exclusions:

Everon will perform the installation, conduct tests and inspections during normal business hours and days: 8AM to 5 PM Mon-Fri. using standard labor rates excluding Union and prevailing wage rates.

Connection To Existing Equipment: It is mutually understood and agreed that Everon assumes no responsibility whatsoever for the maintenance, operation, non-operation, actuation, non-actuation or needless or erroneous actuation of the existing equipment; that service may be terminated by Everon in the event the existing equipment is not in good working operating condition and Everon shall not be liable for any damage of subject to any penalty as a result of such termination. Any repairs to or replacement of existing equipment at the time of reconnection will be charged to the customer on a time and materials basis at the prevailing rates.

Everon Extended Service Plan (ESP) includes the following:

Labor (M-F normal working hours)

All listed head end parts are covered.

All listed peripherals are covered.

eSuite Online Services

eSuite is an online portal that gives customers access to information, video, and hosted service subscriptions. eSuite offerings include:

eSuite 1Data Manager Burglary and fire signal account management, reporting, and management subscription service available in two levels:

Primary Available to all monitored commercial customers for no additional fee. Includes the ability to manage site contacts and to view site level signal activity.

Premier Includes open and close signal logging services, ad hoc and scheduled reporting options and access to the Business Partner tabs and functions including daily dashboards.

PIN MANAGEMENT SERVICES

PIN (Personal Identification Number) Management service is provided on a subscription-basis only and must be purchased as an addition to eSuite 1Data Manager Premier level service. PIN Management refers to the ability to request edits to actual site level user panel codes. PIN Management service allows an authorized customer user to request PIN code changes to their on-site panels via the 1Data Manager Premier portal. PIN code edits are then downloaded to the customer site panels as requested as soon as possible. The PIN Management subscription entitles the customer to one (1) PIN code change request per month, per subscribed site. Site PIN Management change request maximums may be aggregated across the total number of customer sites, not to exceed the total number of two per site. Everon reserves the right to charge for PIN Management change requests that exceed the two per site maximum per month, per download.

Equipment List:

Quantity	Description
1	PS Series 12V, 7Ah General Purpose Rechargeable SLA Battery,
50	CAT 6 UTP CMR 1000-BOX WHITE
200	PROFUSION ACCESS CNTL PLENUM 5
1	Single gang tri-technology reader. Compatible with Brivo Mob
25	Unified Credential - Smart Keyfob Ev3 - 8K. Compatible With
1	Wireless Transmitter, One receiver, Two transmitters W/Mount
1	Access Control Power Supply 12
1	Onair ACS300 IP door controller with WiFi & BLE for up to tw

Recurring Services:

Description	Amount
Access Control	\$17.00
Service Plan	\$20.00
Sub Total Monthly Charge:	\$37.00

Summary of Charges for: TOWN OF DUNDEE-ADD 1 DOOR ACCESS CONTROL SYSTEM	
Installation Price	\$5,815.20
Total Installation Price*	\$5,815.20

Total Monthly Recurring Services Charges*		\$37.00
		*Plus applicable tax
Schedule of Values	30/70	30% of Contract Value Upon Contract Acceptance 70% of Contract Value at Final Acceptance

Investment Summary

Summary of Charges for: TOWN OF DUNDEE 124 DUNDEE RD-VIDEO SURVEILLANCE

Installation Price	\$9,362.09
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Total Installation Price*	\$9,362.09
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Total Monthly Recurring Services Charges*	\$145.55
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*Plus applicable tax

Summary of Charges for: TOWN OF DUNDEE-ADD 1 DOOR ACCESS CONTROL SYSTEM

Installation Price	\$5,815.20
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Total Installation Price*	\$5,815.20
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Total Monthly Recurring Services Charges*	\$37.00
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*Plus applicable tax

Total Proposal Option

Installation Price	\$15,177.29
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Total Installation Price*	\$15,177.29
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Total Monthly Recurring Services Charges*	\$182.55
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*Plus applicable tax

Pricing above is as of the date of this Proposal and Rider and valid for 30 days unless a change in equipment cost occurs. Government tariffs or levies may cause these prices to increase, even if such tariffs or levies are enacted after the date of this Proposal and Rider. Please speak to your sales representative for solutions to minimize risk of tariff-related price increases.

If Everon and Customer are parties to a mutually signed, written agreement, then the terms of that agreement control. If Everon and Customer are not parties to a signed contract, then the scope of work and prices set forth above are based upon and subject to the Everon Terms and Conditions ("Terms") available at <https://www.everonsolutions.com/terms-and-conditions-sale>. Any modifications to the Terms may result in pricing changes. Any other terms and conditions are rejected by Everon unless in a document signed by an authorized representative of Everon.



Proposal prepared for:

DUNDEE, TOWN OF

Presented by:

Mike Giampoala

5.13.2025

Sales Agreement ID: 892109771



May 13, 2025

DUNDEE, TOWN OF
PO BOX 1000
DUNDEE, FL 33838

On behalf of Everon, thank you for the opportunity to respond to your RFP/solicitation for DUNDEE, TOWN OF.

Everon is a leading national integrator and premier service provider of commercial security, fire and life safety. We support more than 300,000 customer locations, backed by our national strength, and over 5,000 employees, including 2,300 technicians, across more than 100 locations. Our company draws on an outstanding legacy of service excellence that is strengthened by our people's decades of industry expertise to emerge as an innovator and service excellence champion, protecting commercial property, people, and assets. We measure success on achieving customer goals and developing strong, long-lasting partnerships through every project and customer interaction. As a national company with local offices, our broad footprint is designed to provide you with a quality service experience to meet your specific needs and exceed your expectations.

We look forward to next-step discussions in order to provide DUNDEE, TOWN OF with best-in-class solutions and service as your One Ideal Partner, and to help you achieve your security, fire and life safety objectives now and into the future. Thank you for your consideration.

Respectfully,

Mike Giampoala
Sr Comm Security Conslt
Everon



1. Executive summary

1.1. Powered by Experience. Driven by Excellence.

Everon is a leading national integrator and premier service provider of commercial security, fire and life safety. We support more than 300,000 customer locations backed by our national strength and local knowledge of over 5,000 employees – including 2,300 technicians – across 100 offices, and two dedicated monitoring and operations centers. Our corporate offices are based in Boca Raton, Florida with our Innovation & Operations HQ in Dallas, Texas.

300,000+
Customer Locations

Everon draws on an outstanding legacy of service excellence that is strengthened by over a decade of industry expertise – with many leaders having spent the majority of their careers in the industry. Our organization was built over the last decade by some of the most trusted names in commercial security that include ADT Commercial, Protection 1, and Red Hawk Fire & Security. In that time, we focused on providing comprehensive, scalable solutions to address unique needs of mid-market, national and large-scale organizations, and established a new industry standard for customer-driven service excellence and delivery. With GTCR's acquisition of ADT Commercial in 2023, we've now emerged as an innovator and service excellence champion protecting commercial people, property, and assets across industries. Through our predecessor companies, we built a reputation as one of the nation's best commercial security providers, with decades of experience and a proven record of excellence in customer service.

100+
Locations with Local
Leadership

2,300+
Technicians

Today, we are Everon. We are ever focused on being game-changers and innovators, breaking new ground to propel the industry forward with a customer-focused approach to optimizing your security and life safety ecosystem. We are ever committed to being the dedicated partner and security advisor you can trust.

2
Company-Owned UL Listed
Monitoring and Operations
Centers

Everon is committed to protecting your organization at every level. Engaging with us gives you access to an industry-leading range of security, fire, and life safety offerings, backed by our state-of-the-art, | national-scale 24/7/365 monitoring infrastructure. And it means you will benefit from our commitment to innovation: Ongoing investment in new technologies and new capabilities, including cutting-edge technology in unique applications, AI-powered solutions, enterprise-level systems for complex environments, and much more.

Our commitment to our customers is based on a foundational principle: We commit to the protection of your facilities and assets as though they are our own. And we respond to your dedication to your people's safety with our own tenacity. We consistently deliver a great customer experience—making us a trusted



partner across industries and solutions. Our experienced security, fire, and life safety experts, paired with our innovative approach to providing best-in-class service, allow us to deliver exceptional customer service across your enterprise, whether you have one location or 1,000.

Our specialized commercial team members have deep technical knowledge, complex design skillsets, and multiple enterprise-level technology, security, and fire certifications. Our Integrated Solutions team provides design development oversight, technical support and engineering, and cross-discipline project management for your complex commercial environments. Our National Fire & Life Safety Team provides fire alarm, sprinkler, and suppression system expertise from NICET and NFPA certified specialists; voice evacuation and mass notification solutions; and in-house system design-build services. The experts at our Network Operations Center design, deploy, and manage security networks, as well as provide hosted infrastructure (IaaS), cloud device health and environmental monitoring, and managed administrative services. And our industry experts have decades of specialized experience and in-depth understanding of the unique solutions and technologies needed to address your specific business challenges.

We know standard, off-the-shelf solutions don't work for leading-edge, complex organizations. We can help you build a flexible and customizable security, fire, and life safety program to meet your unique business challenges, and to help protect your people, property, and assets—while minimizing risk to your organization. We aim to build customer-driven partnerships by helping identify the products and services that work best for your business needs and meet your security, fire, and life safety objectives in the most effective manner. Building solutions to meet your enterprise-level objectives is our specialty—we'll help you find the best combination of products and services from our comprehensive suite of security, fire, and life safety technologies to cover your locations inside and out.

1.2 Our Guiding Principles

- **Customers Are Our True North:** We know that our reputation is based on how we serve our customers.
- **Our People Are the Difference:** We strive to be the best technically trained team in the business.
- **Dedicated to Commercial:** We are purposefully built to serve the integrated security, fire, and life safety needs of our customers.
- **One Ideal Partner:** We are a full-service national company with nimble local delivery teams.